

U.S. STATES
DEPARTMENT OF
COMMERCE
BUREAU OF THE CENSUS



1967 CENSUS OF BUSINESS



BC67-MLS-10

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Retail Trade

MERCHANDISE LINE SALES

DISTRICT OF COLUMBIA

The following comprise the Retail Trade series of publications:

RETAIL TRADE, SUBJECT REPORTS (BC67-RS)

A series of reports presenting data based on the following characteristics of individual establishments: Sales-size; employment-size; and single or multiunit ownership. Statistics are presented for the United States, States, and standard metropolitan statistical areas, by kind of business.

RETAIL TRADE, AREA STATISTICS (BC67-RA)

A U.S. Summary report and reports for each State, the District of Columbia, Guam, and the Virgin Islands. Statistics are presented by kind of business, for counties, cities, standard metropolitan statistical areas, and for selected towns and townships in New England, New Jersey, and Pennsylvania. The kind-of-business detail varies in accordance with the number of retail establishments in an area.

MAJOR RETAIL CENTERS (BC67-MRC)

A summary report and a report for each State showing separate statistics for each standard metropolitan statistical area (SMSA) in the State. Each report presents data for the major retail centers (MRC's) in the SMSA's and for the central business district (CBD) in each city with 100,000 inhabitants or more in the SMSA. Statistics for the CBD are presented for retail trade by kind of business. Data for each major retail center include (a) sales and establishment counts for total retail trade and for three major subgroups of retail trade and (b) establishment counts only, by detailed kind of business.

RETAIL MERCHANDISE LINE SALES (BC67-MLS)

A U.S. summary report and reports for each State. Each report presents statistics on (a) number of establishments and total sales for establishments in a specified kind of business, (b) the number and total sales of those establishments reporting their sales by the 25 broad merchandise lines, (c) the percentage of total sales accounted for by each of the 25 broad lines, and for (d) establishments handling a specific line, what percent of their total sales is represented by sales of that line. Additional merchandise line detail is shown for selected kinds of business.

Suggested Citation

U.S. Bureau of the Census, Census of Business, 1967

RETAIL TRADE: MERCHANDISE LINE SALES

DIST. OF COLUMBIA, BC67-MLS-10

U.S. Government Printing Office, Washington, D.C., 1970

For sale by the Superintendent of Documents, U.S. Government Printing Office, Washington, D. C. 20402, or any Department of Commerce field office. Price 60 cents. Complete set of retail trade merchandise line sales reports, \$41.20.



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ACKNOWLEDGMENTS—This report was prepared in the Business Division under the general direction of **Harvey Kailin**, Division Chief, with direct supervision by **Louis Greenberg**, Assistant Chief, Program Development. Plans for the merchandise line segment of the Census of Business were developed and the report compiled by **Michael Farrell**, Chief, Retail Program Branch, assisted by **Ruth Asin**. **Robert Viehman** served as coordinator and was the Business Division's liaison officer with other divisions. Staff assistance was provided by **Paul Shapiro**, Assistant Division Chief, Program Implementation; **Ralph S. Woodruff**, Assistant Division Chief, Research and Methodology, assisted by **Anna Brooks**; and **Max Shor**, Assistant Division Chief, Staff and Special Projects.

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Editorial supervision was provided by **Julia Moring** of the Administrative and Publications Services Division.

Arthur Horowitz, in his capacity as the coordinator of the economic censuses, made important contributions to the planning and operational phases of the work.

Special acknowledgment is due to the many businesses whose cooperation has contributed to the publication of the data.

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Retail Trade MERCHANDISE LINE SALES

DISTRICT OF COLUMBIA

Issued August 1970



U.S. DEPARTMENT OF COMMERCE Maurice H. Stans, Secretary
Rocco C. Siciliano, Under Secretary
Harold C. Passer, Assistant Secretary for Economic Affairs
BUREAU OF THE CENSUS George Hay Brown, Director

RETAIL TRADE
MERCHANDISE
LINE SALES

District of Columbia

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Introduction

AUTHORITY AND SCOPE—The Economic Censuses are required by law under 13 U.S.C., sections 131, 191, and 224. The 1967 Census of Business portion of the Economic Censuses consists of firms engaged in retail trade, wholesale trade, and selected services (hotels and motels; personal, business, and repair services; and amusement and recreation services including the motion picture industry) which operated in the United States. In addition, the Census of Business covered public warehouses, dental laboratories, law firms, architectural and engineering firms, travel agencies and truck and bus carriers not subject to economic regulation by the Interstate Commerce Commission. Data for the contract construction industry also were collected in this Census but published in a separate series of reports. The Census of Business also covered Guam and the Virgin Islands. A separate 1967 Census of Business, Manufacturers, and Construction for Puerto Rico was conducted jointly with the Commonwealth Government.

KINDS OF BUSINESS COVERED—Retail trade as defined in the Standard Industrial Classification (SIC) Manual¹ includes all establishments primarily engaged in selling merchandise to

¹ Executive Office of the President, Bureau of the Budget, Standard Industrial Classification Manual, 1967.

personal, household, and farm users. In this report, liquor stores operated by State and local governments have also been included in Retail Trade statistics. The basic retail trade tabulations do not include data for post exchanges, ship stores, and similar establishments operated on military posts by agencies of the Federal Government. Neither do the basic tabulations include data for administrative offices, captive warehouses, and other units which service or are auxiliary to retail establishments within the same organization. See the Kind-of-Business Classifications section of appendix A for definitions of the kind-of-business categories for which data are shown in this report.

CENSUS DISCLOSURE RULES—In accordance with Federal law governing census reports, any data which would disclose the operations of an individual establishment or business organization are not published. However, the number of establishments in a kind of business is not considered a disclosure, so that this item may appear in instances where other items of information for the same kind of business or locality are withheld.

CORRECTIONS TO DATA—Data in this report comprise the statistical portions of previously published reports (Series BC-RA). Errors found after the final publications were issued have not been carried to specific areas in this report unless they significantly affect the data for such areas. As a result the detail in some tables may not add to totals.

Merchandise Line Sales

Introduction—The individual establishment (i.e. business location) is the unit to which a single kind-of-business classification is assigned and for which data are summarized in the case of most retail census tabulations. The resultant "kind-of-business" statistics do not reveal the merchandise line composition of retail sales and accordingly do not meet many important data needs of manufacturers, wholesalers, and other distributors; of the Government; of business analysts; nor of retailers themselves.

In order to meet some of these needs, merchandise line information was collected in the census and is presented in these tables. The information is in terms of broad merchandise line groupings. While for many purposes, the desired information is for data for individual commodities or for more detailed merchandise line categories than are shown in this report, the provision of greater detail was not found to be feasible for reasons indicated below.

The system used for the collection and tabulation of merchandise line data is substantially comparable to that used in the 1963 Census when it was introduced. Prior to the 1963 Census, merchandise line data were collected in the 1948 Census but with important differences in the system used.

In the 1967 Census procedures were modified from the 1963 Census in two respects: (1) the collection of data from small retailers was on a sample basis and (2) data in all tables are projected to represent "non-reporters" as well as "reporters," whereas in the 1963 Census such projected tabulations were provided at the U.S. level only. Although the use of a sample introduces sampling variability to which the 1963 Census tabulations were not subject, both the 1963 and 1967 Censuses are substantially subject to the same limitations, as indicated below.

In planning the merchandise line inquiries for the 1967 Census, the Census Bureau, as previously, consulted extensively with trade associations and business firms, both for advice on the information to be provided by the census, and on the reportability of the data on which such information would be based. The amount of detail requested in the census reflected both of these considerations, with reportability, for the most part, being the limiting factor.

Limitations in Reporting Sales by Merchandise Lines—In investigating and testing methods of collecting merchandise line information, it was found that a breakdown of retail sales into about 25 major lines, with some additional detail for lines handled in significant quantities in selected kinds of business, was as much as it was feasible to request. Even with such a limited breakdown, it was found that there was

a tendency on the part of respondents to fail to identify, for a particular business, what were minor lines, and to include the sales of such minor lines with major ones. This deficiency has the effect of understating the number of outlets for individual merchandise lines; to a lesser extent it affects the measurement of the volume of sales of individual lines.

It should be noted that the merchandise line categories by which individual retailers group their sales are not uniform and, therefore, will not always correspond to categories established in a reporting system designed for general use. In addition, because many retailers had little, if any, recorded information on sales by line of merchandise, it is necessary to recognize that a substantial amount of estimating is involved in the reporting of the merchandise line inquiries. However, it was concluded that the effect of individual differences and of the use of approximations would be minimized in summary tabulations by the tendency for individual deviations to be offsetting. On this basis, figures for sales could constitute useful approximations to serve many important current requirements and would be adequate for measuring important changes occurring over fairly long intervals, as between successive censuses.

A related problem for a number of large retail firms is their lack of merchandise line records on an individual establishment basis. Such firms had information available only for the group of stores within a warehouse district or some other grouping used by the firm, so that it was necessary for them to derive their individual figures by using the pattern of sales shown by the entire group of stores.

Merchandise Line Inquiries—In 1967, as in the 1963 Census, there was a standard 25-line inquiry (these lines are identified in the various tables of the report by a merchandise line code ending in "O"). The 25 broad merchandise lines were devised to account for all the sales and receipts of retail establishments regardless of kind of business. In addition to the 25 major lines, additional detail within certain of these major lines was requested on some of the report forms. These additional or specialized lines (identified in the tables by a merchandise line code ending with a digit other than "O"), unlike the major lines, were not uniform, but were adapted to the merchandise line characteristics of an individual kind of business or a group of closely related kinds of business. Thus, while it is possible to compute a total for each of the broad merchandise lines to cover all kinds of retail business, this does not apply to the detailed or specialized lines.

Report Collection System—In the 1963 Census, merchandise line reporting was requested from all retailers with paid employment, thus accounting for about 95 percent of the total retail

trade sales volume. In the 1967 Census, merchandise line data were again restricted to employers but were based in part on a sample. All known multiunits and all large single units were canvassed for merchandise line data. However, only 10 percent of the approximately 500,000 small single unit employer establishments (generally in the range of 1 to 3 employees) were mailed a census form. Data inflated on the basis of this sample represented the "nonmail" portion of the employer universe. The "nonmail" group represented about 15 percent of total sales of establishments with payroll in most kinds of business. Selected kinds of business, such as department stores, were completely canvassed.

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Table 4 presents coverage ranges for each kind of business shown for the State, each Standard Metropolitan Statistical Area, and the area within the State but outside all SMSA's. The kinds of business for which merchandise line data are shown vary depending on the number of establishments in the area. An (X) has been entered where data are not shown.

Coverage ranges for each kind of business indicate the degree to which sales were acceptably reported by broad merchandise lines and were determined by dividing the total sales of establishments reporting acceptable data for broad lines (whether or not additional detail lines were reported) by the total sales of all establishments classified in that particular kind of business.

In addition, coverage ranges are presented for some broad merchandise lines (where additional detail merchandise line information within the broad line was requested) indicating the degree to which detail lines within that broad line were acceptably reported. The table presents each broad line under which additional detail line reporting was requested and shows the degree to which businesses which reported the specified broad merchandise line gave the additional detail breakdown. The coverage range was computed by summing the detail line sales and dividing the result by the broad line sales. The resultant ratio was then multiplied by the coverage range for the kind of business to put both ratios on the same base.

Coverage ranges used for both kinds of business and broad lines are:

A=90 percent or more reporting.

B=80 to 89 percent reporting.

C=70 to 79 percent reporting.

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E=Less than 60 percent reporting.

Except when precluded by the Census disclosure rules (see Introduction), data have been shown in tables 1, 2, and 3 for individual kinds of business when the dollar volume of reporting coverage was sufficient to account for 60 percent or more on an inflated basis (ranges A through D)—as contrasted with 60 percent or more on a reported basis in 1963.

As noted above, the fact that an establishment reports a merchandise line breakdown does not itself mean that all lines handled by the establishment are reported separately. There are a few instances where this limitation in the reporting is particularly apparent. For example, as a result of the trade custom of grouping soaps and paper products with dry groceries, a number of food stores apparently included amounts for such products with line 020 instead of in lines 120 and 500. Some understatement, previously referred to, also resulted from the dropping of lines with negligible sales amounts.

There is, of course, no assurance that the pattern for the stores reporting by merchandise lines is representative of those which did not report.

Description of the Tables—Tables 1, 2, and 3 in the 1967 report provide data for each kind of business and give, for each merchandise line, the number of establishments handling the line and their sales of the line; the percentage of total sales of the specific kind of business accounted for by each of the lines carried; and in addition, for each line, the degree of specialization in that line. Specialization is indicated by computing the percentage which sales of that line is of total sales of those establishments which handled that particular line.

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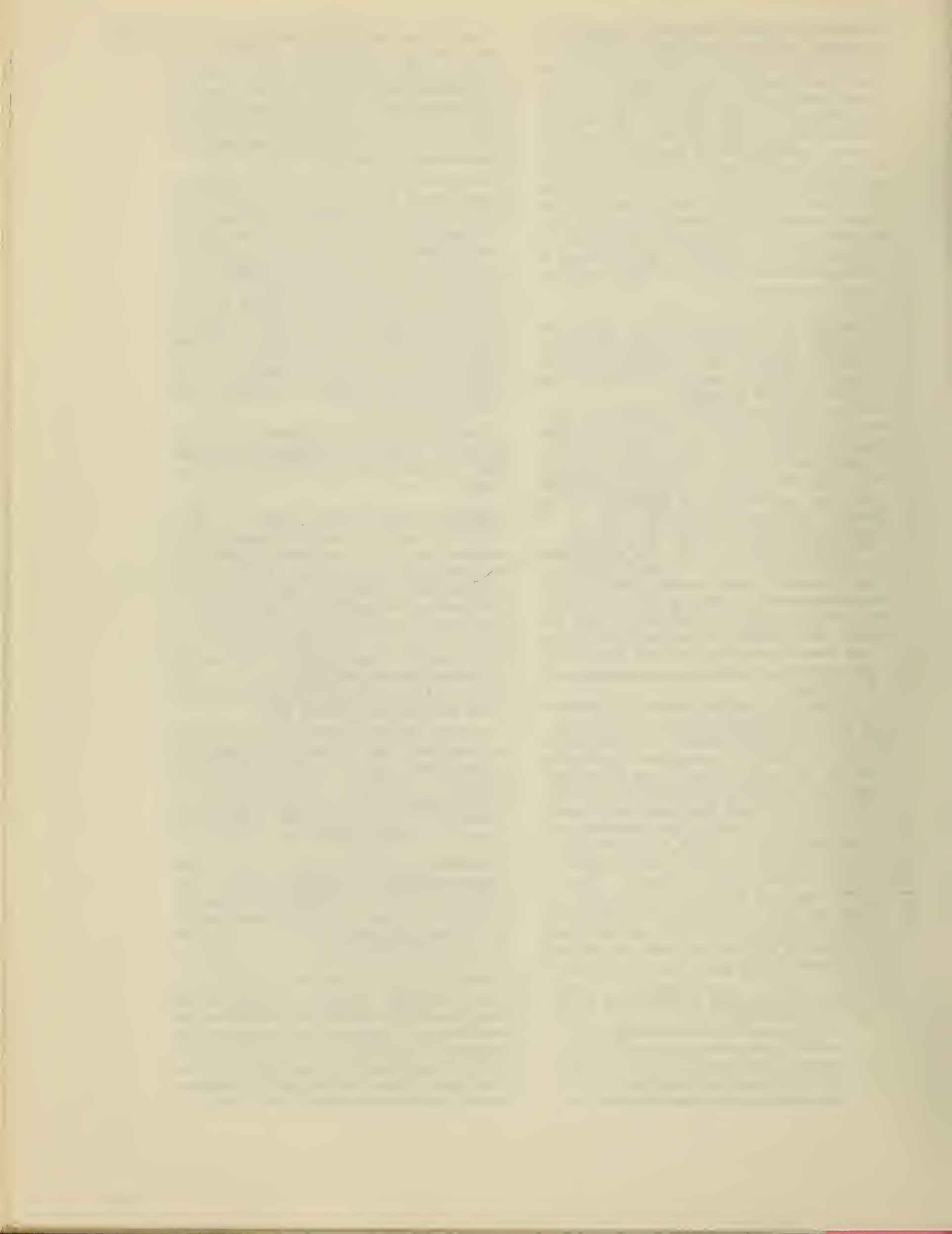
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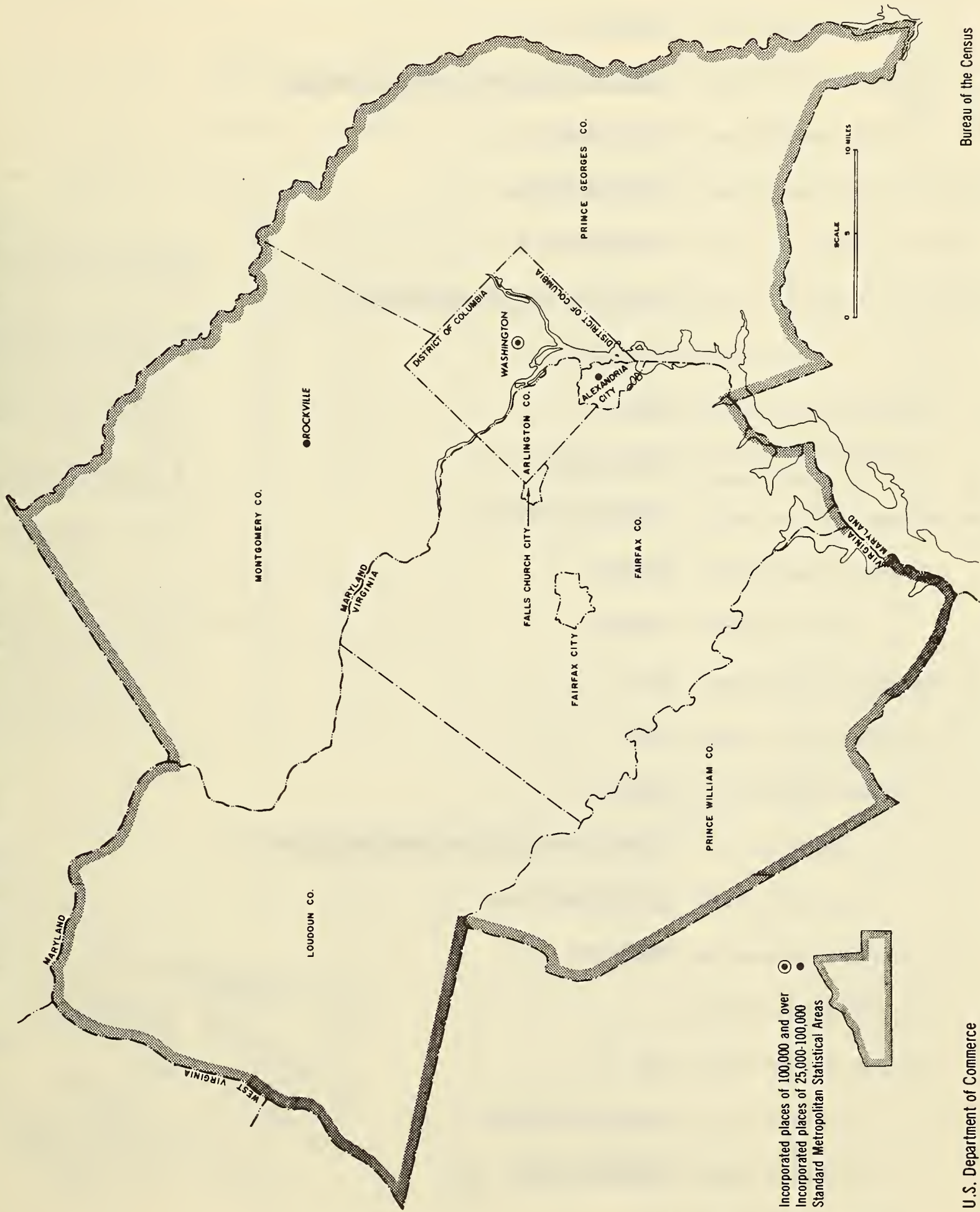
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In 1967, data for lines which represent less than 0.05 percent and data for disclosure lines have been combined into a "miscellaneous merchandise" line within the applicable merchandise line grouping. Due to rounding procedures used, detail may not add to totals in the "sales" column and in the "all establishments" percentage column.

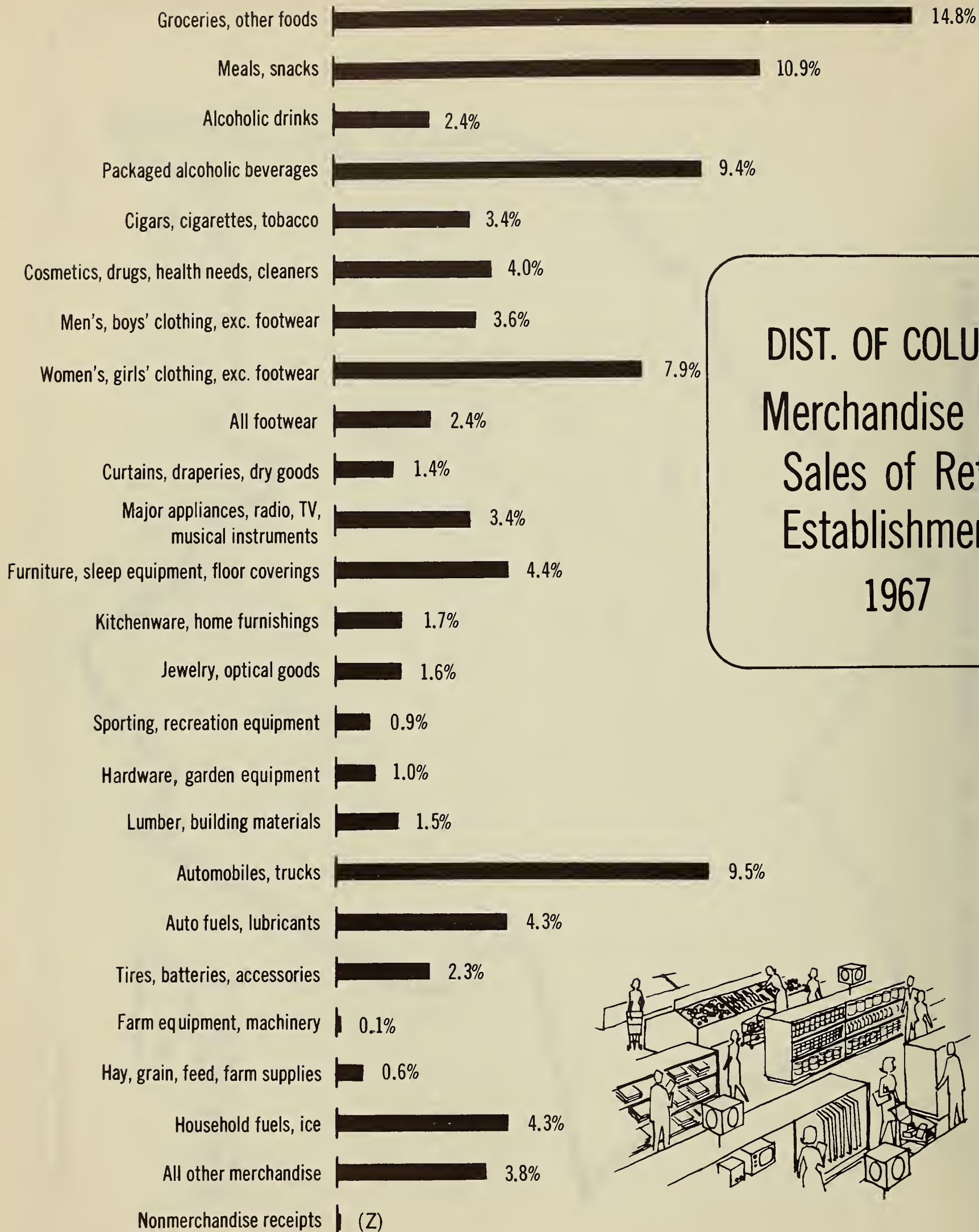


WASHINGTON, D.C.-MD.-VA., STANDARD METROPOLITAN STATISTICAL AREA

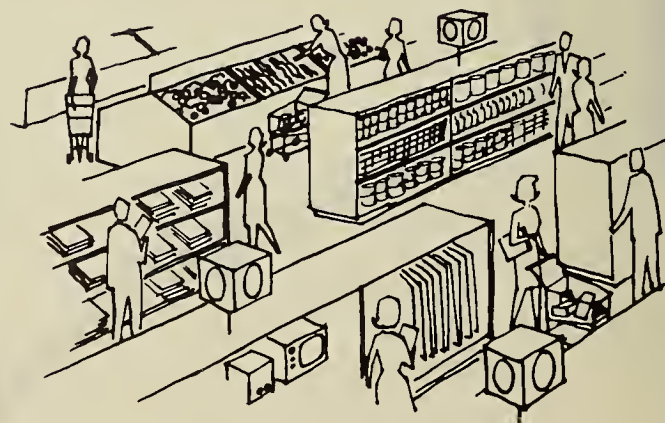


Bureau of the Census

U.S. Department of Commerce



**DIST. OF COLUMBIA
Merchandise Line
Sales of Retail
Establishments
1967**



(Includes only establishments with payroll. For explanation of tables, see "Description of the Tables" in text)

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.
 *Nonstore retailers, part of SIC major group 53, are shown separately in this table.
¹Detail may not add to total due to rounding.
²Merchandise line detail withheld due to insufficient reporting.

TABLE 1. The District: 1967—Continued

(Includes only establishments with payroll. For explanation of tables, see "Description of the Tables" in text)

Merchandise line code	Kind of business and merchandise line	Establishments (number)	Sales of specified merchandise lines			Merchandise line code	Kind of business and merchandise line	Establishments (number)	Sales of specified merchandise lines		
			Amount ¹ (\$1,000)	As percent of total sales of--					Amount ¹ (\$1,000)	As percent of total sales of--	
				Estab- lishments handling the line	All estab- lish- ments ¹					Estab- lishments handling the line	All estab- lish- ments ¹
200	CURTAINS-ORAPERIES-ORY GOOOS . .	13	14 627	7.4	7.4		FOOD STORES (SIC 54)				
201	PIECE GOOOS-NOTIONS	12	5 031	2.7	2.5						
202	CURTAINS-ORAPERIES	11	9 590	4.9	4.8		TOTAL	598	239 190	(X)	100.0
220	MAJOR APPL-RADIO-TV-MUSICAL INST	9	13 749	8.4	6.9						
221	MAJOR HOUSEHOLD APPLIANCES . .	8	7 954	4.8	4.0	020	GROCERIES-OTHER FOODS	598	215 390	90.0	90.0
222	RADIOS-TV'S MUSICAL INSTR. . .	9	5 793	3.5	2.9	040	MEALS-SNACKS	30	616	25.0	.3
240	FURNITURE-SLEEP EQUIP-FLOOR COV.	10	15 860	9.0	8.0	080	PACKAGED ALCOHOLIC BEVERAGES . .	207	2 806	1.9	1.2
241	FLOOR COVERINGS	10	4 376	2.4	2.2	100	CIGARS-CIGARETTES-TOBACCO	375	5 676	2.7	2.4
242	FURNITURE-SLEEP EQUIPMENT . . .	10	11 483	6.5	5.8	120	COSMETICS-ORUGS-CLEANERS	346	4 149	2.3	1.7
260	KITCHENWARE-HOME FURNISHINGS . .	13	9 620	4.8	4.8	500	ALL OTHER MERCHANDISE	220	5 621	3.0	2.4
261	CHINA-GLASSWARE	13	4 821	2.4	2.4	520	NONMERCHANDISE RECEIPTS	189	2 296	1.2	1.0
262	KITCHENWARE-HOUSEWARES	9	3 753	2.3	1.9	-	MISCELLANEOUS MERCHANDISE	(X)	2 635	(X)	1.1
-	MISCELLANEOUS MERCHANDISE . . .	(X)	1 046	(X)	.5		GROCERY STORES (SIC 541)				
280	JEWELRY-OPTICAL GOOOS	12	5 019	2.5	2.5		TOTAL	482	228 307	(X)	100.0
300	SPORTING-RECREATION EQUIPMENT . .	12	3 188	1.6	1.6	020	GROCERIES-OTHER FOODS	482	205 288	89.9	89.9
500	ALL OTHER MERCHANDISE	13	7 913	4.0	4.0	021	MEATS-FISH-POULTRY	432	64 461	28.6	28.2
501	TOYS-GAMES-WHEEL GOOOS	10	2 772	1.6	1.4	022	PRODUCE (FRESH FRUITS-VEGTBLS)	423	18 774	8.4	8.2
502	BOOKS-STATIONERY-PHOTO. EQUIP.	11	3 945	2.1	2.0	023	FROZEN FOODS	395	15 057	7.2	6.6
518	MOSE. EXC. TOY-GAMES-BOOKS-STA	9	1 196	.9	.6	024	ALL OTHER FOODS	477	106 991	46.9	46.9
520	NONMERCHANDISE RECEIPTS	13	16 581	8.4	8.4	040	MEALS-SNACKS	23	436	22.2	.2
535	ALL OTHER SERVICE RECEIPTS . . .	12	16 049	8.1	8.1	080	PACKAGED ALCOHOLIC BEVERAGES . .	206	2 797	1.8	1.2
-	MISCELLANEOUS	(X)	531	(X)	.3	100	CIGARS-CIGARETTES-TOBACCO	365	5 602	2.7	2.5
-	MISCELLANEOUS MERCHANDISE . . .	(X)	12 673	(X)	6.4	120	COSMETICS-ORUGS-CLEANERS	335	3 830	2.3	1.7
	VARIETY STORES (SIC 533)					500	ALL OTHER MERCHANDISE	212	5 535	2.9	2.4
	TOTAL	48	20 103	(X)	100.0	516	ALL OTHER MERCHANDISE	69	1 234	2.3	.5
020	GROCERIES-OTHER FOODS	43	747	3.7	3.7	517	PAPER-PAPER PRODUCTS	202	4 301	2.3	1.9
040	MEALS-SNACKS	18	1 383	8.7	6.9	520	NONMERCHANDISE RECEIPTS	179	2 225	1.1	1.0
120	COSMETICS-ORUGS-CLEANERS	47	1 320	6.6	6.6	-	MISCELLANEOUS MERCHANDISE	(X)	2 594	(X)	1.1
140	MEN'S-BOYS' CLOTHING EXC FOOTWR.	46	1 270	6.3	6.3		MEAT MARKETS (SIC 542 PT.)				
160	WOMEN'S-GIRLS' CLOTHING EXC FOOTWR	46	3 717	18.5	18.5		TOTAL	18	(0)	(X)	100.0
180	ALL FOOTWEAR	40	513	3.0	2.6		FISH (SEA FOOD) MARKETS (SIC 542 PT.)				
200	CURTAINS-ORAPERIES-ORY GOOOS . .	46	2 586	12.9	12.9		TOTAL	3	(0)	(X)	100.0
220	MAJOR APPL-RADIO-TV-MUSICAL INST	20	315	2.1	1.6		FRUIT STORES AND VEGETABLE MKTS. (SIC 543)				
240	FURNITURE-SLEEP EQUIP-FLOOR COV.	28	474	2.5	2.4		TOTAL	7	540	(X)	100.0
260	KITCHENWARE-HOME FURNISHINGS . .	46	1 590	7.9	7.9	020	GROCERIES-OTHER FOODS	7	515	95.4	95.4
280	JEWELRY-OPTICAL GOOOS	44	383	1.9	1.9	022	PRODUCE (FRESH FRUITS-VEGTBLS)	7	462	85.6	85.6
300	SPORTING-RECREATION EQUIPMENT . .	17	259	2.0	1.3	-	MISCELLANEOUS MERCHANDISE	(X)	53	(X)	9.8
320	HARDWARE-GARDENING EQUIPMENT . .	44	822	4.6	4.1	-	MISCELLANEOUS MERCHANDISE	(X)	25	(X)	4.6
340	LUMBER-BUILDING MATERIALS	21	119	1.0	.6		CANOV, NUT, AND CONFECTIONERY STORES (SIC 544)				
400	AUTO FUELS-LUBRICANTS	4	15	.2	.1		TOTAL ²	47	2 308	(X)	100.0
420	AUTO TIRES-BATTERIES-ACCESS. . . .	4	17	.2	.1		RETAIL BAKERIES (SIC 546)				
500	ALL OTHER MERCHANDISE	45	3 693	18.6	18.4		TOTAL ²	18	2 272	(X)	100.0
520	NONMERCHANDISE RECEIPTS	37	665	3.4	3.3		RETAIL BAKERIES-BAKING, SELLING (SIC 5462)				
-	MISCELLANEOUS MERCHANDISE	(X)	215	(X)	1.1		TOTAL	16	(0)	(X)	100.0
	GENERAL MERCHANDISE STORES (SIC 539 PART)						RETAIL BAKERIES--SELLING ONLY (SIC 5463)				
	TOTAL	31	5 901	(X)	100.0		TOTAL	2	(0)	(X)	100.0
020	GROCERIES-OTHER FOODS	11	168	14.5	2.8		DAIRY PRODUCTS STORES (SIC 545)				
120	COSMETICS-ORUGS-CLEANERS	13	105	8.1	1.8		TOTAL	10	(0)	(X)	100.0
140	MEN'S-BOYS' CLOTHING EXC FOOTWR.	20	702	18.4	11.9						
160	WOMEN'S-GIRLS' CLOTHING EXC FOOTWR	22	1 080	27.1	18.3						
200	CURTAINS-ORAPERIES-ORY GOOOS . .	23	743	18.1	12.6						
220	MAJOR APPL-RADIO-TV-MUSICAL INST	8	363	16.4	6.2						
240	FURNITURE-SLEEP EQUIP-FLOOR COV.	13	801	25.5	13.6						
260	KITCHENWARE-HOME FURNISHINGS . .	19	746	18.0	12.6						
280	JEWELRY-OPTICAL GOOOS	10	215	7.6	3.6						
500	ALL OTHER MERCHANDISE	14	262	11.1	4.4						
520	NONMERCHANDISE RECEIPTS	15	153	5.1	2.6						
-	MISCELLANEOUS MERCHANDISE	(X)	563	(X)	9.6						
	ORY GOOOS STORES (SIC 539 PART)										
	TOTAL ²	5	1 036	(X)	100.0						
	SEWING AND NEEDLEWORK STORES (SIC 539 PART)										
	TOTAL	7	1 070	(X)	100.0						

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NA Not available.

X Not applicable.

Z Less than 0.05 percent.

¹Detail may not add to total due to rounding.²Merchandise line detail withheld due to insufficient reporting.

TABLE 1. The District: 1967—Continued

(Includes only establishments with payroll. For explanation of tables, see "Description of the Tables" in text)

Merchandise line code	Kind of business and merchandise line	Establishments (number)	Sales of specified merchandise lines			Merchandise line code	Kind of business and merchandise line	Establishments (number)	Sales of specified merchandise lines			
			Amount ¹ (\$1,000)	As percent of total sales of--					Amount ¹ (\$1,000)	As percent of total sales of--		
				Estab- lishments handling the line	All estab- lish- ments ¹					Estab- lishments handling the line	All estab- lish- ments ¹	
020 021 023 024	GROCERIES-OTHER FOODS MEATS-FISH-POULTRY FROZEN FOODS ALL OTHER FOODS	10 5 4 10	(D)	78.6 22.0 32.6 41.8	78.6 14.8 21.9 41.8		DEALERS WITH IMPORTED CAR FRANCHISE ONLY (SIC 551 PT.)					
120 500 -	COSMETICS-DRUGS-CLEANERS ALL OTHER MERCHANDISE MISCELLANEOUS MERCHANDISE	5 3 (X)		22.2 10.8 (X)	14.9 4.5 2.1		DEALERS WITH DOMESTIC AND IMPORT CAR FRANCHISES (SIC 551 PT.)					
	EGG AND POULTRY DEALERS (SIC 549 PT.)						TOTAL	9	44 620	(X)	100.0	
	TOTAL	6		(O)	(X)	100.0	380 381 383 385 386	AUTOMOBILES-TRUCKS NEW PASSENGER CARS-RETAIL . . . NEW COMMERCIAL VEHICLES-RETAIL USED PASSENGER CARS-RETAIL . . USED PASSENGER CARS-WHOLE . . . MISCELLANEOUS MERCHANDISE . . .	9 9 3 9 9 (X)	36 484 28 050 1 075 4 810 2 339 209	81.8 62.9 8.6 10.8 5.2 (X)	81.8 62.9 2.4 10.8 5.2 .5
020 021 -	GROCERIES-OTHER FOODS MEATS-FISH-POULTRY MISCELLANEOUS MERCHANDISE	6 6 (X)	(O)	99.1 95.5 (X)	99.1 95.5 .9	400 403 -	AUTO FUELS-LUBRICANTS MOTOR OILS-GREASES-OTHER OILS . MISCELLANEOUS MERCHANDISE . . .	8 7 (X)	138 124 14	.3 .3 (X)	.3 .3 (Z)	
	OTHER MISCELLANEOUS FOOD STORES (SIC 549 PT.)						420 421 422 423 424	AUTO TIRES-BATTERIES-ACCESS . . . PARTS INSTALLED IN REPAIR WORK PARTS-WHOLESALE PARTS-RETAIL AUTOMOBILE TIRES-BATTERIES-ACC	9 9 9 8 8	4 384 2 040 1 944 86 314	9.8 4.6 4.4 .2 .8	9.8 4.6 4.4 .2 .7
	TOTAL	7		964	(X)	100.0	520 527 528	NONMERCHANDISE RECEIPTS SERVICE LABOR OTHER NONMERCHANDISE RECEIPTS.	9 9 4	3 614 3 365 249	8.1 7.5 1.4	8.1 7.5 .6
	AUTOMOTIVE DEALERS (SIC 55 EX. 554)							MOTOR VEHICLE DEALERS--USED CARS ONLY (SIC 552)				
	TOTAL	133	199 957	(X)	100.0		TOTAL	36	8 689	(X)	100.0	
220 260 300 320 380 400 420 500 520 -	MAJOR APPL-RADIO-TV-MUSICAL INST KITCHENWARE-HOME FURNISHINGS . . SPORTING-RECREATION EQUIPMENT . . HARDWARE-GARDENING EQUIPMENT . . AUTOMOBILES-TRUCKS AUTO FUELS-LUBRICANTS AUTO TIRES-BATTERIES-ACCESS . . . ALL OTHER MERCHANDISE NONMERCHANDISE RECEIPTS MISCELLANEOUS MERCHANDISE	19 13 17 10 84 43 93 17 89 (X)	1 285 116 3 188 179 150 554 1 006 25 450 469 17 565 145	13.6 4.3 45.7 6.2 81.8 .6 13.8 5.4 9.1 (X)	.6 .1 1.6 .1 75.3 .5 12.7 .2 8.8 .1	380 385 386 -	AUTOMOBILES-TRUCKS USED PASSENGER CARS-RETAIL . . . USED PASSENGER CARS-WHOLE . . . MISCELLANEOUS MERCHANDISE . . .	36 35 12 (X)	8 065 7 196 353 507	92.8 83.3 12.4 (X)	92.8 82.8 4.1 5.8	
	MOTOR VEHICLE DEALERS (SIC 551, 552)						MISCELLANEOUS MERCHANDISE	(X)	624	(X)	7.2	
	TOTAL	81	180 131	(X)	100.0		TIRE, BATTERY, AND ACCESSORY OLRS (SIC 553)					
380 400 420 520 -	AUTOMOBILES-TRUCKS AUTO FUELS-LUBRICANTS AUTO TIRES-BATTERIES-ACCESS . . . NONMERCHANDISE RECEIPTS MISCELLANEOUS MERCHANDISE	81 35 48 52 (X)	150 278 665 13 630 15 524 33	83.4 .5 8.2 8.8 (X)	83.4 .4 7.6 8.6 (Z)	220 240 260 300 320 340 400 420 500 520 -	MAJOR APPL-RADIO-TV-MUSICAL INST FURNITURE-SLEEP EQUIP-FLOOR COV. KITCHENWARE-HOME FURNISHINGS . . SPORTING-RECREATION EQUIPMENT . . HARDWARE-GARDENING EQUIPMENT . . LUMBER-BUILDING MATERIALS AUTO FUELS-LUBRICANTS AUTO TIRES-BATTERIES-ACCESS . . . ALL OTHER MERCHANDISE NONMERCHANDISE RECEIPTS MISCELLANEOUS MERCHANDISE	18 6 13 11 10 5 7 44 14 30 (X)	(O)	13.6 2.8 1.9 4.8 4.2 .7 16.0 73.0 3.2 13.4 (X)	7.9 .5 .7 1.4 1.1 .1 2.0 73.0 1.6 11.3 .3	
	DEALERS WITH DOMESTIC CAR FRANCHISE ONLY (SIC 551 PT.)						HOME AND AUTO SUPPLY STORES (SIC 553 PT.)					
	TOTAL	30	115 987	(X)	100.0		TOTAL	7		(D)	(X)	100.0
380 381 383 385 386 387 -	AUTOMOBILES-TRUCKS NEW PASSENGER CARS-RETAIL . . . NEW COMMERCIAL VEHICLES-RETAIL . . USED PASSENGER CARS-RETAIL . . . USED PASSENGER CARS-WHOLE . . . USED COMMERCIAL VEHICLES MISCELLANEOUS MERCHANDISE	30 30 14 30 23 13 (X)	97 447 74 277 2 839 13 463 6 581 217 64	84.0 64.0 5.7 11.6 6.2 .5 (X)	84.0 64.0 2.4 11.6 5.7 .2 .1	220 221 222	MAJOR APPL-RADIO-TV-MUSICAL INST MAJOR HOUSEHOLD APPLIANCES . . . RADIOS-TV'S MUSICAL INSTR. . . .	7 7 7		(D)	35.9 11.3 24.5	35.9 11.3 24.5
400 401 403 -	AUTO FUELS-LUBRICANTS GASOLINE MOTOR OILS-GREASES-OTHER OILS . . MISCELLANEOUS MERCHANDISE	23 5 20 (X)	484 159 324 0	.5 .3 .4 (X)	.4 .1 .3 (Z)	240 260 264 -	FURNITURE-SLEEP EQUIP-FLOOR COV. KITCHENWARE-HOME FURNISHINGS . . SMALL ELECTRICAL APPLIANCES . . . MISCELLANEOUS MERCHANDISE . . .	5 7 7 (X)	2.0 3.8 1.8 (X)		1.5 3.8 1.8 2.1	
420 421 422 423 424	AUTO TIRES-BATTERIES-ACCESS . . . PARTS INSTALLED IN REPAIR WORK PARTS-WHOLESALE PARTS-RETAIL AUTOMOBILE TIRES-BATTERIES-ACC	29 29 26 25 17	7 903 5 060 1 864 310 669	7.2 4.7 1.7 .3 .9	6.8 4.4 1.6 .3 .6	300 317 -	SPORTING-RECREATION EQUIPMENT . . ALL OTHER SPTG GOODS EXC BOATS MISCELLANEOUS MERCHANDISE . . .	6 6 (X)	10.6 10.5 (X)		7.7 7.6 (Z)	
520 527 528 -	NONMERCHANDISE RECEIPTS SERVICE LABOR OTHER NONMERCHANDISE RECEIPTS. MISCELLANEOUS MERCHANDISE	30 30 14 (X)	10 138 9 331 806 14	8.7 8.0 1.4 (X)	8.7 8.0 .7 (Z)	320 340	HARDWARE-GARDENING EQUIPMENT . . LUMBER-BUILDING MATERIALS	6 5	7.7 .9		5.6 .7	

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D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

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TABLE 1. The District: 1967—Continued

(Includes only establishments with payroll. For explanation of tables, see "Description of the Tables" in text)

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			Amount ¹ (\$1,000)	As percent of total sales of--					Amount ¹ (\$1,000)	As percent of total sales of--	
				Estab- lishments handling the line	All estab- lish- ments ¹					Estab- lishments handling the line	All estab- lish- ments ¹
420	AUTO TIRES-BATTERIES-ACCESS. . . .	7	721	29.6	29.6		GASOLINE SERVICE STATIONS (SIC 554)				
417	NEW TIRES-TUBES(TO OTHER USERS)	7	379	15.6	15.6						
426	AUTOMOBILE ACCESSORIES	7	195	8.0	8.0						
436	STORAGE BATTERIES.	7	62	2.5	2.5						
-	MISCELLANEOUS MERCHANDISE.	(X)	85	(X)	3.5		TOTAL	321	77 985	(X)	100.0
500	ALL OTHER MERCHANDISE.	5	112	6.3	4.6	020	GROCERIES-OTHER FOODS.	18	128	6.4	.2
						040	MEALS-SNACKS	8	94	9.0	.1
520	NONMERCHANDISE RECEIPTS.	6	248	10.2	10.2	100	CIGARS-CIGARETTES-TOBACCO. . . .	32	280	7.8	.4
526	OTHER NONMERCHANDISE RECEIPTS.	5	208	11.7	8.5	380	AUTOMOBILES-TRUCKS	7	60	7.6	.1
-	MISCELLANEOUS	(X)	39	(X)	1.6						
-	MISCELLANEOUS MERCHANDISE. . . .	(X)	8	(X)	.3	400	AUTO FUELS-LUBRICANTS.	321	66 746	85.6	85.6
	OTHER TIRE, BATTERY, AND ACCESSORY DEALERS (SIC 553 PT.)					401	GASOLINE	321	63 343	81.2	81.2
	TOTAL	37	13 740	(X)	100.0	402	OTHER AUTOMOTIVE FUELS	23	584	12.7	.7
220	MAJOR APPL-RADIO-TV-MUSICAL INST	11	405	5.9	2.9	403	MOTOR OILS-GREASES-OTHER OILS.	304	2 818	3.6	3.6
221	MAJOR HOUSEHOLD APPLIANCES . . .	9	223	5.8	1.6	420	AUTO TIRES-BATTERIES-ACCESS. . .	280	6 656	9.6	8.5
222	RAIOS-TV'S MUSICAL INSTR.	10	179	2.6	1.3	421	PARTS INSTALLEO IN REPAIR WORK	113	1 612	6.4	2.1
260	KITCHENWARE-HOME FURNISHINGS . .	7	23	.9	.2	423	PARTS-RETAIL	43	262	2.2	.3
300	SPORTING-RECREATION EQUIPMENT. .	6	36	1.5	.3	424	AUTOMOBILE TIRES-BATTERIES-ACC	265	4 782	7.1	6.1
400	AUTO FUELS-LUBRICANTS.	6	326	15.6	2.4	480	HOUSEHLO FUELS-ICE.	10	476	16.6	.6
401	GASOLINE	5	279	13.0	2.0	520	NONMERCHANDISE RECEIPTS.	234	3 394	5.8	4.4
-	MISCELLANEOUS MERCHANOISE. . . .	(X)	47	(X)	.3	527	SERVICE LABOR.	217	2 915	5.2	3.7
						-	MISCELLANEOUS MERCHANDISE. . . .	(X)	151	(X)	.2
							APPAREL AND ACCESSORY STORES (SIC 56)				
							TOTAL	397	124 447	(X)	100.0
420	AUTO TIRES-BATTERIES-ACCESS. . . .	37	11 086	80.7	80.7	140	MEN'S-BOYS' CLOTHING EXC FOOTWR.	157	33 688	71.6	27.1
416	NEW TIRES-TUBES(TO FLEET OPRTRS)	12	848	15.0	6.2	160	WOMEN'S-GIRLS'CLOTHING,EXC FOOTWR	222	56 993	62.8	45.8
417	NEW TIRES-TUBES(TO OTHER USERS)	29	3 726	29.4	27.1	180	ALL FOOTWEAR	168	28 957	40.7	23.3
418	RETREADS(TO FLEET OPERATORS) . .	8	91	2.1	.7	200	CURTAINS-DRAPERIES-ORY GOOOS . .	9	263	5.1	.2
419	RETREADS(TO OTHER USERS)	17	490	5.7	3.6	280	JEWELRY-OPTICAL GOOOS.	14	171	1.7	.1
426	AUTOMOBILE ACCESSORIES	26	2 692	36.2	19.6	500	ALL OTHER MERCHANOISE.	20	282	1.3	.2
428	NEW AUTO TIRES SOLO TO DEALERS	17	808	12.1	5.9	520	NONMERCHANDISE RECEIPTS.	172	3 882	4.3	3.1
429	NEW TRUCK-BUS TIRES (TO USERS)	14	1 334	18.7	9.7	-	MISCELLANEOUS MERCHANDISE. . . .	(X)	210	(X)	.2
431	NEW TRK-BUS TIRES(TO DEALERS).	8	129	3.3	.9		WOMEN'S CLOTHING, SPECIALTY STRS. FURRIERS (SIC 562, 3, 8)				
433	RETREADS SOLD TO DEALERS	11	174	3.7	1.3		TOTAL	156	51 926	(X)	100.0
434	RETREADS-TRUCK-BUS (TO USERS).	11	572	8.5	4.2	140	MEN'S-BOYS' CLOTHING EXC FOOTWR.	13	740	14.2	1.4
435	RETREADS-TRUCK-BUS(TO OEAERS)	5	40	1.4	.3	160	WOMEN'S-GIRLS'CLOTHING,EXC FOOTWR	156	48 102	92.6	92.6
436	STORAGE BATTERIES.	20	179	1.8	1.3	180	ALL FOOTWEAR	16	677	4.9	1.3
500	ALL OTHER MERCHANOISE.	9	152	2.5	1.1	280	JEWELRY-OPTICAL GOODS.	6	144	2.5	.3
520	NONMERCHANDISE RECEIPTS.	24	1 581	14.3	11.5	500	ALL OTHER MERCHANOISE.	4	148	1.8	.3
524	BRAKE AND WHEEL SERVICES	15	833	11.0	6.1	520	NONMERCHANDISE RECEIPTS.	66	1 991	5.2	3.8
525	TIRE SERVICES OTHER THAN RETRO	12	270	4.0	2.0	-	MISCELLANEOUS MERCHANOISE. . . .	(X)	124	(X)	.2
526	OTHER NONMERCHANDISE RECEIPTS.	20	476	4.9	3.5		WOMEN'S READY-TO-WEAR STORES (SIC 562)				
-	MISCELLANEOUS MERCHANDISE. . . .	(X)	131	(X)	1.0		TOTAL	128	46 464	(X)	100.0
	BOAT DEALERS (SIC 5591)					140	MEN'S-BOYS' CLOTHING EXC FOOTWR.	5	755	16.3	1.6
	TOTAL	5	3 155	(X)	100.0	160	WOMEN'S-GIRLS'CLOTHING,EXC FOOTWR	128	42 867	92.3	92.3
300	SPORTING-RECREATION EQUIPMENT. .	5	2 957	93.7	93.7	161	CHILDREN'S-INFANTS' WEAR	11	1 964	16.5	4.2
307	OUTBOARD BOATS	4	687	22.2	21.8	163	MILLINERY.	24	597	2.3	1.3
309	INBOARD MOTOR BOATS.	3	1 064	36.5	33.7	164	HOSIERY.	51	882	3.2	1.9
313	MARINE ACCESS. AND PARTS	5	1 006	31.9	31.9	165	LINGERIE	72	3 338	9.3	7.2
-	MISCELLANEOUS MERCHANDISE. . . .	(X)	199	(X)	6.3	168	WOMEN'S BLOUSES-SPTSWR	98	7 365	17.3	15.9
520	NONMERCHANDISE RECEIPTS.	4	181	5.8	5.7	172	DRESSES.	127	17 763	38.3	38.2
527	SERVICE LABOR.	4	112	3.5	3.5	173	COATS-SUITS.	97	7 180	16.2	15.5
532	OTHER NONMERCHANDISE RECEIPTS.	3	52	1.7	1.6	174	HANDBAGS	50	692	2.1	1.5
-	MISCELLANEOUS	(X)	16	(X)	.5	175	FURS	10	556	3.0	1.2
-	MISCELLANEOUS MERCHANDISE. . . .	(X)	17	(X)	.5	176	OTHER WOMENS-GIRLS'CLOTHES ACC	60	2 530	7.9	5.4
	HOUSEHOLD TRAILER DEALERS (SIC 5592)					180	ALL FOOTWEAR	8	622	4.5	1.3
	TOTAL	-	-	(X)	-	280	JEWELRY-OPTICAL GOODS.	7	152	2.2	.3
	AIRCRAFT, MOTORCYCLE DEALERS (SIC 5599 PT.)					500	ALL OTHER MERCHANOISE.	5	151	1.5	.3
	TOTAL	2	(D)	(X)	100.0	520	NONMERCHANDISE RECEIPTS.	54	1 774	5.0	3.8
	AUTOMOTIVE DEALERS, N.E.C. (SIC 5599 PT.)					-	MISCELLANEOUS MERCHANDISE. . . .	(X)	143	(X)	.3
	TOTAL	1	(D)	(X)	100.0		MILLINERY STORES (SIC 563 PT.)				
							TOTAL	11	756	(X)	100.0

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			Amount ¹ (\$1,000)	As percent of total sales of--					Amount ¹ (\$1,000)	As percent of total sales of--			
				Estab- lishments handling the line	All estab- lish- ments ¹					Estab- lishments handling the line	All estab- lish- ments ¹		
160	WOMEN'S-GIRLS'CLOTHING•EX FOOTWR	11	744	98.4	98.4	160	WOMEN'S-GIRLS'CLOTHING•EX FOOTWR	20	4 459	39.8	39.8		
163	MILLINERY	11	644	85.2	85.2	161	CHILDREN'S-INFANTS' WEAR . . .	13	658	14.2	5.9		
174	HANDBAGS	5	94	26.4	12.4	164	HOSIERY	13	75	1.6	.7		
-	MISCELLANEOUS MERCHANOISE. . . .	(X)	3	(X)	.4	165	LINGERIE	15	389	3.5	3.5		
520	NONMERCHANOISE RECEIPTS.	4	10	2.7	1.3	168	WOMEN'S BLOUSES-SPTSWR	16	882	8.0	7.9		
-	MISCELLANEOUS MERCHANOISE. . . .	(X)	2	(X)	.3	172	DRESSES.	17	1 274	11.4	11.4		
						173	COATS-SUITS.	15	848	7.6	7.6		
						176	OTHER WOMENS-GIRLS'CLOTHES ACC	10	230	3.5	2.1		
						-	MISCELLANEOUS MERCHANOISE. . . .	(X)	103	(X)	.9		
	CORSET AND LINGERIE STORES (SIC 563 PT.)					180	ALL FOOTWEAR	14	485	4.4	4.3		
	TOTAL	4	(0)	(X)	100.0	200	CURTAINS-ORAPERIES-ORY GOODS . .	8	218	4.7	1.9		
160	WOMEN'S-GIRLS'CLOTHING•EX FOOTWR	4	(0)	99.5	99.5	520	NONMERCHANOISE RECEIPTS.	10	446	4.1	4.0		
165	LINGERIE	4		99.5	99.5	-	MISCELLANEOUS MERCHANOISE. . . .	(X)	52	(X)	.5		
-	MISCELLANEOUS MERCHANOISE. . . .	(X)		(X)	.5		SHOE STORES (SIC 566)						
	OTHER WOMEN'S ACCESSORY SPECIALTY STORES (SIC 563 PT.)						TOTAL	91	28 720	(X)	100.0		
	TOTAL ²	6	610	(X)	100.0	160	WOMEN'S-GIRLS'CLOTHING•EX FOOTWR	23	1 450	9.0	5.0		
	FURRIERS AND FUR SHOPS (SIC 568)					180	ALL FOOTWEAR	91	26 507	92.3	92.3		
	TOTAL	7	(0)	(X)	100.0	500	ALL OTHER MERCHANOISE.	10	74	1.0	.3		
160	WOMEN'S-GIRLS'CLOTHING•EX FOOTWR	7	(0)	94.1	94.1	520	NONMERCHANOISE RECEIPTS.	57	662	3.1	2.3		
175	FURS	7		91.4	91.4	-	MISCELLANEOUS MERCHANOISE. . . .	(X)	27	(X)	.1		
-	MISCELLANEOUS MERCHANOISE. . . .	(X)		(X)	2.6		MEN'S SHOE STORES (SIC 566 PT.)						
-	MISCELLANEOUS MERCHANOISE. . . .	(X)		(X)	5.9	180	ALL FOOTWEAR	10	(0)	(X)	100.0		
	MEN'S AND BOYS' CLOTHING FURNISHINGS STORES (SIC 561)					181	MEN'S AND BOYS' FOOTWEAR	10				97.2	97.2
	TOTAL	103	29 472	(X)	100.0	-	MISCELLANEOUS MERCHANOISE. . . .	(X)					
140	MEN'S-BOYS' CLOTHING EXC FOOTWR.	103	26 050	88.4	88.4	520	NONMERCHANOISE RECEIPTS.	6	3.4	2.0			
142	BOYS' CLOTHING	29	453	7.3	1.5	-	MISCELLANEOUS MERCHANDISE. . . .	(X)			(X)	.7	
143	MEN'S TAILORED OUTERWEAR	76	12 637	49.3	42.9		WOMEN'S SHOE STORES (SIC 566 PT.)						
144	OTHER MEN'S OUTERWEAR.	76	3 958	19.4	13.4		TOTAL	34	13 835	(X)	100.0		
145	MEN'S HATS	67	615	2.9	2.1	160	WOMEN'S-GIRLS'CLOTHING•EX FOOTWR	11	891	11.8	6.4		
146	OTHER MEN'S CLOTHING	96	8 387	30.9	28.5	180	ALL FOOTWEAR	34	12 587	91.0	91.0		
160	WOMEN'S-GIRLS'CLOTHING•EX FOOTWR	10	1 406	14.1	4.8	181	MEN'S AND BOYS' FOOTWEAR	5	193	5.4	1.4		
168	WOMEN'S BLOUSES-SPTSWR	8	276	3.0	.9	182	WOMEN'S AND GIRLS' FOOTWEAR. . .	34	12 304	88.9	88.9		
172	DRESSES.	7	484	5.0	1.6	-	MISCELLANEOUS MERCHANOISE. . . .	(X)	89	(X)	.6		
173	COATS-SUITS.	6	400	5.0	1.4	520	NONMERCHANOISE RECEIPTS.	24	341	3.5	2.5		
176	OTHER WOMENS-GIRLS'CLOTHES ACC	6	194	4.2	.7	-	MISCELLANEOUS MERCHANOISE. . . .	(X)	16	(X)	.1		
-	MISCELLANEOUS MERCHANOISE. . . .	(X)	51	(X)	.2		CHILDREN'S AND JUVENILES' SHOE STORES (SIC 566 PT.)						
180	ALL FOOTWEAR	41	1 248	7.5	4.2		TOTAL	1	(0)	(X)	100.0		
500	ALL OTHER MERCHANOISE.	3	42	2.2	.1		FAMILY SHOE STORES (SIC 566 PT.)						
520	NONMERCHANOISE RECEIPTS.	33	637	3.9	2.2		TOTAL	46	13 373	(X)	100.0		
-	MISCELLANEOUS MERCHANOISE. . . .	(X)	89	(X)	.3	160	WOMEN'S-GIRLS'CLOTHING•EX FOOTWR	12	558	6.7	4.2		
	CUSTOM TAILORS (SIC 567)					180	ALL FOOTWEAR	46	12 449	93.1	93.1		
	TOTAL	16	1 615	(X)	100.0	181	MEN'S AND BOYS' FOOTWEAR	46	4 890	36.6	36.6		
140	MEN'S-BOYS' CLOTHING EXC FOOTWR.	15	1 271	78.7	78.7	182	WOMEN'S AND GIRLS' FOOTWEAR. . .	46	5 824	43.6	43.6		
143	MEN'S TAILORED OUTERWEAR	15	1 178	72.9	72.9	183	CHILDREN'S AND INFANTS' FOOTWR	42	1 735	16.0	13.0		
146	OTHER MEN'S CLOTHING	4	45	4.8	2.8	500	ALL OTHER MERCHANDISE.	7	56	.9	.4		
-	MISCELLANEOUS MERCHANOISE. . . .	(X)	48	(X)	3.0	520	NONMERCHANDISE RECEIPTS.	26	292	2.7	2.2		
520	NONMERCHANDISE RECEIPTS.	5	133	13.3	8.2	-	MISCELLANEOUS MERCHANDISE. . . .	(X)	18	(X)	.1		
-	MISCELLANEOUS MERCHANDISE. . . .	(X)	211	(X)	13.1		CHILDREN'S AND INFANTS' WR. STRS. (SIC 564)						
	FAMILY CLOTHING STORES (SIC 565)						TOTAL	10	(0)	(X)	100.0		
	TOTAL	20	11 215	(X)	100.0	160	WOMEN'S-GIRLS'CLOTHING•EX FOOTWR	10	(0)	95.4	95.4		
140	MEN'S-BOYS' CLOTHING EXC FOOTWR.	20	5 555	49.5	49.5	-	MISCELLANEOUS MERCHANDISE. . . .	(X)				(X)	4.6
142	BOYS' CLOTHING	16	812	16.9	7.2								
143	MEN'S TAILORED OUTERWEAR	15	3 244	29.0	28.9								
144	OTHER MEN'S OUTERWEAR.	15	223	4.7	2.0								
145	MEN'S HATS	11	208	1.9	1.9								
146	OTHER MEN'S CLOTHING	17	1 068	9.5	9.5								

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¹Detail may not add to total due to rounding.

NA Not available. X Not applicable. Z Less than 0.05 percent.

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¹ Detail may not add to total due to rounding.² Merchandise line detail withheld due to insufficient reporting.

TABLE 1. The District: 1967—Continued

(Includes only establishments with payroll. For explanation of tables, see "Description of the Tables" in text)

Merchandise line code	Kind of business and merchandise line	Establishments (number)	Sales of specified merchandise lines			Merchandise line code	Kind of business and merchandise line	Establishments (number)	Sales of specified merchandise lines		
			Amount ¹ (\$1,000)	As percent of total sales of--					Amount ¹ (\$1,000)	As percent of total sales of--	
				Estab- lishments handling the line	All estab- lish- ments ¹					Estab- lishments handling the line	All estab- lish- ments ¹
	MISC. APPAREL AND ACCESSORY STRS. (SIC 569)					200	CURTAINS-DRAPERIES-DRY GOOOS . .	5	90	16.1	.5
	TOTAL	1	(D)	(X)	100.0	220	MAJOR APPL-RADIO-TV-MUSICAL INST	27	14 202	75.9	74.4
	FURNITURE, HOME FURNISHINGS AND EQUIPMENT STORES (SIC 57)					224	NEW MAJOR APPLIANCES	25	12 126	65.0	63.5
	TOTAL	207	99 717	(X)	100.0	225	NEW RADIOS-TV'S ETC.	18	1 859	13.9	9.7
200	CURTAINS-DRAPERIES-DRY GOODS . .	40	2 305	7.4	2.3	-	MISCELLANEOUS MERCHANDISE. . .	(X)	217	(X)	1.1
220	MAJOR APPL-RADIO-TV-MUSICAL INST	111	35 587	52.1	35.7	260	KITCHENWARE-HOME FURNISHINGS . .	13	1 716	35.8	9.0
240	FURNITURE-SLEEP EQUIP-FLOOR COV.	109	48 707	75.4	48.8	264	SMALL ELECTRICAL APPLIANCES. .	12	1 680	35.0	8.8
260	KITCHENWARE-HOME FURNISHINGS . .	76	6 641	16.7	6.7	520	NONMERCHANDISE RECEIPTS.	18	846	8.8	4.4
280	JEWELRY-OPTICAL GOODS.	7	372	15.3	.4	-	MISCELLANEOUS MERCHANDISE. . .	(X)	2 236	(X)	11.7
500	ALL OTHER MERCHANDISE.	10	507	16.6	.5		RADIO AND TELEVISION STORES (SIC 5732)				
520	NONMERCHANDISE RECEIPTS.	110	4 677	6.3	4.7		TOTAL	24	8 445	(X)	100.0
-	MISCELLANEOUS MERCHANDISE. . . .	(X)	920	(X)	.9	220	MAJOR APPL-RADIO-TV-MUSICAL INST	24	7 422	87.9	87.9
	FURNITURE STORES (SIC 5712)					224	NEW MAJOR APPLIANCES	15	735	14.6	8.7
	TOTAL	88	52 478	(X)	100.0	225	NEW RADIOS-TV'S ETC.	24	6 277	74.3	74.3
200	CURTAINS-ORAPERIES-DRY GOODS . .	18	469	1.6	.9	226	USEO MAJOR APPL-RADIOS-TV'S. .	3	52	4.2	.6
220	MAJOR APPL-RADIO-TV-MUSICAL INST	39	3 684	12.2	7.0	-	MISCELLANEOUS MERCHANDISE. . .	(X)	358	(X)	4.2
240	FURNITURE-SLEEP EQUIP-FLOOR COV.	88	42 912	81.8	81.8	260	KITCHENWARE-HOME FURNISHINGS . .	16	348	6.6	4.1
243	SLEEP EQUIPMENT.	71	7 046	14.1	13.4	264	SMALL ELECTRICAL APPLIANCES. .	16	247	4.7	2.9
244	OTHER HOUSEHOLD FURNITURE. . . .	86	32 582	62.5	62.1	-	MISCELLANEOUS MERCHANDISE. . .	(X)	101	(X)	1.2
245	FLOOR COVERINGS-SOFT SURFACE . .	51	2 807	7.2	5.3	520	NONMERCHANDISE RECEIPTS.	18	471	7.8	5.6
246	FLOOR COVERINGS-HARD SURFACE . .	15	138	11.5	.3	-	MISCELLANEOUS MERCHANDISE. . .	(X)	204	(X)	2.4
-	MISCELLANEOUS MERCHANDISE. . . .	(X)	338	(X)	.6		RECORD SHOPS (SIC 5733 PT.)				
260	KITCHENWARE-HOME FURNISHINGS . .	30	2 093	7.6	4.0		TOTAL	15	4 644	(X)	100.0
520	NONMERCHANDISE RECEIPTS.	48	2 827	6.3	5.4	220	MAJOR APPL-RADIO-TV-MUSICAL INST	15	4 525	97.4	97.4
-	MISCELLANEOUS MERCHANDISE. . . .	(X)	493	(X)	.9	232	RADIOS PHONO-TAPE RCDRS-TV'S .	9	291	11.3	6.3
	HOME FURNISHINGS STORES (OTHER 571)					233	RECORDS-TAPES-RELATED ACCESS .	15	4 057	87.4	87.4
	TOTAL	44	8 986	(X)	100.0	-	MISCELLANEOUS MERCHANDISE. . .	(X)	177	(X)	3.8
200	CURTAINS-DRAPERIES-DRY GOOOS . .	17	1 746	83.2	19.4	520	NONMERCHANDISE RECEIPTS.	4	38	4.6	.8
240	FURNITURE-SLEEP EQUIP-FLOOR COV.	18	4 325	80.7	48.1	-	MISCELLANEOUS MERCHANDISE. . .	(X)	81	(X)	1.7
260	KITCHENWARE-HOME FURNISHINGS . .	17	2 481	100.0	27.6		MUSICAL INSTRUMENT STORES (SIC 5733 PT.)				
520	NONMERCHANDISE RECEIPTS.	16	167	3.0	1.9		TOTAL	6	6 074	(X)	100.0
-	MISCELLANEOUS MERCHANDISE. . . .	(X)	267	(X)	3.0	220	MAJOR APPL-RADIO-TV-MUSICAL INST	6	5 746	94.6	94.6
	FLOOR COVERINGS STORES (SIC 5713)					228	PIANOS	5	1 420	31.4	23.4
	TOTAL	14	4 358	(X)	100.0	229	ORGANS	5	894	19.7	14.7
240	FURNITURE-SLEEP EQUIP-FLOOR COV.	14	4 259	97.7	97.7	231	MUSICAL INSTR-ACCESSORIES. . .	6	2 267	37.3	37.3
520	NONMERCHANDISE RECEIPTS.	6	81	2.3	1.9	-	MISCELLANEOUS MERCHANDISE. . .	(X)	1 165	(X)	19.2
-	MISCELLANEOUS MERCHANDISE. . . .	(X)	18	(X)	.4	520	NONMERCHANDISE RECEIPTS.	6	327	5.4	5.4
	ORAPERY, CURTAIN, AND UPHOLSTERY STORES (SIC 5714)					-	MISCELLANEOUS MERCHANDISE. . .	(X)	1	(X)	(Z)
	TOTAL	14	1 847	(X)	100.0		EATING AND DRINKING PLACES (SIC 58)				
200	CURTAINS-DRAPERIES-ORY GOODS . .	14	1 722	93.2	93.2		TOTAL	1 184	206 663	(X)	100.0
-	MISCELLANEOUS MERCHANDISE. . . .	(X)	125	(X)	6.8	020	GROCERIES-OTHER FOODS.	106	4 014	22.6	1.9
	CHINA, GLASSWARE, AND METALWARE STORES (SIC 5715)					040	MEALS-SNACKS	1 138	157 659	77.6	76.3
	TOTAL	7	1 493	(X)	100.0	060	ALCOHOLIC DRINKS	489	37 347	35.9	18.1
260	KITCHENWARE-HOME FURNISHINGS . .	7	1 328	88.9	88.9	080	PACKAGED ALCOHOLIC BEVERAGES .	46	467	18.1	.2
-	MISCELLANEOUS MERCHANDISE. . . .	(X)	165	(X)	11.1	100	CIGARS-CIGARETTES-TOBACCO. . .	279	2 656	4.6	1.3
	MISCELLANEOUS HOME FURNISHINGS STORES (SIC 5719)					120	COSMETICS-DRUGS-CLEANERS . . .	20	128	4.3	.1
	TOTAL ²	9	1 288	(X)	100.0	500	ALL OTHER MERCHANDISE.	77	875	6.0	.4
	HOUSEHOLD APPLIANCE STORES (SIC 572)					520	NONMERCHANDISE RECEIPTS.	284	3 395	3.2	1.6
	TOTAL	30	19 090	(X)	100.0	-	MISCELLANEOUS MERCHANDISE. . .	(X)	122	(X)	.1
							EATING PLACES (SIC 5812)				
							TOTAL	1 011	187 010	(X)	100.0
						020	GROCERIES-OTHER FOODS.	99	3 975	24.7	2.1
						040	MEALS-SNACKS	1 011	154 140	82.4	82.4
						060	ALCOHOLIC DRINKS	316	22 151	25.7	11.8
						080	PACKAGED ALCOHOLIC BEVERAGES .	26	212	8.3	.1
						100	CIGARS-CIGARETTES-TOBACCO. . .	246	2 477	4.5	1.3
						120	COSMETICS-DRUGS-CLEANERS . . .	19	127	3.8	.1
						500	ALL OTHER MERCHANDISE.	75	867	6.9	.5
						520	NONMERCHANDISE RECEIPTS.	255	2 948	3.1	1.6
						-	MISCELLANEOUS MERCHANDISE. . .	(X)	113	(X)	.1

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NA Not available.

X Not applicable.

Z Less than 0.05 percent.

TABLE 1. The District: 1967—Continued

(Includes only establishments with payroll. For explanation of tables, see "Description of the Tables" in text)

Merchandise line code	Kind of business and merchandise line	Establishments (number)	Sales of specified merchandise lines			Merchandise line code	Kind of business and merchandise line	Establishments (number)	Sales of specified merchandise lines		
			Amount ¹ (\$1,000)	As percent of total sales of--					Amount ¹ (\$1,000)	As percent of total sales of--	
				Estab- lishments handling the line	All estab- lish- ments ¹					Estab- lishments handling the line	All estab- lish- ments ¹
	RESTAURANTS, LUNCHROOMS, CATERERS (SIC 5812 PT.)					120	COSMETICS-DRUGS-CLEANERS	212	50 822	51.3	51.3
						121	MEICINES EXC. PRESCRIPTION	200	19 159	19.6	19.4
						122	PRESCRIPTION MEDICINES	212	20 685	20.9	20.9
	TOTAL	644	127 587	(X)	100.0	123	ALL OTHER DRUGS-PROPRIETARIES	118	10 977	27.6	11.1
020	GROCERIES-OTHER FOODS	56	1 800	18.9	1.4	140	MEN'S-BOYS' CLOTHING EXC FOOTWR.	66	1 215	2.2	1.2
040	MEALS-SNACKS	644	100 259	78.6	78.6	160	WOMEN'S-GIRLS' CLOTHING EXC FOOTWR	68	1 220	2.2	1.2
060	ALCOHOLIC DRINKS	307	21 863	24.4	17.1	180	ALL FOOTWEAR	14	80	4.7	.1
080	PACKAGEO ALCOHOLIC BEVERAGES	25	203	10.5	.2	200	CURTAINS-ORAPERIES-ORY GOODS	14	128	1.0	.1
100	CIGARS-CIGARETTES-TOBACCO	119	793	2.7	.6	220	MAJOR APPL-RADIO-TV-MUSICAL INST	38	904	4.0	.9
500	ALL OTHER MERCHANOISE	18	565	7.2	.4	260	KITCHENWARE-HOME FURNISHINGS	81	3 826	6.1	3.9
520	NONMERCHANDISE RECEIPTS	158	2 023	3.7	1.6	280	JEWELRY-OPTICAL GOOOS	104	3 490	5.4	3.5
-	MISCELLANEOUS MERCHANOISE	(X)	81	(X)	.1	300	SPORTING-RECREATION EQUIPMENT	12	292	3.4	.3
	CAFETERIAS (SIC 5812 PT.)					320	HAROWARE-GARDENING EQUIPMENT	85	912	1.4	.9
						500	ALL OTHER MERCHANDISE	122	7 249	11.1	7.3
						520	NONMERCHANDISE RECEIPTS	81	1 756	3.2	1.8
	TOTAL	120	36 502	(X)	100.0	-	MISCELLANEOUS MERCHANDISE	(X)	70	(X)	.1
020	GROCERIES-OTHER FOODS	7	196	5.5	.5		PROPRIETARY STORES (SIC 591 PT.)				
040	MEALS-SNACKS	120	33 755	92.5	92.5		TOTAL ²	10	1 713	(X)	100.0
100	CIGARS-CIGARETTES-TOBACCO	43	1 351	7.5	3.7		MISCELLANEOUS RETAIL STORES (SIC 59 EX. 591)				
520	NONMERCHANDISE RECEIPTS	59	753	2.7	2.1		TOTAL	854	239 760	(X)	100.0
-	MISCELLANEOUS MERCHANOISE	(X)	446	(X)	1.2	020	GROCERIES-OTHER FOODS	153	2 662	4.6	1.1
	REFRESHMENT PLACES (SIC 5812 PT.)					040	MEALS-SNACKS	16	471	22.2	.2
						080	PACKAGED ALCOHOLIC BEVERAGES	346	144 075	89.5	60.1
	TOTAL	247	22 921	(X)	100.0	100	CIGARS-CIGARETTES-TOBACCO	248	7 779	7.3	3.2
020	GROCERIES-OTHER FOODS	36	1 978	65.1	8.6	120	COSMETICS-DRUGS-CLEANERS	16	265	6.2	.1
040	MEALS-SNACKS	247	20 126	87.8	87.8	140	MEN'S-BOYS' CLOTHING EXC FOOTWR.	26	482	20.0	.2
060	ALCOHOLIC DRINKS	6	72	14.2	.3	160	WOMEN'S-GIRLS' CLOTHING EXC FOOTWR	27	644	30.0	.3
100	CIGARS-CIGARETTES-TOBACCO	85	334	5.5	1.5	180	ALL FOOTWEAR	19	301	5.8	.1
120	COSMETICS-DRUGS-CLEANERS	5	27	7.1	.1	220	MAJOR APPL-RADIO-TV-MUSICAL INST	41	1 156	20.8	.5
500	ALL OTHER MERCHANOISE	54	198	5.1	.9	240	FURNITURE-SLEEP EQUIP-FLOOR COV.	43	2 594	57.8	1.1
520	NONMERCHANDISE RECEIPTS	38	172	1.7	.8	260	KITCHENWARE-HOME FURNISHINGS	68	1 260	12.1	.5
-	MISCELLANEOUS MERCHANOISE	(X)	14	(X)	.1	280	JEWELRY-OPTICAL GOODS	138	16 183	75.2	6.7
	DRINKING PLACES (ALCOHOLIC BEV.) (SIC 5813)					300	SPORTING-RECREATION EQUIPMENT	43	5 686	58.5	2.4
						340	LUMBER-BUILDING MATERIALS	6	2 049	33.3	.9
	TOTAL	173	19 653	(X)	100.0	420	AUTO TIRES-BATTERIES-ACCESS.	6	288	100.0	.1
020	GROCERIES-OTHER FOODS	6	39	3.0	.2	480	HOUSEHOLD FUELS-ICE	22	9 160	80.8	3.8
040	MEALS-SNACKS	127	3 519	22.6	17.9	500	ALL OTHER MERCHANDISE	329	38 535	87.9	16.1
060	ALCOHOLIC DRINKS	173	15 196	77.3	77.3	520	NONMERCHANDISE RECEIPTS	276	3 845	4.9	1.6
100	CIGARS-CIGARETTES-TOBACCO	33	179	4.1	.9	-	MISCELLANEOUS MERCHANOISE	(X)	2 324	(X)	1.0
520	NONMERCHANDISE RECEIPTS	30	447	7.9	2.3		LIQUOR STORES (SIC 592)				
-	MISCELLANEOUS MERCHANOISE	(X)	273	(X)	1.4		TOTAL	344	154 517	(X)	100.0
	DRUG STORES AND PROPRIETARY STRS. (SIC 591)					020	GROCERIES-OTHER FOODS	134	2 447	4.7	1.6
						040	MEALS-SNACKS	9	125	11.1	.1
	TOTAL	222	100 693	(X)	100.0	080	PACKAGEO ALCOHOLIC BEVERAGES	344	144 042	93.2	93.2
020	GROCERIES-OTHER FOODS	110	3 104	4.6	3.1	100	CIGARS-CIGARETTES-TOBACCO	211	6 224	6.2	4.0
040	MEALS-SNACKS	107	7 559	12.0	7.5	120	COSMETICS-DRUGS-CLEANERS	8	96	8.3	.1
080	PACKAGEO ALCOHOLIC BEVERAGES	21	1 239	12.9	1.2	520	NONMERCHANDISE RECEIPTS	78	1 098	2.8	.7
100	CIGARS-CIGARETTES-TOBACCO	171	15 594	18.0	15.5	-	MISCELLANEOUS MERCHANOISE	(X)	485	(X)	.3
120	COSMETICS-DRUGS-CLEANERS	222	51 820	51.5	51.5		ANTIQUE STORES (SIC 5932)				
140	MEN'S-BOYS' CLOTHING EXC FOOTWR.	66	1 219	2.2	1.2		TOTAL	8	1 329	(X)	100.0
160	WOMEN'S-GIRLS' CLOTHING EXC FOOTWR	69	1 227	2.2	1.2	240	FURNITURE-SLEEP EQUIP-FLOOR COV.	6	889	76.8	66.9
180	ALL FOOTWEAR	16	86	4.1	.1	260	KITCHENWARE-HOME FURNISHINGS	4	144	24.3	10.8
200	CURTAINS-ORAPERIES-ORY GOOOS	14	134	1.0	.1	280	JEWELRY-OPTICAL GOOOS	4	109	18.5	8.2
220	MAJOR APPL-RADIO-TV-MUSICAL INST	38	915	4.1	.9	-	MISCELLANEOUS MERCHANOISE	(X)	186	(X)	14.0
260	KITCHENWARE-HOME FURNISHINGS	82	3 851	6.0	3.8		SECONOHANO STORES (SIC 5933)				
280	JEWELRY-OPTICAL GOOOS	107	3 522	5.4	3.5		TOTAL	65	5 409	(X)	100.0
300	SPORTING-RECREATION EQUIPMENT	13	302	3.4	.3	140	MEN'S-BOYS' CLOTHING EXC FOOTWR.	18	306	22.1	5.7
320	HAROWARE-GAROENING EQUIPMENT	85	921	1.4	.9	160	WOMEN'S-GIRLS' CLOTHING EXC FOOTWR	20	431	31.4	8.0
500	ALL OTHER MERCHANOISE	128	7 358	11.0	7.3	180	ALL FOOTWEAR	10	62	7.3	1.1
520	NONMERCHANDISE RECEIPTS	83	1 768	3.2	1.8	220	MAJOR APPL-RADIO-TV-MUSICAL INST	21	525	34.6	9.7
-	MISCELLANEOUS MERCHANOISE	(X)	74	(X)	.1	240	FURNITURE-SLEEP EQUIP-FLOOR COV.	31	1 555	56.1	28.7
	ORUG STORES (SIC 591 PT.)					260	KITCHENWARE-HOME FURNISHINGS	22	176	11.4	3.3
						280	JEWELRY-OPTICAL GOOOS	11	219	35.3	4.0
	TOTAL	212	98 980	(X)	100.0	300	SPORTING-RECREATION EQUIPMENT	8	154	41.1	2.8
020	GROCERIES-OTHER FOODS	107	3 062	4.6	3.1	420	AUTO TIRES-BATTERIES-ACCESS.	5	268	79.3	5.0
040	MEALS-SNACKS	101	7 385	12.0	7.5	500	ALL OTHER MERCHANOISE	22	1 220	56.3	22.6
080	PACKAGEO ALCOHOLIC BEVERAGES	19	1 160	13.1	1.2	520	NONMERCHANDISE RECEIPTS	24	223	7.7	4.1
100	CIGARS-CIGARETTES-TOBACCO	164	15 408	18.1	15.6						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

¹ Detail may not add to total due to rounding.² Merchandise line detail withheld due to insufficient reporting.

TABLE 1. The District: 1967—Continued

(Includes only establishments with payroll. For explanation of tables, see "Description of the Tables" in text)

Merchandise line code	Kind of business and merchandise line	Establishments (number)	Sales of specified merchandise lines			Merchandise line code	Kind of business and merchandise line	Establishments (number)	Sales of specified merchandise lines		
			Amount ¹ (\$1,000)	As percent of total sales of--					Amount ¹ (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments ²					Establishments handling the line	All establishments ²
-	MISCELLANEOUS MERCHANOISE. . . .	(X)	268	(X)	5.0		CIGAR STORES AND STANOS (SIC 5993)				
	SPORTING GOODS STORES (SIC 5952)						TOTAL	19	1 642	(X)	100.0
	TOTAL	17	(0)	(X)	100.0	020	GROCERIES-OTHER FOODS.	6	62	11.6	3.8
140	MEN'S-BOYS' CLOTHING EXC FOOTWR.	4	(0)	14.8	3.1	100	CIGARS-CIGARETTES-TOBACCO. . . .	19	1 330	81.0	81.0
180	ALL FOOTWEAR	7		7.6	4.7	500	ALL OTHER MERCHANOISE.	13	211	19.4	12.9
						520	NONMERCHANOISE RECEIPTS.	4	9	1.7	.5
300	SPORTING-RECREATION EQUIPMENT. .	17		85.2	85.2	-	MISCELLANEOUS MERCHANOISE. . . .	(X)	30	(X)	1.8
301	ATHLETIC GOODS (TO INDIVIDUALS)	14		35.3	35.3		BOOK STORES (SIC 5942)				
302	ATHLETIC GOODS (TO TEAMS)	8	12.4	7.2		TOTAL	39	6 295	(X)	100.0	
305	WINTER SPORTS EQUIPMENT.	6	9.0	6.7	500	ALL OTHER MERCHANOISE.	39	6 140	97.5	97.5	
-	MISCELLANEOUS MERCHANOISE. . . .	(X)	(X)	35.4	508	COMM'L STATIONERY-OFFICE SUPL.	5	77	7.2	1.2	
520	NONMERCHANOISE RECEIPTS.	9	9.9	4.3	512	SOCIAL STATIONERY-GRNG CARDS.	17	504	16.7	8.0	
-	MISCELLANEOUS MERCHANOISE. . . .	(X)	(X)	2.7	513	BOOKS-PERIODICALS.	39	5 367	85.3	85.3	
	BICYCLE SHOPS (SIC 5953)				515	ALL OTHER MERCHANOISE.	13	149	6.3	2.4	
	TOTAL	3	(0)	(X)	100.0	-	MISCELLANEOUS MERCHANOISE. . . .	(X)	43	(X)	.7
300	SPORTING-RECREATION EQUIPMENT. .	3	(0)	91.9	91.9	520	NONMERCHANOISE RECEIPTS.	14	86	3.1	1.4
-	MISCELLANEOUS MERCHANOISE. . . .	(X)		(X)	8.1	-	MISCELLANEOUS MERCHANOISE. . . .	(X)	69	(X)	1.1
	JEWELRY STORES (SIC 597)					STATIONERY STORES (SIC 5943)					
	TOTAL	75	15 062	(X)	100.0	TOTAL ²	12	1 563	(X)	100.0	
220	MAJOR APPL-RADIO-TV-MUSICAL INST	16	506	12.5	3.4	HAY, GRAIN, AND FEED STORES (SIC 5962)					
260	KITCHENWARE-HOME FURNISHINGS . .	29	618	8.2	4.1	TOTAL	2	(0)	(X)	100.0	
266	ALL OTHER HOME FURN EXC. CHINA	20	225	4.5	1.5	OTHER FARM SUPPLY STORES (SIC 5969 PT.)					
267	CHINA-GLASSWARE.	20	393	7.1	2.6	TOTAL	-	-	(X)	-	
280	JEWELRY-OPTICAL GOODS.	75	12 117	80.4	80.4	GARDEN SUPPLY STORES (SIC 5969 PT.)					
281	WATCHES-CLOCKS	69	1 960	13.8	13.0	TOTAL	1	(0)	(X)	100.0	
282	SILVERWARE	55	1 581	12.7	10.5	NEWS DEALERS AND NEWSSTANDS (SIC 5994)					
285	ALL OTHER JEWELRY ITEMS.	61	2 125	16.7	14.1	TOTAL	19	3 518	(X)	100.0	
286	OPTICAL GOODS.	8	95	4.0	.6	100	CIGARS-CIGARETTES-TOBACCO. . . .	10	140	29.8	4.0
287	DIAMONDS, EXC. DIAMOND WATCHES	71	5 179	35.7	34.4	500	ALL OTHER MERCHANOISE.	19	2 985	84.8	84.8
288	RINGS, EXC. DIAMONDS	60	1 176	10.4	7.8	-	MISCELLANEOUS MERCHANOISE. . . .	(X)	393	(X)	11.2
300	SPORTING-RECREATION EQUIPMENT. .	8	101	4.1	.7	HOBBY, TOY, AND GAME SHOPS (SIC 5995)					
500	ALL OTHER MERCHANOISE.	15	234	6.7	1.6	TOTAL	11	1 503	(X)	100.0	
520	NONMERCHANOISE RECEIPTS.	67	1 443	10.2	9.6	500	ALL OTHER MERCHANOISE.	11	1 381	91.9	91.9
529	WATCH-CLOCK-JEWELRY REPAIRS. . .	67	1 114	7.9	7.4	520	NONMERCHANOISE RECEIPTS.	4	24	4.1	1.6
533	ALL NONMSE RCPTS FROM CUSTMRS	21	329	5.0	2.2	-	MISCELLANEOUS MERCHANOISE. . . .	(X)	98	(X)	6.5
-	MISCELLANEOUS MERCHANOISE. . . .	(X)	42	(X)	.3		CAMERA AND PHOTO SUPPLY STORES (SIC 5996)				
	FUEL OIL DEALERS (SIC 5983)					TOTAL	14	6 504	(X)	100.0	
	TOTAL	15	10 868	(X)	100.0	500	ALL OTHER MERCHANOISE.	14	6 331	97.3	97.3
480	HOUSEHOLD FUELS-ICE.	15	8 155	75.0	75.0	520	NONMERCHANOISE RECEIPTS.	6	81	2.9	1.2
483	OTHER FUELS.	15	8 137	74.9	74.9	-	MISCELLANEOUS MERCHANOISE. . . .	(X)	92	(X)	1.4
-	MISCELLANEOUS MERCHANOISE. . . .	(X)	18	(X)	.2		GIFT, NOVELTY, AND SOUVENIR SHOPS (SIC 5997)				
520	NONMERCHANOISE RECEIPTS.	5	146	4.1	1.3	TOTAL	56	5 769	(X)	100.0	
-	MISCELLANEOUS MERCHANOISE. . . .	(X)	2 567	(X)	23.6	260	KITCHENWARE-HOME FURNISHINGS . .	10	278	73.8	4.8
	LIQUEFIED PETRL. GAS (BTTLO. GAS) DEALERS (SIC 5984)					280	JEWELRY-OPTICAL GOODS.	12	139	28.5	2.4
	TOTAL	1	(0)	(X)	100.0	500	ALL OTHER MERCHANOISE.	56	4 846	84.0	84.0
	FUEL AND ICE DEALERS, N.E.C. (SIC 5982)					520	NONMERCHANOISE RECEIPTS.	19	83	3.1	1.4
	TOTAL	4	(0)	(X)	100.0	-	MISCELLANEOUS MERCHANOISE. . . .	(X)	423	(X)	7.3
	FLORISTS (SIC 5992)										
	TOTAL	58	7 693	(X)	100.0						
500	ALL OTHER MERCHANOISE.	58	7 580	98.5	98.5						
520	NONMERCHANOISE RECEIPTS.	12	77	2.7	1.0						
-	MISCELLANEOUS MERCHANOISE. . . .	(X)	36	(X)	.5						

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¹Detail may not add to total due to rounding.²Merchandise line detail withheld due to insufficient reporting.

NA Not available. X Not applicable.

Z Less than 0.05 percent.

TABLE 1. The District: 1967—Continued

(Includes only establishments with payroll. For explanation of tables, see "Description of the Tables" in text)

Merchandise line code	Kind of business and merchandise line	Establishments (number)	Sales of specified merchandise lines			Merchandise line code	Kind of business and merchandise line	Establishments (number)	Sales of specified merchandise lines		
			Amount ¹ (\$1,000)	As percent of total sales of--					Amount ¹ (\$1,000)	As percent of total sales of--	
				Estab- lishments handling the line	All estab- lish- ments ¹					Estab- lishments handling the line	All estab- lish- ments ¹
280 -	OPTICAL GOODS STORES (SIC 5999 PT.)					MERCHANDISING MACHINE OPERATORS (SIC 534)					
	TOTAL	31	3 497	(X)	100.0		12	28 638	(X)	100.0	
	JEWELRY—OPTICAL GOODS.	31	3 466	99.1	99.1						
	MISCELLANEOUS MERCHANDISE.	(X)	31	(X)	.9						
500 520 -	RETAIL STORES, N.E.C. (SIC 5999 PT.)					DIRECT SELLING ESTABLISHMENTS (SIC 535)					
	TOTAL	60	7 173	(X)	100.0		20	6 961	(X)	100.0	
	ALL OTHER MERCHANDISE.	60	5 828	81.2	81.2						
	NONMERCHANDISE RECEIPTS.	18	189	5.5	2.6						
	MISCELLANEOUS MERCHANDISE.	(X)	1 156	(X)	16.1						
	NONSTORE RETAILERS (SIC 53 PART*)										
	TOTAL ²	41	36 731	(X)	100.0						
	MAIL ORDER HOUSES (SIC 532)										
	TOTAL	9	1 132	(X)	100.0						

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.

*Nonstore retailers, part of SIC major group 53, are shown separately in this table.

¹Detail may not add to total due to rounding.²Merchandise line detail withheld due to insufficient reporting.

TABLE 2. Standard Metropolitan Statistical Areas, by Kind of Business: 1967

Washington, D.C.-Md.-Va., SMSA

(Includes only establishments with payroll. For explanation of tables, see "Description of the Tables" in text)

Merchandise line code	Kind of business and merchandise line	Establishments (number)	Sales of specified merchandise lines			Merchandise line code	Kind of business and merchandise line	Establishments (number)	Sales of specified merchandise lines		
			Amount ¹ (\$1,000)	As percent of total sales of--					Amount ¹ (\$1,000)	As percent of total sales of--	
				Estab- lishments handling the line	All estab- lish- ments ¹					Estab- lishments handling the line	All estab- lish- ments ¹
RETAIL TRADE											
	TOTAL	10 483	4 664 289	(X)	100.0		TOTAL	69	10 824	(X)	100.0
020	GROCERIES-OTHER FOODS.	2 593	895 962	45.0	19.2						
040	MEALS-SNACKS	2 882	351 653	27.6	7.5	320	HARDWARE-GARDENING EQUIPMENT . .	5	116	14.6	1.1
060	ALCOHOLIC DRINKS	928	59 191	37.1	1.3						
080	PACKAGED ALCOHOLIC BEVERAGES . .	1 283	241 524	30.9	5.2	340	LUMBER-BUILDING MATERIALS. . . .	69	10 441	96.5	96.5
100	CIGARS-CIGARETTES-TOBACCO. . . .	2 507	107 417	6.7	2.3	356	ALL OTHER LUMBER-MILLWORK. . . .	19	292	17.7	2.7
120	COSMETICS-DRUGS-CLEANERS	1 752	171 925	10.1	3.7	357	PAINT-VARNISH ETC.	65	7 687	73.1	71.0
140	MEN'S-BOYS' CLOTHING EXC FOOTWR.	979	160 818	12.1	3.4	358	PAINT SUNDRIES	58	1 113	14.2	10.3
160	WOMEN'S-GIRLS' CLOTHING EXC FOOTWR	1 217	335 368	23.8	7.2	359	WALLPAPER-OTHER WALL COVERINGS	48	845	15.1	7.8
180	ALL FOOTWEAR	841	100 168	8.5	2.1	361	GLASS.	13	348	12.6	3.2
200	CURTAINS-DRAPERIES-DRY GOODS . .	615	81 327	7.6	1.7						
220	MAJOR APPL-RADIO-TV-MUSICAL INST	882	148 546	13.7	3.2	520	NONMERCHANDISE RECEIPTS.	40	157	2.7	1.5
240	FURNITURE-SLEEP EQUIP-FLOOR COV.	717	177 821	19.1	3.8	-	MISCELLANEOUS MERCHANDISE. . . .	(X)	110	(X)	1.0
260	KITCHENWARE-HOME FURNISHINGS . .	1 323	78 772	4.5	1.7						
280	JEWELRY-OPTICAL GOODS.	908	58 546	5.8	1.3						
300	SPORTING-RECREATION EQUIPMENT. .	546	43 328	4.5	.9						
320	HARDWARE-GARDENING EQUIPMENT . .	1 092	63 517	4.3	1.4		ELECTRICAL SUPPLY STORES (SIC 524)				
340	LUMBER-BUILDING MATERIALS. . . .	523	94 703	16.8	2.0		TOTAL ²	10	1 816	(X)	100.0
380	AUTOMOBILES-TRUCKS	401	649 715	62.0	13.9						
400	AUTO FUELS-LUBRICANTS.	1 648	251 004	19.5	5.4		HARDWARE STORES (SIC 5251)				
420	AUTO TIRES-BATTERIES-ACCESS. . . .	1 684	138 462	9.2	3.0		TOTAL	171	31 642	(X)	100.0
440	FARM EQUIPMENT MACHINERY	59	8 283	6.4	.2						
460	HAY-GRAIN-FEED-FARM SUPPLIES . .	110	9 229	5.0	.2	180	ALL FOOTWEAR	6	23	2.9	.1
480	HOUSEHOLD FUELS-ICE.	140	25 575	62.5	.5	200	CURTAINS-DRAPERIES-DRY GOODS . .	13	134	3.4	.4
500	ALL OTHER MERCHANDISE.	2 383	222 453	10.7	4.8	220	MAJOR APPL-RADIO-TV-MUSICAL INST	23	500	11.2	1.6
520	NONMERCHANDISE RECEIPTS.	4 552	188 982	5.4	4.1	240	FURNITURE-SLEEP EQUIP-FLOOR COV.	8	160	20.8	.5
						260	KITCHENWARE-HOME FURNISHINGS . .	98	1 785	8.8	5.6
	BUILDING MATERIALS, HARDWARE, AND FARM EQUIP DEALERS (SIC 52)					280	JEWELRY-OPTICAL GOODS.	11	37	1.6	.1
	TOTAL	381	126 792	(X)	100.0	300	SPORTING-RECREATION EQUIPMENT. .	69	756	5.6	2.4
200	CURTAINS-DRAPERIES-DRY GOODS . .	14	149	3.5	.1	320	HARDWARE-GARDENING EQUIPMENT . .	171	21 349	67.5	67.5
220	MAJOR APPL-RADIO-TV-MUSICAL INST	50	2 970	8.8	2.3	322	GARDENING EQUIPMENT-SUPPLIES . .	160	4 926	16.4	15.6
240	FURNITURE-SLEEP EQUIP-FLOOR COV.	31	1 024	4.3	.8	323	PLUMBING-ELECTRICAL SUPPLIES . .	159	3 649	12.1	11.5
260	KITCHENWARE-HOME FURNISHINGS . .	120	2 972	6.7	2.3	324	OTHER HARDWARE-TOOLS	171	12 773	40.4	40.4
300	SPORTING-RECREATION EQUIPMENT. .	81	1 460	5.0	1.2	340	LUMBER-BUILDING MATERIALS. . . .	151	5 625	20.7	17.8
320	HARDWARE-GARDENING EQUIPMENT . .	251	29 645	34.2	23.4	356	ALL OTHER LUMBER-MILLWORK. . . .	53	1 477	14.0	4.7
340	LUMBER-BUILDING MATERIALS. . . .	341	76 130	67.9	60.0	364	PAINT-SUNDRIES-GLASS-WALLPAPER	151	4 147	15.2	13.1
420	AUTO TIRES-BATTERIES-ACCESS. . . .	25	969	10.1	.8	420	AUTO TIRES-BATTERIES-ACCESS. . . .	18	98	2.7	.3
440	FARM EQUIPMENT MACHINERY	34	6 838	53.4	5.4	440	FARM EQUIPMENT MACHINERY	11	70	2.8	.2
460	HAY-GRAIN-FEED-FARM SUPPLIES . .	32	974	9.8	.8	460	HAY-GRAIN-FEED-FARM SUPPLIES . .	24	206	4.4	.7
480	HOUSEHOLD FUELS-ICE.	21	351	8.3	.3	480	HOUSEHOLD FUELS-ICE.	12	41	1.3	.1
500	ALL OTHER MERCHANDISE.	37	417	3.9	.3	500	ALL OTHER MERCHANDISE.	26	293	6.4	.9
520	NONMERCHANDISE RECEIPTS.	168	2 605	3.8	2.1	520	NONMERCHANDISE RECEIPTS.	54	467	4.3	1.5
-	MISCELLANEOUS MERCHANDISE. . . .	(X)	288	(X)	.2	-	MISCELLANEOUS MERCHANDISE. . . .	(X)	97	(X)	.3
	LUMBER AND OTHER BLDG. MATERIALS DEALERS (SIC 521)						FARM EQUIPMENT DEALERS (SIC 5252)				
	TOTAL	99	71 728	(X)	100.0		TOTAL	22	9 272	(X)	100.0
220	MAJOR APPL-RADIO-TV-MUSICAL INST	21	2 288	8.7	3.2	320	HARDWARE-GARDENING EQUIPMENT . .	7	307	11.9	3.3
240	FURNITURE-SLEEP EQUIP-FLOOR COV.	22	812	3.6	1.1	420	AUTO TIRES-BATTERIES-ACCESS. . . .	6	849	19.4	9.2
320	HARDWARE-GARDENING EQUIPMENT . .	61	7 369	14.5	10.3	440	FARM EQUIPMENT MACHINERY	22	6 741	72.7	72.7
340	LUMBER-BUILDING MATERIALS. . . .	99	57 553	80.2	80.2	460	HAY-GRAIN-FEED-FARM SUPPLIES . .	5	703	16.1	7.6
341	LUMBER	85	27 572	39.8	38.4	520	NONMERCHANDISE RECEIPTS.	11	482	8.4	5.2
342	PLYWOOD.	69	7 063	14.7	9.8	-	MISCELLANEOUS MERCHANDISE. . . .	(X)	189	(X)	2.0
343	WINDOWS, DOORS, AND FRAMES-METAL	41	1 054	6.9	1.5						
344	KITCHEN CABINETS	27	471	3.0	.7						
345	ALL OTHER MILLWORK	66	5 922	12.4	8.3						
346	WALLBOARD.	68	3 501	7.6	4.9						
347	ASPHALT AND ASBESTOS PRODUCTS. .	58	1 339	4.8	1.9						
348	PAINT-GLASS-WALLPAPER.	59	1 044	3.4	1.5		GENERAL MERCHANDISE GROUP STORES (SIC 53 PART*)				
349	HEATING AND PLUMBING EQUIP	28	1 245	4.5	1.7		TOTAL	365	797 400	(X)	100.0
351	METAL ROOFING AND SIDING	37	1 137	4.2	1.6	020	GROCERIES-OTHER FOODS.	197	24 962	3.8	3.1
352	MASONRY SUPPLIES	46	2 160	14.4	3.0	040	MEALS-SNACKS	127	11 510	1.6	1.4
353	INSULATION	41	450	2.1	.6	080	PACKAGED ALCOHOLIC BEVERAGES . .	10	1 446	5.5	.2
354	PREFABRICATED BLDGS AND PARTS. .	14	457	5.3	.6	100	CIGARS-CIGARETTES-TOBACCO. . . .	65	1 896	.8	.2
355	ALL OTHER BUILDING MATERIALS . .	43	3 226	11.5	4.5	120	COSMETICS-DRUGS-CLEANERS	234	25 174	3.4	3.2
480	HOUSEHOLD FUELS-ICE.	8	290	12.5	.4	140	MEN'S-BOYS' CLOTHING EXC FOOTWR.	264	81 302	10.3	10.2
500	ALL OTHER MERCHANDISE.	8	89	1.4	.1	160	WOMEN'S-GIRLS' CLOTHING EXC FOOTWR	269	199 527	25.3	25.0
520	NONMERCHANDISE RECEIPTS.	54	1 426	3.1	2.0	180	ALL FOOTWEAR	234	31 151	4.0	3.9
-	MISCELLANEOUS MERCHANDISE. . . .	(X)	1 901	(X)	2.7	200	CURTAINS-DRAPERIES-DRY GOODS . .	322	70 722	8.9	8.9
						220	MAJOR APPL-RADIO-TV-MUSICAL INST	153	59 377	8.3	7.4
	PLUMBING AND HEATING EQUIP DLRS. (SIC 522)					240	FURNITURE-SLEEP EQUIP-FLOOR COV.	194	51 732	7.1	6.5
	TOTAL ²	10	1 510	(X)	100.0	260	KITCHENWARE-HOME FURNISHINGS . .	260	41 657	5.2	5.2
						280	JEWELRY-OPTICAL GOODS.	225	18 258	2.4	2.3
						300	SPORTING-RECREATION EQUIPMENT. .	162	14 730	1.9	1.8
						320	HARDWARE-GARDENING EQUIPMENT . .	217	21 369	3.1	2.7
						340	LUMBER-BUILDING MATERIALS. . . .	109	13 930	3.2	1.7
						400	AUTO FUELS-LUBRICANTS.	56	1 823	.4	.2
						420	AUTO TIRES-BATTERIES-ACCESS. . . .	55	18 488	4.3	2.3
						440	FARM EQUIPMENT MACHINERY	9	1 136	.6	.1

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.

¹Nonstore retailers, part of SIC major group 53, are shown separately in this table.²Detail may not add to total due to rounding.³Merchandise line detail withheld due to insufficient reporting.

Note: WASHINGTON, D.C.-MD.-VA., SMSA—Consists of Washington, D.C.; Montgomery and Prince Georges Counties, Md.; and Alexandria, Fairfax and Falls Church cities and Arlington, Fairfax, Loudoun, and Prince William Counties, Va.

TABLE 2. Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

Washington, D.C.-Md.-Va., SMSA—Continued

(Includes only establishments with payroll. For explanation of tables, see "Description of the Tables" in text)

Merchandise line code	Kind of business and merchandise line	Establishments (number)	Sales of specified merchandise lines			Merchandise line code	Kind of business and merchandise line	Establishments (number)	Sales of specified merchandise lines		
			Amount ¹ (\$1,000)	As percent of total sales of--					Amount ¹ (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
460	HAY-GRAIN-FEED-FARM SUPPLIES . . .	14	425	.4	.1	180	ALL FOOTWEAR	122	2 167	3.1	2.9
500	ALL OTHER MERCHANDISE	253	52 593	6.7	6.6	200	CURTAINS-ORAPERIES-DRY GOODS . .	132	9 085	12.6	12.3
520	NONMERCHANDISE RECEIPTS	228	53 900	7.2	6.8	220	MAJOR APPL-RADIO-TV-MUSICAL INST	78	1 643	2.7	2.2
-	MISCELLANEOUS MERCHANDISE	(X)	289	(X)	(Z)	240	FURNITURE-SLEEP EQUIP-FLOOR COV.	95	1 651	2.3	2.2
	DEPARTMENT STORES (SIC 531)					260	KITCHENWARE-HOME FURNISHINGS . .	131	5 496	7.6	7.5
	TOTAL	63	696 640	(X)	100.0	280	JEWELRY-OPTICAL GOODS	123	1 442	2.0	2.0
020	GROCERIES-OTHER FOODS	44	21 939	3.7	3.1	300	SPORTING-RECREATION EQUIPMENT . .	67	816	1.7	1.1
040	MEALS-SNACKS	43	6 454	1.0	.9	320	HARDWARE-GARDENING EQUIPMENT . .	127	3 388	4.9	4.6
080	PACKAGED ALCOHOLIC BEVERAGES . . .	4	1 212	5.0	.2	340	LUMBER-BUILDING MATERIALS	50	448	1.3	.6
100	CIGARS-CIGARETTES-TOBACCO	10	1 425	.8	.2	400	AUTO FUELS-LUBRICANTS	13	45	.3	.1
120	COSMETICS-DRUGS-CLEANERS	59	21 018	3.1	3.0	420	AUTO TIRES-BATTERIES-ACCESS. . . .	17	45	.2	.1
140	MEN'S-BOYS' CLOTHING EXC FOOTWR.	63	74 752	10.7	10.7	500	ALL OTHER MERCHANDISE	131	14 533	20.1	19.7
141	MEN'S CLOTHING	63	57 420	8.2	8.2	520	NONMERCHANDISE RECEIPTS	110	2 475	3.6	3.4
142	BOYS' CLOTHING	62	17 332	2.5	2.5	-	MISCELLANEOUS MERCHANDISE	(X)	179	(X)	.2
160	WOMEN'S-GIRLS' CLOTHING EXC FOOTWR	63	182 589	26.2	26.2		GENERAL MERCHANDISE STORES (SIC 539 PART)				
161	CHILDREN'S-INFANTS' WEAR	63	15 684	2.3	2.3		TOTAL	97	17 273	(X)	100.0
162	HANDBAGS-ACCESSORIES	59	13 846	2.0	2.0	020	GROCERIES-OTHER FOODS	33	550	16.9	3.2
163	MILLINERY	57	4 957	.7	.7	040	MEALS-SNACKS	7	46	6.3	.3
164	HOSIERY	60	9 445	1.4	1.4	100	CIGARS-CIGARETTES-TOBACCO	26	116	7.0	.7
165	LINGERIE	59	27 827	4.1	4.0	120	COSMETICS-DRUGS-CLEANERS	42	327	3.7	1.9
166	WOMENS COATS-SUITS-FURS-RAINWR	59	22 131	3.3	3.2	140	MEN'S-BOYS' CLOTHING EXC FOOTWR.	71	1 787	12.5	10.3
167	WOMEN'S DRESSES	58	38 150	6.0	5.5	160	WOMEN'S-GIRLS' CLOTHING EXC FOOTWR	73	2 966	20.7	17.2
168	WOMEN'S BLOUSES-SPTSWR	59	32 317	4.7	4.6	180	ALL FOOTWEAR	50	500	5.5	2.9
169	GIRLS'-SUBTEEN-TEEN WEAR	57	15 698	2.4	2.3	200	CURTAINS-ORAPERIES-ORY GOODS . .	70	1 582	11.8	9.2
171	OTHER WOMENS-GIRLS-CLOTHES ACC	16	2 532	1.4	.4	220	MAJOR APPL-RADIO-TV-MUSICAL INST	20	1 642	20.8	9.5
180	ALL FOOTWEAR	61	28 480	4.1	4.1	240	FURNITURE-SLEEP EQUIP-FLOOR COV.	45	1 130	10.0	6.5
200	CURTAINS-ORAPERIES-DRY GOODS . . .	63	50 787	7.3	7.3	260	KITCHENWARE-HOME FURNISHINGS . .	65	1 444	10.1	8.4
201	PIECE GOODS-NOTIONS	57	15 810	2.5	2.3	280	JEWELRY-OPTICAL GOODS	42	398	3.6	2.3
202	CURTAINS-DRAPERIES	61	34 773	5.0	5.0	300	SPORTING-RECREATION EQUIPMENT . .	37	755	8.4	4.4
-	MISCELLANEOUS MERCHANDISE	(X)	198	(X)	(Z)	320	HARDWARE-GARDENING EQUIPMENT . .	39	763	8.5	4.4
220	MAJOR APPL-RADIO-TV-MUSICAL INST	54	56 090	8.8	8.1	340	LUMBER-BUILDING MATERIALS	30	706	10.0	4.1
221	MAJOR HOUSEHOLD APPLIANCES	53	30 279	4.6	4.3	400	AUTO FUELS-LUBRICANTS	22	126	1.9	.7
222	RADIO-TV'S MUSICAL INSTR.	53	25 688	4.1	3.7	500	ALL OTHER MERCHANDISE	58	884	7.1	5.1
-	MISCELLANEOUS MERCHANDISE	(X)	114	(X)	(Z)	520	NONMERCHANDISE RECEIPTS	41	838	7.6	4.9
240	FURNITURE-SLEEP EQUIP-FLOOR COV.	53	48 916	7.5	7.0	-	MISCELLANEOUS MERCHANDISE	(X)	713	(X)	4.1
241	FLOOR COVERINGS	51	15 158	2.3	2.2		ORY GOODS STORES (SIC 539 PART)				
242	FURNITURE-SLEEP EQUIPMENT	50	33 757	5.5	4.8		TOTAL ²	34	5 582	(X)	100.0
260	KITCHENWARE-HOME FURNISHINGS . . .	63	34 712	5.0	5.0		SEWING AND NEEDLEWORK STORES (SIC 539 PART)				
261	CHINA-GLASSWARE	55	16 435	2.4	2.4		TOTAL	23	4 136	(X)	100.0
262	KITCHENWARE-HOUSEWARES	56	15 604	2.3	2.2	200	CURTAINS-ORAPERIES-ORY GOODS . .	23	3 873	93.6	93.6
-	MISCELLANEOUS MERCHANDISE	(X)	2 673	(X)	.4	520	NONMERCHANDISE RECEIPTS	12	118	3.1	2.9
280	JEWELRY-OPTICAL GOODS	60	16 417	2.4	2.4	-	MISCELLANEOUS MERCHANDISE	(X)	145	(X)	3.5
300	SPORTING-RECREATION EQUIPMENT . .	58	13 159	1.9	1.9		FOOD STORES (SIC 54)				
320	HARWARE-GARDENING EQUIPMENT . . .	50	17 215	2.9	2.5		TOTAL	1 537	962 339	(X)	100.0
321	HARWARE-TOOLS	34	7 830	1.8	1.1	020	GROCERIES-OTHER FOODS	1 537	835 663	86.8	86.8
322	GARDENING EQUIPMENT-SUPPLIES . . .	42	9 385	1.8	1.3	040	MEALS-SNACKS	86	1 881	11.1	.2
340	LUMBER-BUILDING MATERIALS	29	12 773	3.2	1.8	080	PACKAGED ALCOHOLIC BEVERAGES . . .	527	10 894	2.5	1.1
348	PAINT-GLASS-WALLPAPER	27	4 215	1.1	.6	100	CIGARS-CIGARETTES-TOBACCO	986	26 568	3.1	2.8
356	ALL OTHER LUMBER-MILLWORK	20	8 552	2.6	1.2	120	COSMETICS-DRUGS-CLEANERS	906	24 106	3.7	2.5
400	AUTO FUELS-LUBRICANTS	21	1 652	.4	.2	140	MEN'S-BOYS' CLOTHING EXC FOOTWR.	85	1 086	.4	.1
420	AUTO TIRES-BATTERIES-ACCESS. . . .	31	17 943	4.6	2.6	260	KITCHENWARE-HOME FURNISHINGS . .	322	5 536	.9	.6
440	FARM EQUIPMENT MACHINERY	6	1 107	1.1	.2	320	HARWARE-GARDENING EQUIPMENT . .	248	4 525	.9	.5
500	ALL OTHER MERCHANDISE	62	37 029	5.3	5.3	500	ALL OTHER MERCHANDISE	677	31 154	3.7	3.2
501	TOYS-GAMES-WHEEL GOODS	57	13 649	2.1	2.0	520	NONMERCHANDISE RECEIPTS	561	14 896	1.8	1.5
502	BOOKS-STATIONERY-PHOTO. EQUIP.	57	17 578	2.6	2.5	-	MISCELLANEOUS MERCHANDISE	(X)	6 030	(X)	.6
518	MOSE. EXC.TOY-GAMES-BOOKS-STA	46	5 801	1.0	.8		GROCERY STORES (SIC 541)				
520	NONMERCHANDISE RECEIPTS	53	50 387	7.5	7.2		TOTAL	1 199	928 614	(X)	100.0
534	AUTO REPAIR	18	3 302	1.3	.5	020	GROCERIES-OTHER FOODS	1 199	805 054	86.7	86.7
535	ALL OTHER SERVICE RECEIPTS	49	47 085	7.5	6.8	021	MEATS-FISH-POULTRY	1 095	237 235	25.7	25.5
-	MISCELLANEOUS MERCHANDISE	(X)	583	(X)	.1	022	PRODUCE (FRESH FRUITS-VEGTBLS)	1 030	72 475	7.9	7.8
	VARIETY STORES (SIC 533)					023	FROZEN FOODS	1 003	52 720	6.0	5.7
	TOTAL	148	73 769	(X)	100.0	024	ALL OTHER FOODS	1 188	442 482	47.6	47.6
020	GROCERIES-OTHER FOODS	120	2 473	3.5	3.4	040	MEALS-SNACKS	66	1 450	12.5	.2
040	MEALS-SNACKS	77	5 011	8.5	6.8	080	PACKAGED ALCOHOLIC BEVERAGES . . .	523	10 798	2.6	1.2
100	CIGARS-CIGARETTES-TOBACCO	28	354	1.2	.5	100	CIGARS-CIGARETTES-TOBACCO	952	26 268	3.0	2.8
120	COSMETICS-DRUGS-CLEANERS	133	3 827	5.3	5.2	120	COSMETICS-DRUGS-CLEANERS	839	22 641	3.5	2.4
140	MEN'S-BOYS' CLOTHING EXC FOOTWR.	129	4 748	6.5	6.4	140	MEN'S-BOYS' CLOTHING EXC FOOTWR.	84	1 085	.4	.1
160	WOMEN'S-GIRLS' CLOTHING EXC FOOTWR	132	13 943	19.2	18.9						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

¹Detail may not add to total due to rounding.²Merchandise line detail withheld due to insufficient reporting.

Washington, D.C.-Md.-Va., SMSA—Continued

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.
¹ Detail may not add to total due to rounding.
² Merchandise line detail withheld due to insufficient reporting.

TABLE 2. Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

Washington, D.C.-Md.-Va., SMSA—Continued

(Includes only establishments with payroll. For explanation of tables, see "Description of the Tables" in text)

Merchandise line code	Kind of business and merchandise line	Establishments (number)	Sales of specified merchandise lines			Merchandise line code	Kind of business and merchandise line	Establishments (number)	Sales of specified merchandise lines		
			Amount ¹ (\$1,000)	As percent of total sales of--					Amount ¹ (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
-	MISCELLANEOUS MERCHANDISE. . . .	(X)	115	(X)	(Z)	260	KITCHENWARE-HOME FURNISHINGS . .	44	330	2.7	.7
	DEALERS WITH IMPORTED CAR FRANCHISE ONLY (SIC 551 PT.)					300	SPORTING-RECREATION EQUIPMENT. .	53	807	6.2	1.7
	TOTAL	30	53 057	(X)	100.0	320	HARDWARE-GARDENING EQUIPMENT . .	54	614	4.6	1.3
380	AUTOMOBILES-TRUCKS	30	40 658	76.6	76.6	340	LUMBER-BUILDING MATERIALS. . . .	15	58	1.1	.1
381	NEW PASSENGER CARS-RETAIL. . . .	30	30 812	58.1	58.1	380	AUTOMOBILES-TRUCKS	6	86	15.3	.2
385	USED PASSENGER CARS-RETAIL . . .	30	7 210	13.6	13.6	400	AUTO FUELS-LUBRICANTS.	52	1 115	11.8	2.3
386	USED PASSENGER CARS-WHSLE. . . .	17	1 867	4.1	3.5	420	AUTO TIRES-BATTERIES-ACCESS. . .	185	35 567	73.2	73.2
392	ALL OTHER AUTOS-TRUCKS	3	272	2.4	.5	500	ALL OTHER MERCHANDISE.	59	846	4.5	1.7
-	MISCELLANEOUS MERCHANDISE. . . .	(X)	470	(X)	.9	520	NONMERCHANDISE RECEIPTS.	140	5 723	14.0	11.8
400	AUTO FUELS-LUBRICANTS.	11	249	.7	.5	-	MISCELLANEOUS MERCHANDISE. . . .	(X)	69	(X)	.1
403	MOTOR OILS-GREASES-OTHER OILS.	11	223	.6	.4		HOME AND AUTO SUPPLY STORES (SIC 553 PT.)				
-	MISCELLANEOUS MERCHANDISE. . . .	(X)	25	(X)	(Z)		TOTAL	24	6 440	(X)	100.0
420	AUTO TIRES-BATTERIES-ACCESS. . .	30	5 997	11.3	11.3	220	MAJOR APPL-RADIO-TV-MUSICAL INST	24	1 954	30.3	30.3
421	PARTS INSTALLED IN REPAIR WORK	29	3 852	7.4	7.3	221	MAJOR HOUSEHOLD APPLIANCES . .	24	737	11.4	11.4
422	PARTS-WHOLESALE.	15	654	1.5	1.2	222	RADIOS-TV'S MUSICAL INSTR. . . .	24	1 203	18.7	18.7
423	PARTS-RETAIL	16	621	1.6	1.2	-	MISCELLANEOUS MERCHANDISE. . . .	(X)	9	(X)	.1
424	AUTOMOBILE TIRES-BATTERIES-ACC	10	870	2.3	1.6	240	FURNITURE-SLEEP EQUIP-FLOOR COV.	15	97	2.2	1.5
520	NONMERCHANDISE RECEIPTS.	30	6 147	11.6	11.6	260	KITCHENWARE-HOME FURNISHINGS . .	21	274	4.9	4.3
527	SERVICE LABOR.	30	5 737	10.8	10.8	264	SMALL ELECTRICAL APPLIANCES. . .	21	157	2.7	2.4
528	OTHER NONMERCHANDISE RECEIPTS.	8	353	1.2	.7	265	ALL OTHER KITCHENWR-HOUSEWR. .	15	117	2.7	1.8
-	MISCELLANEOUS MERCHANDISE. . . .	(X)	6	(X)	(Z)	280	JEWELRY-OPTICAL GOODS.	5	7	1.0	.1
	DEALERS WITH DOMESTIC AND IMPORT CAR FRANCHISES (SIC 551 PT.)					300	SPORTING-RECREATION EQUIPMENT. .	21	509	10.0	7.9
	TOTAL	34	143 850	(X)	100.0	317	ALL OTHER SPTG GOODS EXC BOATS	20	498	9.8	7.7
380	AUTOMOBILES-TRUCKS	34	121 294	84.3	84.3	-	MISCELLANEOUS MERCHANDISE. . . .	(X)	11	(X)	.2
381	NEW PASSENGER CARS-RETAIL. . . .	34	90 754	63.1	63.1	320	HARDWARE-GARDENING EQUIPMENT . .	18	413	9.1	6.4
383	NEW COMMERCIAL VEHICLES-RETAIL .	8	4 422	8.9	3.1	340	LUMBER-BUILDING MATERIALS. . . .	14	51	1.2	.8
385	USED PASSENGER CARS-RETAIL . . .	34	15 756	11.0	11.0	380	AUTOMOBILES-TRUCKS	3	34	5.3	.5
386	USED PASSENGER CARS-WHSLE. . . .	34	8 524	5.9	5.9	400	AUTO FUELS-LUBRICANTS.	6	137	10.6	2.1
387	USED COMMERCIAL VEHICLES	6	333	.6	.2	403	MOTOR OILS-GREASES-OTHER OILS.	5	15	2.1	.2
-	MISCELLANEOUS MERCHANDISE. . . .	(X)	1 498	(X)	1.0	-	MISCELLANEOUS MERCHANDISE. . . .	(X)	122	(X)	1.9
400	AUTO FUELS-LUBRICANTS.	32	518	.4	.4	420	AUTO TIRES-BATTERIES-ACCESS. . .	24	2 042	31.7	31.7
401	GASOLINE	15	112	.4	.1	417	NEW TIRES-TUBES(TO OTHER USERS)	23	894	13.9	13.9
403	MOTOR OILS-GREASES-OTHER OILS.	30	398	.3	.3	418	RETREADS(TO FLEET OPERATORS) .	4	9	1.2	.1
-	MISCELLANEOUS MERCHANDISE. . . .	(X)	8	(X)	(Z)	419	RETREADS(TO OTHER USERS) . . .	9	157	6.6	2.4
420	AUTO TIRES-BATTERIES-ACCESS. . .	34	10 870	7.6	7.6	426	AUTOMOBILE ACCESSORIES	22	709	11.2	11.0
421	PARTS INSTALLED IN REPAIR WORK	34	6 280	4.4	4.4	429	NEW TRUCK-BUS TIRES (TO USERS)	6	29	5.3	.5
422	PARTS-WHOLESALE.	31	3 583	2.6	2.5	436	STORAGE BATTERIES.	22	177	2.7	2.7
423	PARTS-RETAIL	30	454	.3	.3	-	MISCELLANEOUS MERCHANDISE. . . .	(X)	67	(X)	1.0
424	AUTOMOBILE TIRES-BATTERIES-ACC	22	551	.6	.4	500	ALL OTHER MERCHANDISE.	16	291	7.0	4.5
520	NONMERCHANDISE RECEIPTS.	33	11 161	7.8	7.8	520	NONMERCHANDISE RECEIPTS.	20	615	10.3	9.5
527	SERVICE LABOR.	33	9 795	6.8	6.8	524	BRAKE AND WHEEL SERVICES	6	80	7.2	1.2
528	OTHER NONMERCHANDISE RECEIPTS.	10	1 366	2.1	.9	526	OTHER NONMERCHANDISE RECEIPTS.	19	532	10.3	8.3
-	MISCELLANEOUS MERCHANDISE. . . .	(X)	7	(X)	(Z)	-	MISCELLANEOUS	(X)	3	(X)	(Z)
	MOTOR VEHICLE DEALERS--USED CARS ONLY (SIC 552)					-	MISCELLANEOUS MERCHANDISE. . . .	(X)	16	(X)	.2
	TOTAL	113	26 881	(X)	100.0		OTHER TIRE, BATTERY, AND ACCESSORY DEALERS (SIC 553 PT.)				
380	AUTOMOBILES-TRUCKS	113	25 297	94.1	94.1		TOTAL	161	42 158	(X)	100.0
385	USED PASSENGER CARS-RETAIL . . .	112	22 854	85.2	85.0	220	MAJOR APPL-RADIO-TV-MUSICAL INST	46	1 286	9.1	3.1
386	USED PASSENGER CARS-WHSLE. . . .	25	1 232	19.1	4.6	221	MAJOR HOUSEHOLD APPLIANCES . .	29	565	6.3	1.3
-	MISCELLANEOUS MERCHANDISE. . . .	(X)	1 147	(X)	4.3	222	RADIOS-TV'S MUSICAL INSTR. . . .	45	715	5.0	1.7
420	AUTO TIRES-BATTERIES-ACCESS. . .	21	474	8.9	1.8	260	KITCHENWARE-HOME FURNISHINGS . .	23	56	.6	.1
421	PARTS INSTALLED IN REPAIR WORK	19	377	7.4	1.4	264	SMALL ELECTRICAL APPLIANCES. . .	22	49	.6	.1
423	PARTS-RETAIL	5	26	1.0	.1	-	MISCELLANEOUS MERCHANDISE. . . .	(X)	3	(X)	(Z)
-	MISCELLANEOUS MERCHANDISE. . . .	(X)	68	(X)	.3	300	SPORTING-RECREATION EQUIPMENT. .	32	298	3.6	.7
520	NONMERCHANDISE RECEIPTS.	27	964	18.6	3.6	317	ALL OTHER SPTG GOODS EXC BOATS	32	288	3.6	.7
527	SERVICE LABOR.	19	502	10.0	1.9	-	MISCELLANEOUS MERCHANDISE. . . .	(X)	10	(X)	(Z)
528	OTHER NONMERCHANDISE RECEIPTS.	11	461	16.8	1.7	320	HAROWARE-GARDENING EQUIPMENT . .	35	201	2.3	.5
-	MISCELLANEOUS MERCHANDISE. . . .	(X)	146	(X)	.5	400	AUTO FUELS-LUBRICANTS.	46	978	11.9	2.3
	TIRE, BATTERY, AND ACCESSORY DLRS (SIC 553)										
	TOTAL	185	48 598	(X)	100.0						
220	MAJOR APPL-RADIO-TV-MUSICAL INST	70	3 241	15.5	6.7						
240	FURNITURE-SLEEP EQUIP-FLOOR COV.	17	142	2.7	.3						

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

¹ Detail may not add to total due to rounding.² Merchandise line detail withheld due to insufficient reporting.

TABLE 2. Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

Washington, D.C.-Md.-Va., SMSA—Continued

(Includes only establishments with payroll. For explanation of tables, see "Description of the Tables" in text)

Merchandise line code	Kind of business and merchandise line	Establishments (number)	Sales of specified merchandise lines			Merchandise line code	Kind of business and merchandise line	Establishments (number)	Sales of specified merchandise lines		
			Amount ¹ (\$1,000)	As percent of total sales of--					Amount ¹ (\$1,000)	As percent of total sales of--	
				Estab- lishments handling the line	All estab- lish- ments ¹					Estab- lishments handling the line	All estab- lish- ments ¹
420	AUTO TIRES-BATTERIES-ACCESS. . . .	161	33 525	79.5	79.5	040	MEALS-SNACKS	30	331	11.1	.1
416	NEW TIRES-TUBES(TO FLEET OPRTRS)	49	1 947	12.6	4.6	100	CIGARS-CIGARETTES-TOBACCO. . . .	163	1 070	4.6	.4
417	NEW TIRES-TUBES(TO OTHER USERS)	126	13 119	33.6	31.1	380	AUTOMOBILES-TRUCKS	29	341	7.1	.1
418	RETREAOS(TO FLEET OPERATORS) . .	35	235	1.9	.6						
419	RETREAOS(TO OTHER USERS)	81	1 978	7.8	4.7	400	AUTO FUELS-LUBRICANTS.	1 307	243 870	83.8	83.8
426	AUTOMOBILE ACCESSORIES	118	8 045	33.1	19.1	401	GASOLINE	1 306	231 373	79.5	79.5
428	NEW AUTO TIRES SOLO TO DEALERS	63	2 330	12.4	5.5	402	OTHER AUTOMOTIVE FUELS	94	2 303	14.2	.8
429	NEW TRUCK-BUS TIRES (TO USERS)	57	2 940	16.5	7.0	403	MOTOR OILS-GREASES-OTHER OILS.	1 216	10 194	3.6	3.5
431	NEW TRK-BUS TIRES(TO DEALERS).	32	430	4.1	1.0						
433	RETREAOS SOLO TO DEALERS	43	474	3.2	1.1	420	AUTO TIRES-BATTERIES-ACCESS. . .	1 148	29 694	11.2	10.2
434	RETREAOS-TRUCK-BUS (TO USERS).	41	1 053	7.7	2.5	421	PARTS INSTALLEO IN REPAIR WORK	508	7 204	6.8	2.5
435	RETREAOS-TRUCK-BUS(TO DEALERS)	25	119	1.4	.3	423	PARTS-RETAIL	144	968	2.7	.3
436	STORAGE BATTERIES.	88	851	2.9	2.0	424	AUTOMOBILE TIRES-BATTERIES-ACC	1 095	21 520	8.3	7.4
500	ALL OTHER MERCHANOISE.	43	555	3.8	1.3	480	HOUSEHOLO FUELS-ICE.	36	756	15.7	.3
						500	ALL OTHER MERCHANOISE.	26	161	8.3	.1
520	NONMERCHANOISE RECEIPTS.	120	5 108	14.5	12.1	520	NONMERCHANOISE RECEIPTS.	962	13 616	5.9	4.7
524	BRAKE AND WHEEL SERVICES	77	2 963	11.4	7.0	527	SERVICE LABOR.	920	11 768	5.3	4.0
525	TIRE SERVICES OTHER THAN RETRO	58	656	4.2	1.6						
526	OTHER NONMERCHANOISE RECEIPTS.	92	1 485	5.7	3.5	-	MISCELLANEOUS MERCHANOISE. . . .	(X)	394	(X)	.1
-	MISCELLANEOUS MERCHANOISE. . . .	(X)	151	(X)	.4						
	BOAT DEALERS (SIC 5591)						APPAREL AND ACCESSORY STORES (SIC 56)				
	TOTAL	21	8 121	(X)	100.0		TOTAL	949	275 753	(X)	100.0
300	SPORTING-RECREATION EQUIPMENT. .	21	7 538	92.8	92.8	120	COSMETICS-DRUGS-CLEANERS	13	323	3.2	.1
307	OUTBOARD BOATS	18	1 692	23.5	20.8	140	MEN'S-BOYS' CLOTHING EXC FOOTWR.	325	72 195	70.6	26.2
308	OUTBOARD MOTORS.	16	724	14.5	8.9	160	WOMEN'S-GIRLS'CLOTHING EXC FOOTWR	558	125 331	60.9	45.5
309	INBOARD MOTOR BOATS.	10	2 603	40.7	32.1	180	ALL FOOTWEAR	433	67 084	42.7	24.3
311	INBOARD-OUTORIVE BOATS	12	474	10.8	5.8	200	CURTAINS-ORAPERIES-ORY GOODS . .	22	852	7.6	.3
312	BOAT TRAILERS.	16	209	4.2	2.6	280	JEWELRY-OPTICAL GOOOS.	55	612	2.1	.2
313	MARINE ACCESS. AND PARTS	20	1 585	19.5	19.5	300	SPORTING-RECREATION EQUIPMENT. .	12	284	7.6	.1
318	ALL OTHER BOATS.	6	186	9.3	2.3	500	ALL OTHER MERCHANOISE.	62	1 058	2.1	.4
-	MISCELLANEOUS MERCHANOISE. . . .	(X)	65	(X)	.8	520	NONMERCHANOISE RECEIPTS.	461	7 795	3.8	2.8
500	ALL OTHER MERCHANDISE.	6	217	7.5	2.7	-	MISCELLANEOUS MERCHANOISE. . . .	(X)	219	(X)	.1
520	NONMERCHANOISE RECEIPTS.	17	313	4.1	3.9		WOMEN'S CLOTHING, SPECIALTY STRS. FURRIERS (SIC 562, 3, 8)				
527	SERVICE LABOR.	17	231	2.9	2.8		TOTAL	365	107 988	(X)	100.0
532	OTHER NONMERCHANOISE RECEIPTS.	4	55	1.6	.7	120	COSMETICS-DRUGS-CLEANERS	9	251	2.5	.2
-	MISCELLANEOUS	(X)	24	(X)	.3	140	MEN'S-BOYS' CLOTHING EXC FOOTWR.	24	1 309	10.2	1.2
-	MISCELLANEOUS MERCHANOISE. . . .	(X)	53	(X)	.7	160	WOMEN'S-GIRLS'CLOTHING EXC FOOTWR	365	99 950	92.6	92.6
	HOUSEHOLD TRAILER DEALERS (SIC 5592)					180	ALL FOOTWEAR	41	1 881	6.6	1.7
	TOTAL	21	6 396	(X)	100.0	200	CURTAINS-ORAPERIES-ORY GOOOS . .	4	162	6.8	.2
500	ALL OTHER MERCHANOISE.	21	6 233	97.5	97.5	280	JEWELRY-OPTICAL GOOOS.	37	498	2.4	.5
504	MOBILE HOMES-HOUSEHOLD TRLRS .	14	4 285	100.0	67.0	500	ALL OTHER MERCHANOISE.	20	425	1.9	.4
505	CAMP TRAILERS-TRAVEL TRAILERS.	9	1 835	61.7	28.7	520	NONMERCHANOISE RECEIPTS.	176	3 442	4.3	3.2
507	ALL OTHER MERCHANOISE.	5	110	6.1	1.7	-	MISCELLANEOUS MERCHANOISE. . . .	(X)	70	(X)	.1
-	MISCELLANEOUS MERCHANOISE. . . .	(X)	2	(X)	(2)		WOMEN'S READY-TO-WEAR STORES (SIC 562)				
520	NONMERCHANOISE RECEIPTS.	8	122	5.9	1.9		TOTAL	306	97 004	(X)	100.0
-	MISCELLANEOUS MERCHANOISE. . . .	(X)	41	(X)	.6	120	COSMETICS-DRUGS-CLEANERS	9	254	3.4	.3
	AIRCRAFT, MOTORCYCLE DEALERS (SIC 5599 PT.)					140	MEN'S-BOYS' CLOTHING EXC FOOTWR.	14	1 250	10.9	1.3
	TOTAL	14	3 092	(X)	100.0	142	BOYS' CLOTHING	7	593	10.7	.6
380	AUTOMOBILES-TRUCKS	14	2 709	87.6	87.6	143	MEN'S TAILOREO OUTERWEAR	4	171	3.7	.2
389	MOTORCYCLES-MOTORSOOTERS. . . .	14	1 912	61.8	61.8	144	OTHER MEN'S OUTERWEAR.	6	82	1.4	.1
391	OTHER POWEREO ROAD VEHICLES. . .	10	797	25.8	25.8	146	OTHER MEN'S CLOTHING	11	363	3.4	.4
520	NONMERCHANOISE RECEIPTS.	10	160	6.2	5.2	-	MISCELLANEOUS MERCHANOISE. . . .	(X)	41	(X)	(2)
527	SERVICE LABOR.	9	142	5.5	4.6	160	WOMEN'S-GIRLS'CLOTHING EXC FOOTWR	306	89 648	92.4	92.4
-	MISCELLANEOUS	(X)	5	(X)	.2	161	CHILDREN'S-INFANTS' WEAR	34	3 549	14.0	3.7
-	MISCELLANEOUS MERCHANOISE. . . .	(X)	222	(X)	7.2	163	MILLINERY.	71	998	2.0	1.0
	AUTOMOTIVE DEALERS, N.E.C. (SIC 5599 PT.)					164	HOSIERY.	169	1 922	3.1	2.0
	TOTAL	4	391	(X)	100.0	165	LINGERIE	207	6 906	9.3	7.1
	GASOLINE SERVICE STATIONS (SIC 554)					168	WOMEN'S BLOUSES-SPTSWR	262	19 088	20.8	19.7
	TOTAL	1 307	290 964	(X)	100.0	172	DRESSES.	302	35 821	37.0	36.9
020	GROCERIES-OTHER FOODS.	100	730	5.4	.3	173	COATS-SUITS.	259	14 870	15.8	15.3
						174	HANOBAGS	160	1 492	2.1	1.5
						175	FURS	37	839	2.8	.9
						176	OTHER WOMENS-GIRLS'CLOTHES ACC	129	4 163	6.6	4.3
						180	ALL FOOTWEAR	31	1 771	6.4	1.8
						280	JEWELRY-OPTICAL GOOOS.	35	426	1.8	.4
						500	ALL OTHER MERCHANOISE.	15	349	2.1	.4
						520	NONMERCHANOISE RECEIPTS.	149	3 121	4.2	3.2
						-	MISCELLANEOUS MERCHANOISE. . . .	(X)	184	(X)	.2

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

¹ Detail may not add to total due to rounding.² Merchandise line detail withheld due to insufficient reporting.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

TABLE 2. Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

Washington, D.C.-Md.-Va., SMSA—Continued

(Includes only establishments with payroll. For explanation of tables, see "Description of the Tables" in text)

Merchandise line code	Kind of business and merchandise line	Establishments (number)	Sales of specified merchandise lines			Merchandise line code	Kind of business and merchandise line	Establishments (number)	Sales of specified merchandise lines		
			Amount ¹ (\$1,000)	As percent of total sales of--					Amount ¹ (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments ²					Establishments handling the line	All establishments ²
	MILLINERY STORES (SIC 563 PT.)					140	MEN'S-BOYS' CLOTHING EXC FOOTWR.	20	1 475	80.2	80.2
	TOTAL	17	997	(X)	100.0	143	MEN'S TAILORED OUTERWEAR	20	1 368	74.4	74.4
160	WOMEN'S-GIRLS'CLOTHING•EX FOOTWR	17	976	97.9	97.9	146	OTHER MEN'S CLOTHING	4	45	4.3	2.4
163	MILLINERY	17	828	83.0	83.0	-	MISCELLANEOUS MERCHANDISE	(X)	49	(X)	2.7
174	HANDBAGS	8	135	24.7	13.5	520	NONMERCHANDISE RECEIPTS	6	138	12.7	7.5
-	MISCELLANEOUS MERCHANDISE	(X)	10	(X)	1.0	-	MISCELLANEOUS MERCHANDISE	(X)	226	(X)	12.3
	NONMERCHANDISE RECEIPTS	5	15	2.9	1.5		FAMILY CLOTHING STORES (SIC 565)				
-	MISCELLANEOUS MERCHANDISE	(X)	5	(X)	.5		TOTAL	51	27 921	(X)	100.0
	CORSET AND LINGERIE STORES (SIC 563 PT.)					140	MEN'S-BOYS' CLOTHING EXC FOOTWR.	51	12 072	43.2	43.2
	TOTAL	10	834	(X)	100.0	142	BOYS' CLOTHING	43	2 024	11.0	7.2
160	WOMEN'S-GIRLS'CLOTHING•EX FOOTWR	10	828	99.3	99.3	143	MEN'S TAILORED OUTERWEAR	40	5 982	21.5	21.4
165	LINGERIE	10	828	99.3	99.3	144	OTHER MEN'S OUTERWEAR	41	1 322	8.0	4.7
-	MISCELLANEOUS MERCHANDISE	(X)	6	(X)	.7	145	MEN'S HATS	23	311	1.7	1.1
	OTHER WOMEN'S ACCESSORY SPECIALTY STORES (SIC 563 PT.)					146	OTHER MEN'S CLOTHING	44	2 433	8.8	8.7
	TOTAL	23	5 412	(X)	100.0	160	WOMEN'S-GIRLS'CLOTHING•EX FOOTWR	51	12 247	43.9	43.9
160	WOMEN'S-GIRLS'CLOTHING•EX FOOTWR	23	4 975	91.9	91.9	161	CHILDREN'S-INFANTS' WEAR	37	1 806	10.3	6.5
161	CHILDREN'S-INFANTS' WEAR	12	455	14.3	8.4	163	MILLINERY	14	119	1.1	.4
163	MILLINERY	3	63	2.4	1.2	164	HOSIERY	27	267	2.7	1.0
164	HOSIERY	23	960	20.0	17.7	165	LINGERIE	31	1 034	5.3	3.7
165	LINGERIE	23	764	16.0	14.1	168	WOMEN'S BLOUSES-SPTSWR	44	3 038	11.0	10.9
168	WOMEN'S BLOUSES-SPTSWR	4	1 324	33.3	24.5	172	DRESSES	45	3 044	10.9	10.9
172	DRESSES	14	646	15.5	11.9	173	COATS-SUITS	40	2 138	7.7	7.7
173	COATS-SUITS	5	256	6.9	4.7	174	HANDBAGS	23	212	2.0	.8
176	OTHER WOMEN'S-GIRLS'CLOTHES ACC	15	453	11.3	8.4	176	OTHER WOMEN'S-GIRLS'CLOTHES ACC	17	503	4.1	1.8
-	MISCELLANEOUS MERCHANDISE	(X)	54	(X)	1.0	-	MISCELLANEOUS MERCHANDISE	(X)	38	(X)	.1
500	ALL OTHER MERCHANDISE	5	74	2.5	1.4	180	ALL FOOTWEAR	29	1 430	7.5	5.1
-	MISCELLANEOUS MERCHANDISE	(X)	363	(X)	6.7	200	CURTAINS-DRAPERIES-DRY GOODS . .	17	688	7.0	2.5
	FURRIERS AND FUR SHOPS (SIC 568)					500	ALL OTHER MERCHANDISE	8	236	4.6	.8
	TOTAL	9	3 741	(X)	100.0	520	NONMERCHANDISE RECEIPTS	26	965	3.8	3.5
160	WOMEN'S-GIRLS'CLOTHING•EX FOOTWR	9	3 523	94.2	94.2	-	MISCELLANEOUS MERCHANDISE	(X)	283	(X)	1.0
175	FURS	9	3 422	91.5	91.5		SHOE STORES (SIC 566)				
-	MISCELLANEOUS MERCHANDISE	(X)	99	(X)	2.6		TOTAL	263	66 535	(X)	100.0
520	NONMERCHANDISE RECEIPTS	5	214	8.0	5.7	140	MEN'S-BOYS' CLOTHING EXC FOOTWR.	13	131	10.0	.2
-	MISCELLANEOUS MERCHANDISE	(X)	4	(X)	.1	160	WOMEN'S-GIRLS'CLOTHING•EX FOOTWR	77	3 301	8.9	5.0
	MEN'S AND BOYS' CLOTHING FURNISHINGS STORES (SIC 561)					180	ALL FOOTWEAR	263	61 248	92.1	92.1
	TOTAL	212	65 719	(X)	100.0	500	ALL OTHER MERCHANDISE	27	331	1.5	.5
140	MEN'S-BOYS' CLOTHING EXC FOOTWR.	212	57 160	87.0	87.0	520	NONMERCHANDISE RECEIPTS	162	1 458	2.8	2.2
142	BOYS' CLOTHING	67	2 309	13.8	3.5	-	MISCELLANEOUS MERCHANDISE	(X)	66	(X)	.1
143	MEN'S TAILORED OUTERWEAR	165	27 623	47.5	42.0		MEN'S SHOE STORES (SIC 566 PT.)				
144	OTHER MEN'S OUTERWEAR	149	6 774	20.3	10.3	180	ALL FOOTWEAR	16	2 204	97.1	97.1
145	MEN'S HATS	128	1 084	2.3	1.6	181	MEN'S AND BOYS' FOOTWEAR	16	2 181	96.1	96.1
146	OTHER MEN'S CLOTHING	196	19 369	31.2	29.5	-	MISCELLANEOUS MERCHANDISE	(X)	21	(X)	.9
160	WOMEN'S-GIRLS'CLOTHING•EX FOOTWR	25	4 191	15.3	6.4	520	NONMERCHANDISE RECEIPTS	12	53	3.0	2.3
165	LINGERIE	6	52	.5	.1	-	MISCELLANEOUS MERCHANDISE	(X)	12	(X)	.5
168	WOMEN'S BLOUSES-SPTSWR	21	1 228	4.7	1.9		WOMEN'S SHOE STORES (SIC 566 PT.)				
172	DRESSES	20	1 193	4.4	1.8		TOTAL	62	18 256	(X)	100.0
173	COATS-SUITS	18	1 103	4.3	1.7	160	WOMEN'S-GIRLS'CLOTHING•EX FOOTWR	26	1 305	12.5	7.1
176	OTHER WOMEN'S-GIRLS'CLOTHES ACC	15	544	2.5	.8	180	ALL FOOTWEAR	62	16 509	90.4	90.4
-	MISCELLANEOUS MERCHANDISE	(X)	71	(X)	.1	181	MEN'S AND BOYS' FOOTWEAR	10	328	7.5	1.8
180	ALL FOOTWEAR	82	2 398	5.8	3.6	182	WOMEN'S AND GIRLS' FOOTWEAR . .	62	16 000	87.6	87.6
280	JEWELRY-OPTICAL GOODS	9	34	11.1	.1	183	CHILDREN'S AND INFANTS' FOOTWR	5	181	16.9	1.0
300	SPORTING-RECREATION EQUIPMENT . .	6	174	20.0	.3	520	NONMERCHANDISE RECEIPTS	43	424	3.2	2.3
500	ALL OTHER MERCHANDISE	6	70	3.7	.1	-	MISCELLANEOUS MERCHANDISE	(X)	17	(X)	.1
520	NONMERCHANDISE RECEIPTS	77	1 677	4.1	2.6		CHILDREN'S AND JUVENILES' SHOE STORES (SIC 566 PT.)				
-	MISCELLANEOUS MERCHANDISE	(X)	15	(X)	(Z)		TOTAL	22	2 884	(X)	100.0
	CUSTOM TAILORS (SIC 567)					180	ALL FOOTWEAR	22	2 845	98.6	98.6
	TOTAL	21	1 839	(X)	100.0	182	WOMEN'S AND GIRLS' FOOTWEAR . .	5	46	10.9	1.6
						183	CHILDREN'S AND INFANTS' FOOTWR	22	2 768	96.0	96.0
						-	MISCELLANEOUS MERCHANDISE	(X)	31	(X)	1.1

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

¹ Detail may not add to total due to rounding.² Merchandise line detail withheld due to insufficient reporting.

TABLE 2. Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

Washington, D.C.-Md.-Va., SMSA—Continued

(Includes only establishments with payroll. For explanation of tables, see "Description of the Tables" in text)

Merchandise line code	Kind of business and merchandise line	Establishments (number)	Sales of specified merchandise lines			Merchandise line code	Kind of business and merchandise line	Establishments (number)	Sales of specified merchandise lines			
			Amount ¹ (\$1,000)	As percent of total sales of--					Amount ¹ (\$1,000)	As percent of total sales of--		
				Estab- lishments handling the line	All estab- lish- ments ²					Estab- lishments handling the line	All estab- lish- ments ²	
520	NONMERCHANTISE RECEIPTS.	12	37	2.3	1.3	340	LUMBER-BUILDING MATERIALS.	7	223	25.0	.6	
-	MISCELLANEOUS MERCHANTISE.	(X)	2	(X)	.1	520	NONMERCHANTISE RECEIPTS.	74	937	4.0	2.6	
						-	MISCELLANEOUS MERCHANTISE.	(X)	273	(X)	.8	
	FAMILY SHOE STORES (SIC 566 PT.)						FLOOR COVERINGS STORES (SIC 5713)					
	TOTAL	163	43 126	(X)	100.0		TOTAL	68	23 647	(X)	100.0	
140	MEN'S-BOYS' CLOTHING EXC FOOTWR.	12	125	9.6	.3	200	CURTAINS-ORAPERIES-DRY GOODS . .	19	131	2.4	.6	
160	WOMEN'S-GIRLS' CLOTHING EXC FOOTWR	51	1 992	7.4	4.6	240	FURNITURE-SLEEP EQUIP-FLOOR COV.	68	22 600	95.6	95.6	
180	ALL FOOTWEAR	163	39 690	92.0	92.0	340	LUMBER-BUILDING MATERIALS.	5	207	26.4	.9	
181	MEN'S AND BOYS' FOOTWEAR	163	13 805	32.0	32.0	520	NONMERCHANTISE RECEIPTS.	38	676	4.3	2.9	
182	WOMEN'S AND GIRLS' FOOTWEAR. . . .	163	19 671	45.6	45.6	-	MISCELLANEOUS MERCHANTISE.	(X)	33	(X)	.1	
183	CHILDREN'S AND INFANTS' FOOTWR	149	6 214	16.4	14.4		ORAPERY, CURTAIN, AND UPHOLSTERY STORES (SIC 5714)					
500	ALL OTHER MERCHANTISE.	24	313	1.5	.7		TOTAL	34	4 914	(X)	100.0	
520	NONMERCHANTISE RECEIPTS.	95	944	2.7	2.2	200	CURTAINS-ORAPERIES-DRY GOODS . .	34	4 591	93.4	93.4	
-	MISCELLANEOUS MERCHANTISE.	(X)	62	(X)	.1	520	NONMERCHANTISE RECEIPTS.	15	97	3.9	2.0	
						-	MISCELLANEOUS MERCHANTISE.	(X)	226	(X)	4.6	
	CHILDREN'S AND INFANTS' WR. STRS. (SIC 564)						CHINA, GLASSWARE, AND METALWARE STORES (SIC 5715)					
	TOTAL	36	(0)	(X)	100.0		TOTAL	17	3 665	(X)	100.0	
140	MEN'S-BOYS' CLOTHING EXC FOOTWR.	4	}	9.2	.6	240	FURNITURE-SLEEP EQUIP-FLOOR COV.	5	272	17.9	7.4	
142	BOYS' CLOTHING	4		9.2	.6	260	KITCHENWARE-HOME FURNISHINGS . .	17	3 057	83.4	83.4	
160	WOMEN'S-GIRLS' CLOTHING EXC FOOTWR	36		95.3	95.3	280	JEWELRY-OPTICAL GOODS.	5	195	10.4	5.3	
161	CHILDREN'S-INFANTS' WEAR	36		94.3	94.3	520	NONMERCHANTISE RECEIPTS.	10	63	2.4	1.7	
172	DRESSES.	3	(0)	21.1	1.0	-	MISCELLANEOUS MERCHANTISE.	(X)	78	(X)	2.1	
180	ALL FOOTWEAR	15		3.2	1.8		MISCELLANEOUS HOME FURNISHINGS STORES (SIC 5719)					
520	NONMERCHANTISE RECEIPTS.	14		3.2	2.0		TOTAL ²	25	3 692	(X)	100.0	
-	MISCELLANEOUS MERCHANTISE.	(X)		(X)	.4		HOUSEHOLD APPLIANCE STORES (SIC 572)					
	MISC. APPAREL AND ACCESSORY STRS. (SIC 569)						TOTAL	106	39 111	(X)	100.0	
	TOTAL	1	(0)	(X)	100.0		200	CURTAINS-DRAPERIES-DRY GOODS . .	22	468	12.1	1.2
	FURNITURE, HOME FURNISHINGS AND EQUIPMENT STORES (SIC 57)						220	MAJOR APPL-RAOIO-TV-MUSICAL INST	101	29 666	76.6	75.9
	TOTAL	675	224 783	(X)	100.0		224	NEW MAJOR APPLIANCES	100	23 787	61.5	60.8
200	CURTAINS-DRAPERIES-ORY GOODS . .	121	6 114	10.2	2.7		225	NEW RADIO-TV'S ETC.	66	5 319	17.2	13.6
220	MAJOR APPL-RAOIO-TV-MUSICAL INST	349	74 499	61.5	33.1		226	USED MAJOR APPL-RADIO-TV'S . .	28	266	3.4	.7
240	FURNITURE-SLEEP EQUIP-FLOOR COV.	353	118 896	77.6	52.9		227	RECORDS-TAPES-MUSICAL INSTR. .	8	293	1.8	.7
260	KITCHENWARE-HOME FURNISHINGS . .	158	13 031	19.3	5.8		240	FURNITURE-SLEEP EQUIP-FLOOR COV.	14	2 948	20.0	7.5
280	JEWELRY-OPTICAL GOODS.	12	490	10.5	.2		260	KITCHENWARE-HOME FURNISHINGS . .	33	3 088	30.2	7.9
340	LUMBER-BUILDING MATERIALS.	13	447	28.5	.2		264	SMALL ELECTRICAL APPLIANCES. .	32	2 972	29.1	7.6
500	ALL OTHER MERCHANTISE.	26	871	15.3	.4		500	ALL OTHER MERCHANTISE.	7	231	15.0	.6
520	NONMERCHANTISE RECEIPTS.	336	8 956	6.4	4.0		520	NONMERCHANTISE RECEIPTS.	62	1 535	8.3	3.9
-	MISCELLANEOUS MERCHANTISE.	(X)	1 478	(X)	.7		-	MISCELLANEOUS MERCHANTISE.	(X)	1 174	(X)	3.0
	FURNITURE STORES (SIC 5712)							RADIO AND TELEVISION STORES (SIC 5732)				
	TOTAL	259	105 859	(X)	100.0			TOTAL	94	24 601	(X)	100.0
200	CURTAINS-DRAPERIES-ORY GOODS . .	44	889	1.9	.8		220	MAJOR APPL-RAOIO-TV-MUSICAL INST	94	21 787	88.6	88.6
220	MAJOR APPL-RAOIO-TV-MUSICAL INST	81	4 708	11.5	4.4		224	NEW MAJOR APPLIANCES	38	2 410	21.1	9.8
240	FURNITURE-SLEEP EQUIP-FLOOR COV.	259	92 736	87.6	87.6		225	NEW RADIO-TV'S ETC.	94	18 669	75.9	75.9
243	SLEEP EQUIPMENT.	207	14 257	15.0	13.5		226	USED MAJOR APPL-RADIO-TV'S . .	26	233	4.3	.9
244	OTHER HOUSEHOLD FURNITURE.	255	71 356	67.9	67.4		227	RECORDS-TAPES-MUSICAL INSTR. .	11	474	14.3	1.9
245	FLOOR COVERINGS-SOFT SURFACE . .	154	6 410	8.3	6.1		260	KITCHENWARE-HOME FURNISHINGS . .	25	590	6.8	2.4
246	FLOOR COVERINGS-HARD SURFACE . .	29	264	4.3	.2		264	SMALL ELECTRICAL APPLIANCES. .	25	419	4.8	1.7
247	NONHOUSEHOLD FURNITURE	15	449	2.8	.4		265	ALL OTHER KITCHENWR-HOUSEWR. .	16	171	4.8	.7
260	KITCHENWARE-HOME FURNISHINGS . .	56	2 871	6.9	2.7		500	ALL OTHER MERCHANTISE.	5	284	13.4	1.2
500	ALL OTHER MERCHANTISE.	7	109	6.2	.1		520	NONMERCHANTISE RECEIPTS.	62	1 605	9.5	6.5
520	NONMERCHANTISE RECEIPTS.	105	4 045	5.9	3.8		-	MISCELLANEOUS MERCHANTISE.	(X)	334	(X)	1.4
-	MISCELLANEOUS MERCHANTISE.	(X)	501	(X)	.5			RECORD SHOPS (SIC 5733 PT.)				
	HOME FURNISHINGS STORES (OTHER 571)							TOTAL	34	7 952	(X)	100.0
	TOTAL	144	35 918	(X)	100.0							
200	CURTAINS-DRAPERIES-DRY GOODS . .	54	4 754	44.5	13.2							
240	FURNITURE-SLEEP EQUIP-FLOOR COV.	78	23 037	84.3	64.1							
260	KITCHENWARE-HOME FURNISHINGS . .	43	6 477	100.0	18.0							
280	JEWELRY-OPTICAL GOODS.	5	216	10.9	.6							

Standard Notes: - Represents zero. D Withheld to avoid disclosure.

¹Detail may not add to total due to rounding.²Merchandise line detail withheld due to insufficient reporting.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

TABLE 2. Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

Washington, D.C.-Md.-Va., SMSA—Continued

(Includes only establishments with payroll. For explanation of tables, see "Description of the Tables" in text)

Merchandise line code	Kind of business and merchandise line	Establishments (number)	Sales of specified merchandise lines			Merchandise line code	Kind of business and merchandise line	Establishments (number)	Sales of specified merchandise lines		
			Amount ¹ (\$1,000)	As percent of total sales of--					Amount ¹ (\$1,000)	As percent of total sales of--	
				Establishments handling the line	All establishments ¹					Establishments handling the line	All establishments ¹
220	MAJOR APPL-RADIO-TV-MUSICAL INST	34	7 702	96.9	96.9	020	GROCERIES-OTHER FOODS	77	3 983	53.6	7.4
231	MUSICAL INSTR-ACCESSORIES . . .	13	561	14.6	7.1	040	MEALS-SNACKS	574	47 726	88.3	88.3
232	RADIO PHONO-TAPE RECORDS-TV'S .	20	678	12.2	8.5	060	ALCOHOLIC DRINKS	20	711	25.4	1.3
233	RECORDS-TAPES-RELATED ACCESS .	34	6 379	80.2	80.2	100	CIGARS-CIGARETTES-TOBACCO . . .	149	750	6.7	1.4
234	SHEET MUSIC-RELATED ITEMS . . .	9	60	4.3	.8	120	COSMETICS-DRUGS-CLEANERS . . .	13	47	7.1	.1
-	MISCELLANEOUS MERCHANDISE . . .	(X)	24	(X)	.3	500	ALL OTHER MERCHANDISE	65	288	5.8	.5
520	NONMERCHANDISE RECEIPTS	13	103	3.2	1.3	520	NONMERCHANDISE RECEIPTS	108	441	2.0	.8
-	MISCELLANEOUS MERCHANDISE . . .	(X)	147	(X)	1.8	-	MISCELLANEOUS MERCHANDISE . . .	(X)	126	(X)	.2
MUSICAL INSTRUMENT STORES (SIC 5733 PT.)						DRINKING PLACES (ALCOHOLIC BEV.) (SIC 5813)					
TOTAL						TOTAL					
38			11 342	(X)	100.0	315			31 763	(X)	100.0
220	MAJOR APPL-RADIO-TV-MUSICAL INST	38	10 601	93.5	93.5	020	GROCERIES-OTHER FOODS	17	162	5.8	.5
228	PIANOS	20	2 657	32.8	23.4	040	MEALS-SNACKS	240	5 523	21.2	17.4
229	ORGANS	19	2 259	27.9	19.9	060	ALCOHOLIC DRINKS	315	24 107	75.9	75.9
231	MUSICAL INSTR-ACCESSORIES . . .	35	3 984	36.6	35.1	080	PACKAGED ALCOHOLIC BEVERAGES . .	82	1 050	15.8	3.3
232	RADIO PHONO-TAPE RECORDS-TV'S .	18	1 102	19.1	9.7	100	CIGARS-CIGARETTES-TOBACCO . . .	56	272	4.3	.9
234	SHEET MUSIC-RELATED ITEMS . . .	16	542	8.7	4.8	520	NONMERCHANDISE RECEIPTS	60	618	6.5	1.9
-	MISCELLANEOUS MERCHANDISE . . .	(X)	57	(X)	.5	-	MISCELLANEOUS MERCHANDISE . . .	(X)	30	(X)	.1
520	NONMERCHANDISE RECEIPTS	20	731	7.2	6.4	DRUG STORES AND PROPRIETARY STRS. (SIC 591)					
-	MISCELLANEOUS MERCHANDISE . . .	(X)	10	(X)	.1	TOTAL					
EATING AND DRINKING PLACES (SIC 58)						513			254 979	(X)	100.0
TOTAL						TOTAL					
2 353			391 472	(X)	100.0	020	GROCERIES-OTHER FOODS	281	9 325	4.9	3.7
020	GROCERIES-OTHER FOODS	222	7 245	22.6	1.9	040	MEALS-SNACKS	295	17 012	8.9	6.7
040	MEALS-SNACKS	2 278	312 481	80.8	79.8	080	PACKAGED ALCOHOLIC BEVERAGES . .	89	2 829	5.7	1.1
060	ALCOHOLIC DRINKS	894	57 315	34.4	14.6	100	CIGARS-CIGARETTES-TOBACCO . . .	411	38 882	16.5	15.2
080	PACKAGED ALCOHOLIC BEVERAGES . .	151	2 502	12.0	.6	120	COSMETICS-DRUGS-CLEANERS . . .	513	121 107	47.5	47.5
100	CIGARS-CIGARETTES-TOBACCO . . .	498	4 210	4.1	1.1	140	MEN'S-BOYS' CLOTHING EXC FOOTWR.	212	4 294	2.5	1.7
500	ALL OTHER MERCHANDISE	101	1 121	5.2	.3	160	WOMEN'S-GIRLS' CLOTHING EXC FOOTWR.	217	5 176	2.9	2.0
520	NONMERCHANDISE RECEIPTS	582	6 144	3.2	1.6	180	ALL FOOTWEAR	19	131	5.8	.1
-	MISCELLANEOUS MERCHANDISE . . .	(X)	454	(X)	.1	200	CURTAINS-DRAPERIES-ORY GOODS . .	78	631	.8	.2
EATING PLACES (SIC 5812)						220	MAJOR APPL-RADIO-TV-MUSICAL INST	107	3 316	4.4	1.3
TOTAL						260	KITCHENWARE-HOME FURNISHINGS . .	245	10 501	5.6	4.1
2 038			359 709	(X)	100.0	280	JEWELRY-OPTICAL GOODS	279	9 677	5.2	3.8
020	GROCERIES-OTHER FOODS	205	7 083	23.8	2.0	300	SPORTING-RECREATION EQUIPMENT . .	16	433	5.0	.2
040	MEALS-SNACKS	2 038	306 958	85.3	85.3	320	HARDWARE-GARDENING EQUIPMENT . .	241	2 601	1.3	1.0
060	ALCOHOLIC DRINKS	579	33 208	24.2	9.2	500	ALL OTHER MERCHANDISE	321	24 015	12.4	9.4
080	PACKAGED ALCOHOLIC BEVERAGES . .	69	1 452	10.5	.4	520	NONMERCHANDISE RECEIPTS	224	4 886	3.0	1.9
100	CIGARS-CIGARETTES-TOBACCO . . .	441	3 938	4.0	1.1	-	MISCELLANEOUS MERCHANDISE . . .	(X)	163	(X)	.1
500	ALL OTHER MERCHANDISE	97	1 105	5.0	.3	DRUG STORES (SIC 591 PT.)					
520	NONMERCHANDISE RECEIPTS	522	5 526	2.9	1.5	TOTAL					
-	MISCELLANEOUS MERCHANDISE . . .	(X)	439	(X)	.1	496			252 199	(X)	100.0
RESTAURANTS, LUNCHROOMS, CATERERS (SIC 5812 PT.)						TOTAL					
TOTAL						020	GROCERIES-OTHER FOODS	280	9 269	4.9	3.7
1 251			244 432	(X)	100.0	040	MEALS-SNACKS	290	16 769	8.7	6.6
020	GROCERIES-OTHER FOODS	120	2 865	15.0	1.2	080	PACKAGED ALCOHOLIC BEVERAGES . .	86	2 692	5.7	1.1
040	MEALS-SNACKS	1 251	201 497	82.4	82.4	100	CIGARS-CIGARETTES-TOBACCO . . .	407	38 628	16.6	15.3
060	ALCOHOLIC DRINKS	552	32 201	23.7	13.2	120	COSMETICS-DRUGS-CLEANERS	496	119 444	47.4	47.4
080	PACKAGED ALCOHOLIC BEVERAGES . .	63	1 419	10.5	.6	121	MEICINES EXC. PRESCRIPTION . . .	477	43 863	17.6	17.4
100	CIGARS-CIGARETTES-TOBACCO . . .	239	1 612	2.7	.7	122	PRESCRIPTION MEICINES	496	45 372	18.0	18.0
500	ALL OTHER MERCHANDISE	29	692	7.8	.3	123	ALL OTHER DRUGS-PROPRIETARIES .	302	30 207	24.8	12.0
520	NONMERCHANDISE RECEIPTS	321	3 983	3.3	1.6	140	MEN'S-BOYS' CLOTHING EXC FOOTWR.	212	4 288	2.5	1.7
-	MISCELLANEOUS MERCHANDISE . . .	(X)	163	(X)	.1	160	WOMEN'S-GIRLS' CLOTHING EXC FOOTWR.	217	5 165	2.9	2.0
CAFETERIAS (SIC 5812 PT.)						200	CURTAINS-DRAPERIES-ORY GOODS . .	78	622	.8	.2
TOTAL						220	MAJOR APPL-RADIO-TV-MUSICAL INST	107	3 298	4.4	1.3
213			61 204	(X)	100.0	260	KITCHENWARE-HOME FURNISHINGS . .	244	10 460	5.6	4.1
020	GROCERIES-OTHER FOODS	8	235	7.1	.4	280	JEWELRY-OPTICAL GOODS	266	9 605	5.2	3.8
040	MEALS-SNACKS	213	57 735	94.3	94.3	300	SPORTING-RECREATION EQUIPMENT . .	16	417	5.0	.2
060	ALCOHOLIC DRINKS	7	296	15.1	.5	320	HARDWARE-GARDENING EQUIPMENT . .	241	2 587	1.3	1.0
100	CIGARS-CIGARETTES-TOBACCO . . .	53	1 576	7.2	2.6	500	ALL OTHER MERCHANDISE	305	23 815	12.4	9.4
500	ALL OTHER MERCHANDISE	4	126	1.6	.2	520	NONMERCHANDISE RECEIPTS	222	4 861	3.0	1.9
520	NONMERCHANDISE RECEIPTS	93	1 102	2.6	1.8	-	MISCELLANEOUS MERCHANDISE . . .	(X)	278	(X)	.1
-	MISCELLANEOUS MERCHANDISE . . .	(X)	134	(X)	.2	PROPRIETARY STORES (SIC 591 PT.)					
REFRESHMENT PLACES (SIC 5812 PT.)						TOTAL ²					
TOTAL						17			2 780	(X)	100.0
574			54 073	(X)	100.0	MISCELLANEOUS RETAIL STORES (SIC 59 EX. 591)					
TOTAL						TOTAL					
1 703			442 989	(X)	100.0	020	GROCERIES-OTHER FOODS	222	4 363	5.9	1.0
020	GROCERIES-OTHER FOODS	222	4 363	5.9	1.0	040	MEALS-SNACKS	39	1 586	15.3	.4
040	MEALS-SNACKS	39	1 586	15.3	.4	060	ALCOHOLIC DRINKS	24	1 707	25.0	.4
060	ALCOHOLIC DRINKS	24	1 707	25.0	.4	080	PACKAGED ALCOHOLIC BEVERAGES . .	501	223 516	85.8	50.5
080	PACKAGED ALCOHOLIC BEVERAGES . .	501	223 516	85.8	50.5	100	CIGARS-CIGARETTES-TOBACCO . . .	338	9 627	7.6	2.2
100	CIGARS-CIGARETTES-TOBACCO . . .	338	9 627	7.6	2.2						

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¹ Detail may not add to total due to rounding.² Merchandise line detail withheld due to insufficient reporting.

NA Not available.

X Not applicable.

Z Less than 0.05 percent.

TABLE 2. Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

Washington, D.C.-Md.-Va., SMSA—Continued

(Includes only establishments with payroll. For explanation of tables, see "Description of the Tables" in text)

Merchandise line code	Kind of business and merchandise line	Establishments (number)	Sales of specified merchandise lines			Merchandise line code	Kind of business and merchandise line	Establishments (number)	Sales of specified merchandise lines		
			Amount ¹ (\$1,000)	As percent of total sales of--					Amount (\$1,000)	As percent of total sales of--	
				Estab- lishments handling the line	All estab- lish- ments ¹					Estab- lishments handling the line	All estab- lish- ments ¹
120	COSMETICS-DRUGS-CLEANERS	30	427	9.0	.1		BICYCLE SHOPS (SIC 5953)				
140	MEN'S-BOYS' CLOTHING EXC FOOTWR.	66	1 025	11.7	.2		TOTAL	9	819	(X)	100.0
160	WOMEN'S-GIRLS' CLOTHING EXC FOOTWR.	56	1 349	17.6	.3						
180	ALL FOOTWEAR	62	541	5.5	.1						
220	MAJOR APPL-RADIO-TV-MUSICAL INST	81	2 233	19.2	.5						
240	FURNITURE-SLEEP EQUIP-FLOOR COV.	86	4 138	52.9	.9	300	SPORTING-RECREATION EQUIPMENT.	9	741	90.5	90.5
260	KITCHENWARE-HOME FURNISHINGS	141	2 629	16.2	.6	520	NONMERCHANTISE RECEIPTS.	5	50	11.4	6.1
280	JEWELRY-OPTICAL GOODS.	286	28 724	78.3	6.5	-	MISCELLANEOUS MERCHANTISE.	(X)	28	(X)	3.4
300	SPORTING-RECREATION EQUIPMENT.	143	16 623	41.3	3.8						
320	HARDWARE-GARDENING EQUIPMENT	47	4 002	64.2	.9		JEWELRY STORES (SIC 597)				
340	LUMBER-BUILDING MATERIALS.	21	3 088	19.4	.7		TOTAL	142	25 473	(X)	100.0
380	AUTOMOBILES-TRUCKS	7	237	100.0	.1						
400	AUTO FUELS-LUBRICANTS.	23	649	16.6	.1						
420	AUTO TIRES-BATTERIES-ACCESS.	23	1 506	75.0	.3		220	MAJOR APPL-RADIO-TV-MUSICAL INST	24	627	12.3 2.5
460	HAY-GRAIN-FEED-FARM SUPPLIES	42	7 586	68.0	1.7						
480	HOUSEHOLD FUELS-ICE.	69	24 356	77.4	5.5		260	KITCHENWARE-HOME FURNISHINGS	53	927	8.1 3.6
500	ALL OTHER MERCHANTISE.	724	95 082	96.8	21.5		266	ALL OTHER HOME FURN EXC. CHINA	29	313	5.0 1.2
520	NONMERCHANTISE RECEIPTS.	583	7 697	5.5	1.7		267	CHINA-GLASSWARE.	42	614	6.7 2.4
-	MISCELLANEOUS MERCHANTISE.	(X)	298	(X)	.1		280	JEWELRY-OPTICAL GOODS.	142	20 671	81.1 81.1
	LIQUOR STORES (SIC 592)						281	WATCHES-CLOCKS	132	3 738	15.4 14.7
	TOTAL	498	239 312	(X)	100.0		282	SILVERWARE	107	2 344	11.5 9.2
020	GROCERIES-OTHER FOODS.	187	3 911	5.9	1.6		285	ALL OTHER JEWELRY ITEMS.	119	4 205	19.2 16.5
040	MEALS-SNACKS	24	900	11.7	.4		286	OPTICAL GOODS.	13	204	6.8 .8
060	ALCOHOLIC DRINKS	22	1 685	25.0	.7		287	DIAMONDS, EXC. DIAMOND WATCHES	135	8 078	32.7 31.7
080	PACKAGED ALCOHOLIC BEVERAGES	498	223 453	93.4	93.4		288	RINGS, EXC. DIAMONDS	119	2 102	10.1 8.3
100	CIGARS-CIGARETTES-TOBACCO.	273	7 295	6.3	3.0	300	SPORTING-RECREATION EQUIPMENT.	14	131	3.7 .5	
500	ALL OTHER MERCHANTISE.	8	144	20.0	.1	500	ALL OTHER MERCHANTISE.	21	333	7.4 1.3	
520	NONMERCHANTISE RECEIPTS.	107	1 554	3.0	.6		520	NONMERCHANTISE RECEIPTS.	131	2 724	11.3 10.7
-	MISCELLANEOUS MERCHANTISE.	(X)	370	(X)	.2		529	WATCH-CLOCK-JEWELRY REPAIRS.	130	2 296	9.5 9.0
	ANTIQUE STORES (SIC 5932)						533	ALL NONMOSE RCPTS FROM CUSTMRS	34	428	4.7 1.7
	TOTAL	31	2 535	(X)	100.0		-	MISCELLANEOUS MERCHANTISE.	(X)	60	(X) .2
240	FURNITURE-SLEEP EQUIP-FLOOR COV.	22	1 604	81.4	63.3			FUEL OIL DEALERS (SIC 5983)			
260	KITCHENWARE-HOME FURNISHINGS	14	416	41.9	16.4			TOTAL	47	25 536	(X) 100.0
280	JEWELRY-OPTICAL GOODS.	6	133	17.2	5.2		340	LUMBER-BUILDING MATERIALS.	8	2 819	24.7 11.0
520	NONMERCHANTISE RECEIPTS.	8	57	10.1	2.2		400	AUTO FUELS-LUBRICANTS.	7	447	29.5 1.8
-	MISCELLANEOUS MERCHANTISE.	(X)	325	(X)	12.8		480	HOUSEHOLD FUELS-ICE.	47	20 931	82.0 82.0
	SECONOHANO STORES (SIC 5933)						483	OTHER FUELS.	47	20 890	81.8 81.8
	TOTAL	124	14 494	(X)	100.0		-	MISCELLANEOUS MERCHANTISE.	(X)	41	(X) .2
140	MEN'S-BOYS' CLOTHING EXC FOOTWR.	34	495	21.7	3.4		520	NONMERCHANTISE RECEIPTS.	21	645	4.7 2.5
160	WOMEN'S-GIRLS' CLOTHING EXC FOOTWR.	36	762	33.5	5.3		-	MISCELLANEOUS MERCHANTISE.	(X)	694	(X) 2.7
180	ALL FOOTWEAR	23	120	7.0	.8			LIQUEFIED PETRL. GAS (8TTLO. GAS) DEALERS (SIC 5984)			
200	CURTAINS-ORAPERIES-ORY GOODS	9	110	11.5	.8			TOTAL	8	2 769	(X) 100.0
220	MAJOR APPL-RADIO-TV-MUSICAL INST	39	1 023	35.3	7.1		220	MAJOR APPL-RADIO-TV-MUSICAL INST	6	275	10.7 9.9
240	FURNITURE-SLEEP EQUIP-FLOOR COV.	50	2 103	55.3	14.5		340	LUMBER-BUILDING MATERIALS.	3	43	1.9 1.6
260	KITCHENWARE-HOME FURNISHINGS	40	319	11.7	2.2		480	HOUSEHOLD FUELS-ICE.	8	2 255	81.4 81.4
280	JEWELRY-OPTICAL GOODS.	17	479	37.5	3.3		482	OTHER LP GAS SALES	8	2 221	80.2 80.2
300	SPORTING-RECREATION EQUIPMENT.	11	245	33.3	1.7		-	MISCELLANEOUS MERCHANTISE.	(X)	29	(X) 1.0
380	AUTOMOBILES-TRUCKS	6	210	26.9	1.4		520	NONMERCHANTISE RECEIPTS.	5	97	4.6 3.5
420	AUTO TIRES-BATTERIES-ACCESS.	18	1 369	96.9	9.4		-	MISCELLANEOUS MERCHANTISE.	(X)	99	(X) 3.6
500	ALL OTHER MERCHANTISE.	57	6 690	64.7	46.2			FUEL AND ICE DEALERS, N.E.C. (SIC 5982)			
520	NONMERCHANTISE RECEIPTS.	45	310	6.2	2.1			TOTAL ²	7	1 240	(X) 100.0
-	MISCELLANEOUS MERCHANTISE.	(X)	259	(X)	1.8			FLORISTS (SIC 5992)			
	SPORTING GOODS STORES (SIC 5952)							TOTAL ²	150	25 421	(X) 100.0
	TOTAL	81	14 923	(X)	100.0			CIGAR STORES AND STANOS (SIC 5993)			
140	MEN'S-BOYS' CLOTHING EXC FOOTWR.	24	249	11.0	1.7			TOTAL	27	2 239	(X) 100.0
160	WOMEN'S-GIRLS' CLOTHING EXC FOOTWR.	6	63	16.6	.4		020	GROCERIES-OTHER FOODS.	8	154	17.9 6.9
180	ALL FOOTWEAR	30	382	7.2	2.6		100	CIGARS-CIGARETTES-TOBACCO.	27	1 743	77.8 77.8
300	SPORTING-RECREATION EQUIPMENT.	81	12 198	81.7	81.7		120	COSMETICS-DRUGS-CLEANERS	4	34	20.5 1.5
301	ATHLETIC GOODS (TO INDIVIDUALS)	47	4 227	41.5	28.3		500	ALL OTHER MERCHANTISE.	16	263	21.3 11.7
302	ATHLETIC GOODS (TO TEAMS)	23	1 055	15.8	7.1						
303	HUNTING EQUIPMENT.	52	3 371	27.7	22.6						
304	FISHING EQUIPMENT.	49	1 420	13.3	9.5						
305	WINTER SPORTS EQUIPMENT.	18	902	14.8	6.0						
315	CAMPING EQUIP-SUPPLIES	27	891	13.1	6.0						
-	MISCELLANEOUS MERCHANTISE.	(X)	247	(X)	1.7						
500	ALL OTHER MERCHANTISE.	14	1 206	47.6	8.1						
520	NONMERCHANTISE RECEIPTS.	50	700	9.2	4.7						
-	MISCELLANEOUS MERCHANTISE.	(X)	125	(X)	.8						

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TABLE 2. Standard Metropolitan Statistical Areas, by Kind of Business: 1967—Continued

Washington, D.C.-Md.-Va., SMSA—Continued

(Includes only establishments with payroll. For explanation of tables, see "Description of the Tables" in text)

Merchandise line code	Kind of business and merchandise line	Establishments (number)	Sales of specified merchandise lines			Merchandise line code	Kind of business and merchandise line	Establishments (number)	Sales of specified merchandise lines		
			Amount ¹ (\$1,000)	As percent of total sales of--					Amount ¹ (\$1,000)	As percent of total sales of--	
				Estab- lishments handling the line	All estab- lish- ments ¹					Estab- lishments handling the line	All estab- lish- ments ¹
520 -	NONMERCHANDISE RECEIPTS. MISCELLANEOUS MERCHANDISE.	5 (X)	11 34	2.1 (X)	.5 1.5	520 -	NONMERCHANDISE RECEIPTS. MISCELLANEOUS MERCHANDISE.	40 (X)	165 322	3.1 (X)	1.5 2.9
	BOOK STORES (SIC 5942)						OPTICAL GOODS STORES (SIC 5999 PT.)				
	TOTAL	60	10 647	(X)	100.0		TOTAL	81	7 052	(X)	100.0
100	CIGARS-CIGARETTES-TOBACCO.	5	31	5.4	.3	280	JEWELRY-OPTICAL GOODS.	81	7 003	99.3	99.3
500	ALL OTHER MERCHANDISE.	60	10 047	94.4	94.4	520	NONMERCHANDISE RECEIPTS.	7	27	8.8	.4
508	COMM'L STATIONERY-OFFICE SUPL.	7	112	10.3	1.1	-	MISCELLANEOUS MERCHANDISE.	(X)	22	(X)	.3
512	SOCIAL STATIONERY-GRNG CARDS.	28	829	12.5	7.8		RETAIL STORES ¹ N.E.C. (SIC 5999 PT.)				
513	BOOKS-PERIODICALS.	60	8 452	79.4	79.4		TOTAL ²	138	13 363	(X)	100.0
514	ART-DRAFTING ENG. SUPPLIES	6	173	6.1	1.6		NONSTORE RETAILERS (SIC 53 PART*)				
515	ALL OTHER MERCHANDISE.	23	471	7.8	4.4		TOTAL ²	138	69 805	(X)	100.0
-	MISCELLANEOUS MERCHANDISE.	(X)	10	(X)	.1		MAIL ORDER HOUSES (SIC 532)				
520 -	NONMERCHANDISE RECEIPTS. MISCELLANEOUS MERCHANDISE.	25 (X)	183 385	2.7 (X)	1.7 3.6		TOTAL	35	11 526	(X)	100.0
	STATIONERY STORES (SIC 5943)					020	GROCERIES-OTHER FOODS.	3	120	3.8	1.0
	TOTAL ²	23	2 698	(X)	100.0	120	COSMETICS-DRUGS-CLEANERS	13	81	.9	.7
	HAY, GRAIN, AND FEED STORES (SIC 5962)					140	MEN'S-BOYS' CLOTHING EXC FOOTWR.	17	632	6.3	5.5
	TOTAL ²	24	6 530	(X)	100.0	160	WOMEN'S-GIRLS' CLOTHING, EXC FOOTWR.	17	1 533	15.2	13.3
	OTHER FARM SUPPLY STORES (SIC 5969 PT.)					180	ALL FOOTWEAR	16	274	2.9	2.4
	TOTAL ²	9	1 044	(X)	100.0	200	CURTAINS-ORAPERIES-ORY GOODS	17	695	7.3	6.0
	GARDEN SUPPLY STORES (SIC 5969 PT.)					220	MAJOR APPL-RADIO-TV-MUSICAL INST	18	2 019	21.4	17.5
	TOTAL ²	23	4 154	(X)	100.0	240	FURNITURE-SLEEP EQUIP-FLOOR COV.	19	656	6.8	5.7
	NEWS DEALERS AND NEWSSTANDS (SIC 5994)					260	KITCHENWARE-HOME FURNISHINGS	19	560	5.7	4.9
	TOTAL	36	5 782	(X)	100.0	280	JEWELRY-OPTICAL GOODS.	19	563	5.4	4.9
020	GROCERIES-OTHER FOODS.	8	128	4.9	2.2	300	SPORTING-RECREATION EQUIPMENT	16	284	3.0	2.5
100	CIGARS-CIGARETTES-TOBACCO.	20	420	40.7	7.3	320	HARDWARE-GARDENING EQUIPMENT	16	352	3.8	3.1
120	COSMETICS-DRUGS-CLEANERS	5	125	5.0	2.2	340	LUMBER-BUILDING MATERIALS.	13	368	4.4	3.2
500	ALL OTHER MERCHANDISE.	36	4 844	83.8	83.8	380	AUTOMOBILES-TRUCKS	9	30	.5	.3
-	MISCELLANEOUS MERCHANDISE.	(X)	265	(X)	4.6	400	AUTO FUELS-LUBRICANTS.	6	21	.9	.2
	HOBBSY, TOY, AND GAME SHOPS (SIC 5995)					420	AUTO TIRES-BATTERIES-ACCESS.	15	271	3.2	2.4
	TOTAL	43	16 979	(X)	100.0	440	FARM EQUIPMENT MACHINERY	6	68	1.3	.6
300	SPORTING-RECREATION EQUIPMENT.	10	1 363	9.8	8.0	500	ALL OTHER MERCHANDISE.	26	1 572	14.7	13.6
500	ALL OTHER MERCHANDISE.	43	15 387	90.6	90.6	520	NONMERCHANDISE RECEIPTS.	21	1 308	12.5	11.3
520	NONMERCHANDISE RECEIPTS.	16	85	4.3	.5	-	MISCELLANEOUS MERCHANDISE.	(X)	118	(X)	1.0
-	MISCELLANEOUS MERCHANDISE.	(X)	143	(X)	.8		MERCHANDISING MACHINE OPERATORS (SIC 534)				
	CAMERA AND PHOTO SUPPLY STORES (SIC 5996)						TOTAL ²	37	42 121	(X)	100.0
	TOTAL	24	8 956	(X)	100.0		DIRECT SELLING ESTABLISHMENTS (SIC 535)				
500	ALL OTHER MERCHANDISE.	24	8 654	96.6	96.6	020	GROCERIES-OTHER FOODS.	3	4 563	80.3	28.2
520	NONMERCHANDISE RECEIPTS.	10	127	3.3	1.4	220	MAJOR APPL-RADIO-TV-MUSICAL INST	7	694	58.9	4.3
-	MISCELLANEOUS MERCHANDISE.	(X)	175	(X)	2.0	260	KITCHENWARE-HOME FURNISHINGS	7	1 470	93.8	9.1
	GIFT, NOVELTY, AND SOUVENIR SHOPS (SIC 5997)					340	LUMBER-BUILDING MATERIALS.	5	619	100.0	3.8
	TOTAL	118	11 023	(X)	100.0	500	ALL OTHER MERCHANDISE.	32	5 826	81.4	36.1
040	MEALS-SNACKS	6	549	26.4	5.0	520	NONMERCHANDISE RECEIPTS.	13	223	3.2	1.4
100	CIGARS-CIGARETTES-TOBACCO.	8	69	13.3	.6	-	MISCELLANEOUS MERCHANDISE.	(X)	2 763	(X)	17.1
120	COSMETICS-DRUGS-CLEANERS	8	82	17.0	.7						
160	WOMEN'S-GIRLS' CLOTHING, EXC FOOTWR	6	115	22.7	1.0						
260	KITCHENWARE-HOME FURNISHINGS	23	755	51.5	6.8						
280	JEWELRY-OPTICAL GOODS.	27	263	17.6	2.4						
500	ALL OTHER MERCHANDISE.	118	8 703	79.0	79.0						

Standard Notes: - Represents zero. D Withheld to avoid disclosure. NA Not available. X Not applicable. Z Less than 0.05 percent.

*Nonstore retailers, part of SIC major group 53, are shown separately in this table.

¹Detail may not add to total due to rounding.²Merchandise line detail withheld due to insufficient reporting.

TABLE 3. Area Outside Standard Metropolitan Statistical Areas: 1967

(Not applicable)

TABLE 4. Sales Coverage of Establishments Reporting Merchandise Lines: 1967

Merchandise line code	Kind of business and merchandise line	Sales of establishments reporting mer- chandise lines as percent of total sales		Merchandise line code	Kind of business and merchandise line	Sales of establishments reporting mer- chandise lines as percent of total sales	
		Dist. of Columbia	Washington, D.C.-Md.- Va., SMSA			Dist. of Columbia	Washington, D.C.-Md.- Va., SMSA
	RETAIL TRAOE REPORTING SALES BY BROAO MERCHANOISE LINE	B	B		GENERAL MERCHANOISE GROUP STORES (SIC 53 PART*) REPORTING SALES BY BROAO MERCHANOISE LINE	A	A
	BUILOING MATERIALS, HAROWARE, AND FARM EQUIP OEALEERS (SIC 52) REPORTING SALES BY BROAO MERCHANOISE LINE	C	C		DEPARTMENT STORES (SIC 531) REPORTING SALES BY BROAO MERCHANOISE LINE	A	A
	BUILOING MATERIALS AND SUPPLY STORES (SIC 52 EX. 525) REPORTING SALES BY BROAO MERCHANOISE LINE	(X)	(X)	140	REPORTING OETAIL WITHIN THE SPECIFIEO BROAO LINE		
	REPORTING OETAIL WITHIN THE SPECIFIEO BROAO LINE			160	MEN'S-BOYS' CLOTHING EXC FOOTWR....	A	A
	LUMBER-BUILOING MATERIALS.....	(X)	(X)	200	WOMEN'S-GIRLS' CLOTHING, EX FOOTWR....	A	A
	LUMBER AND OTHER BLOG. MATERIALS OEALEERS (SIC 521) REPORTING SALES BY BROAO MERCHANOISE LINE.....	C	C	220	CURTAINS-ORAPERIES-ORY GOOOS.....	A	A
	REPORTING OETAIL WITHIN THE SPECIFIEO BROAO LINE			240	MAJOR APPL-RAOIO-TV-MUSICAL INSTR..	A	A
	LUMBER-BUILOING MATERIALS.....	C	C	260	FURNITURE-SLEEP EQUIP-FLOOR COV....	A	A
	PLUMBING AND HEATING EQUIP OLRs. (SIC 522) REPORTING SALES BY BROAO MERCHANOISE LINE.....	E	E	320	KITCHENWARE-HOME FURNISHINGS.....	A	A
	PAINI, GLASS, AND WALLPAPER STRS. (SIC 523) REPORTING SALES BY BROAO MERCHANOISE LINE	A	A	340	HAROWARE-GAROEING EQUIPMENT.....	A	A
	REPORTING OETAIL WITHIN THE SPECIFIEO BROAO LINE			500	LUMBER-BUILOING MATERIALS.....	A	A
	LUMBER-BUILOING MATERIALS.....	A	A	520	ALL OTHER MERCHANOISE.....	A	A
	ELECTRICAL SUPPLY STORES (SIC 524) REPORTING SALES BY BROAO MERCHANOISE LINE	E	E		VARIETY STORES (SIC 533) REPORTING SALES BY BROAO MERCHANOISE LINE.....	B	B
	HAROWARE STORES (SIC 5251) REPORTING SALES BY BROAO MERCHANOISE LINE	C	C		MISC. GENERAL MERCHANOISE STORES (SIC 539) REPORTING SALES BY BROAO MERCHANOISE LINE.....	(X)	(X)
	REPORTING OETAIL WITHIN THE SPECIFIEO BROAO LINE				GENERAL MERCHANOISE STORES (SIC 539 PART) REPORTING SALES BY BROAO MERCHANOISE LINE.....	O	O
	LUMBER-BUILOING MATERIALS.....	C	C	140	REPORTING OETAIL WITHIN THE SPECIFIEO BROAO LINE		
	ELECTRICAL SUPPLY STORES (SIC 524) REPORTING SALES BY BROAO MERCHANOISE LINE	E	E	160	MEN'S-BOYS' CLOTHING EXC FOOTWR....	E	E
	HAROWARE STORES (SIC 5251) REPORTING SALES BY BROAO MERCHANOISE LINE	C	C	200	WOMEN'S-GIRLS' CLOTHING, EX FOOTWR....	E	E
	REPORTING OETAIL WITHIN THE SPECIFIEO BROAO LINE			220	CURTAINS-ORAPERIES-ORY GOOOS.....	E	E
	LUMBER-BUILOING MATERIALS.....	C	C	240	MAJOR APPL-RAOIO-TV-MUSICAL INSTR..	E	E
	FARM EQUIPMENT OEALEERS (SIC 5252) REPORTING SALES BY BROAO MERCHANOISE LINE	E	E	260	FURNITURE-SLEEP EQUIP-FLOOR COV....	E	E
				320	KITCHENWARE-HOME FURNISHINGS.....	E	E
				340	HAROWARE-GAROEING EQUIPMENT.....	E	E
				500	LUMBER-BUILOING MATERIALS.....	E	E
					ALL OTHER MERCHANOISE.....	E	E
					ORY GOOOS STORES (SIC 539 PART) REPORTING SALES BY BROAO MERCHANOISE LINE	O	O
					SEWING AND NEEOLEWORK STORES (SIC 539 PART) REPORTING SALES BY BROAO MERCHANOISE LINE	A	A

Note: See merchandise line introductory text for explanation of this table.

A = 90 percent or more. B = 80 to 89 percent. C = 70 to 79 percent.

D = 60 to 69 percent.

E = Less than 60 percent.

X = Not applicable.

*Nonstore retailers, part of SIC major group 53, are shown separately in this table.

TABLE 4. Sales Coverage of Establishments Reporting Merchandise Lines: 1967—Continued

Merchandise line code	Kind of business and merchandise line	Sales of establishments reporting merchandise lines as percent of total sales		Merchandise line code	Kind of business and merchandise line	Sales of establishments reporting merchandise lines as percent of total sales	
		Dist. of Columbia	Washington, D.C.-Md.-Va., SMSA			Dist. of Columbia	Washington, D.C.-Md.-Va., SMSA
020 500	FOOD STORES (SIC 54) REPORTING SALES BY BROAD MERCHANDISE LINE	B	B	020 500	RETAIL BAKERIES--SELLING ONLY (SIC 5463) REPORTING SALES BY BROAD MERCHANDISE LINE.....	E	E
	GROCERY STORES (SIC 541) REPORTING SALES BY BROAD MERCHANDISE LINE	B	B		REPORTING DETAIL WITHIN THE SPECIFIED BROAD LINE GROCERIES-OTHER FOODS.....	E	E
	REPORTING DETAIL WITHIN THE SPECIFIED BROAD LINE GROCERIES-OTHER FOODS	B	B		OTHER FOOD STORES (OTHER 54) REPORTING SALES BY BROAD MERCHANDISE LINE.....	(X)	(X)
	ALL OTHER MERCHANDISE	B	B		REPORTING DETAIL WITHIN THE SPECIFIED BROAD LINE GROCERIES-OTHER FOODS.....	(X)	(X)
	MEAT AND FISH (SEA FOOD) MARKETS (SIC 542) REPORTING SALES BY BROAD MERCHANDISE LINE	(X)	(X)		ALL OTHER MERCHANDISE	(X)	(X)
	REPORTING DETAIL WITHIN THE SPECIFIED BROAD LINE GROCERIES-OTHER FOODS	(X)	(X)		DAIRY PRODUCTS STORES (SIC 545) REPORTING SALES BY BROAD MERCHANDISE LINE.....	A	A
	MEAT MARKETS (SIC 542 PT.) REPORTING SALES BY BROAD MERCHANDISE LINE	E	E		REPORTING DETAIL WITHIN THE SPECIFIED BROAD LINE GROCERIES-OTHER FOODS.....	A	A
	REPORTING DETAIL WITHIN THE SPECIFIED BROAD LINE GROCERIES-OTHER FOODS.....	E	E		EGG AND POULTRY DEALERS (SIC 549 PT.) REPORTING SALES BY BROAD MERCHANDISE LINE.....	B	B
	FISH (SEA FOOD) MARKETS (SIC 542 PT.) REPORTING SALES BY BROAD MERCHANDISE LINE	E	E		REPORTING DETAIL WITHIN THE SPECIFIED BROAD LINE GROCERIES-OTHER FOODS.....	B	B
	REPORTING DETAIL WITHIN THE SPECIFIED BROAD LINE GROCERIES-OTHER FOODS	E	E		OTHER MISCELLANEOUS FOOD STORES (SIC 549 PT.) REPORTING SALES BY BROAD MERCHANDISE LINE.....	D	D
020	FRUIT STORES AND VEGETABLE MARKETS (SIC 543) REPORTING SALES BY BROAD MERCHANDISE LINE.....	D	D	020 500	REPORTING DETAIL WITHIN THE SPECIFIED BROAD LINE GROCERIES-OTHER FOODS	D	D
	REPORTING DETAIL WITHIN THE SPECIFIED BROAD LINE GROCERIES-OTHER FOODS	D	D		ALL OTHER MERCHANDISE	E	E
	CANOE, NUT, AND CONFECTIONERY STORES (SIC 544) REPORTING SALES BY BROAD MERCHANDISE LINE	E	E		AUTOMOTIVE DEALERS (SIC 55 EX. 554) REPORTING SALES BY BROAD MERCHANDISE LINE.....	A	A
	REPORTING DETAIL WITHIN THE SPECIFIED BROAD LINE GROCERIES-OTHER FOODS	E	E		MOTOR VEHICLE DEALERS (SIC 551, 552) REPORTING SALES BY BROAD MERCHANDISE LINE.....	A	A
	RETAIL BAKERIES (SIC 546) REPORTING SALES BY BROAD MERCHANDISE LINE.....	E	E		MOTOR VEHICLE DEALERS--NEW AND USED CARS (SIC 551) REPORTING SALES BY BROAD MERCHANDISE LINE.....	(X)	(X)
	REPORTING DETAIL WITHIN THE SPECIFIED BROAD LINE GROCERIES-OTHER FOODS.....	E	E		REPORTING DETAIL WITHIN THE SPECIFIED BROAD LINE AUTOMOBILES-TRUCKS	(X)	(X)
	REPORTING DETAIL WITHIN THE SPECIFIED BROAD LINE GROCERIES-OTHER FOODS.....	E	E		AUTO FUELS-LUBRICANTS	(X)	(X)
	REPORTING DETAIL WITHIN THE SPECIFIED BROAD LINE GROCERIES-OTHER FOODS.....	E	E		AUTO TIRES-BATTERIES-ACCESS.....	(X)	(X)
	REPORTING DETAIL WITHIN THE SPECIFIED BROAD LINE GROCERIES-OTHER FOODS.....	E	E		NONMERCHANDISE RECEIPTS.....	(X)	(X)
	REPORTING DETAIL WITHIN THE SPECIFIED BROAD LINE GROCERIES-OTHER FOODS.....	E	E		DEALERS WITH DOMESTIC CAR FRANCHISE ONLY (SIC 551 PT.) REPORTING SALES BY BROAD MERCHANDISE LINE	A	A
020	REPORTING DETAIL WITHIN THE SPECIFIED BROAD LINE GROCERIES-OTHER FOODS	E	E	380 400 420 520	REPORTING DETAIL WITHIN THE SPECIFIED BROAD LINE AUTOMOBILES-TRUCKS	A	A
	REPORTING DETAIL WITHIN THE SPECIFIED BROAD LINE GROCERIES-OTHER FOODS	E	E		AUTO FUELS-LUBRICANTS	A	A
	REPORTING DETAIL WITHIN THE SPECIFIED BROAD LINE GROCERIES-OTHER FOODS	E	E		AUTO TIRES-BATTERIES-ACCESS.....	A	A
	REPORTING DETAIL WITHIN THE SPECIFIED BROAD LINE GROCERIES-OTHER FOODS	E	E		NONMERCHANDISE RECEIPTS.....	A	A
	REPORTING DETAIL WITHIN THE SPECIFIED BROAD LINE GROCERIES-OTHER FOODS	E	E		NONMERCHANDISE RECEIPTS.....	A	A

Note: See merchandise line introductory text for explanation of this table.

A = 90 percent or more. B = 80 to 89 percent. C = 70 to 79 percent.

D = 60 to 69 percent.

E = Less than 60 percent.

X = Not applicable.

TABLE 4. Sales Coverage of Establishments Reporting Merchandise Lines: 1967—Continued

Merchandise line code	Kind of business and merchandise line	Sales of establishments reporting mer- chandise lines as percent of total sales		Merchandise line code	Kind of business and merchandise line	Sales of establishments reporting mer- chandise lines as percent of total sales	
		Dist. of Columbia	Washington, D.C.-Md.-Va., SMSA			Dist. of Columbia	Washington, D.C.-Md.-Va., SMSA
	DEALERS WITH IMPORTED CAR FRANCHISE ONLY (SIC 551 PT.) REPORTING SALES BY BROAD MERCHANDISE LINE.....	E	E		BOAT DEALERS (SIC 5591) REPORTING SALES BY BROAD MERCHANDISE LINE.....	A	A
380	REPORTING DETAIL WITHIN THE SPECIFIED BROAD LINE.....			300	REPORTING DETAIL WITHIN THE SPECIFIED BROAD LINE.....	A	A
400	AUTOMOBILES-TRUCKS.....	E	E	400	SPORTING-RECREATION EQUIPMENT.....	A	A
420	AUTO FUELS-LUBRICANTS.....	E	E	520	AUTO FUELS-LUBRICANTS.....	A	A
520	AUTO TIRES-BATTERIES-ACCESS.....	E	E		NONMERCHANDISE RECEIPTS.....	A	A
	DEALERS WITH DOMESTIC AND IMPORT CAR FRANCHISES (SIC 551 PT.) REPORTING SALES BY BROAD MERCHANDISE LINE.....	A	A		HOUSEHOLD TRAILER DEALERS (SIC 5592) REPORTING SALES BY BROAD MERCHANDISE LINE.....	E	E
380	REPORTING DETAIL WITHIN THE SPECIFIED BROAD LINE.....			500	REPORTING DETAIL WITHIN THE SPECIFIED BROAD LINE.....	E	E
400	AUTOMOBILES-TRUCKS.....	A	A	520	ALL OTHER MERCHANDISE.....	E	E
420	AUTO FUELS-LUBRICANTS.....	A	A		NONMERCHANDISE RECEIPTS.....	E	E
520	AUTO TIRES-BATTERIES-ACCESS.....	A	A		AIRCRAFT, MOTORCYCLE DEALERS (SIC 5599 PT.) REPORTING SALES BY BROAD MERCHANDISE LINE.....	E	E
	MOTOR VEHICLE DEALERS--USED CARS ONLY (SIC 552) REPORTING SALES BY BROAD MERCHANDISE LINE.....	B	B		REPORTING DETAIL WITHIN THE SPECIFIED BROAD LINE.....		
380	REPORTING DETAIL WITHIN THE SPECIFIED BROAD LINE.....			380	AUTOMOBILES-TRUCKS.....	E	E
400	AUTOMOBILES-TRUCKS.....	C	C	400	AUTO FUELS-LUBRICANTS.....	E	E
420	AUTO FUELS-LUBRICANTS.....	E	E	520	NONMERCHANDISE RECEIPTS.....	E	E
520	AUTO TIRES-BATTERIES-ACCESS.....	B	B		AUTOMOTIVE DEALERS, N.E.C. (SIC 5599 PT.) REPORTING SALES BY BROAD MERCHANDISE LINE.....	E	E
	TIRE, BATTERY, AND ACCESSORY DLRS (SIC 553) REPORTING SALES BY BROAD MERCHANDISE LINE.....	C	C		REPORTING DETAIL WITHIN THE SPECIFIED BROAD LINE.....		
	HOME AND AUTO SUPPLY STORES (SIC 553 PT.) REPORTING SALES BY BROAD MERCHANDISE LINE.....	B	B	400	AUTO FUELS-LUBRICANTS.....	E	E
220	REPORTING DETAIL WITHIN THE SPECIFIED BROAD LINE.....			500	ALL OTHER MERCHANDISE.....	E	E
260	MAJOR APPL-RADIO-TV-MUSICAL INSTR..	B	B	520	NONMERCHANDISE RECEIPTS.....	E	E
300	KITCHENWARE-HOME FURNISHINGS.....	B	B		GASOLINE SERVICE STATIONS (SIC 554) REPORTING SALES BY BROAD MERCHANDISE LINE.....	C	C
380	SPORTING-RECREATION EQUIPMENT.....	B	B		REPORTING DETAIL WITHIN THE SPECIFIED BROAD LINE.....		
400	AUTOMOBILES-TRUCKS.....	E	E	380	AUTOMOBILES-TRUCKS.....	E	E
420	AUTO FUELS-LUBRICANTS.....	E	E	400	AUTO FUELS-LUBRICANTS.....	C	C
520	AUTO TIRES-BATTERIES-ACCESS.....	B	B	420	AUTO TIRES-BATTERIES-ACCESS.....	D	D
	OTHER TIRE, BATTERY, AND ACCESSORY DEALERS (SIC 553 PT.) REPORTING SALES BY BROAD MERCHANDISE LINE.....	D	O	520	NONMERCHANDISE RECEIPTS.....	C	C
220	REPORTING DETAIL WITHIN THE SPECIFIED BROAD LINE.....				APPAREL AND ACCESSORY STORES (SIC 56) REPORTING SALES BY BROAD MERCHANDISE LINE.....	B	B
260	MAJOR APPL-RADIO-TV-MUSICAL INSTR..	D	O		WOMEN'S CLOTHING, SPECIALTY STRS. FURRIERS (SIC 562, 3, 8) REPORTING SALES BY BROAD MERCHANDISE LINE.....	B	B
300	KITCHENWARE-HOME FURNISHINGS.....	E	E		WOMEN'S READY-TO-WEAR STORES (SIC 562) REPORTING SALES BY BROAD MERCHANDISE LINE.....	B	B
380	SPORTING-RECREATION EQUIPMENT.....	E	E		REPORTING DETAIL WITHIN THE SPECIFIED BROAD LINE.....		
400	AUTOMOBILES-TRUCKS.....	E	E	140	MEN'S-BOYS' CLOTHING EXC FOOTWR...	B	B
420	AUTO FUELS-LUBRICANTS.....	D	D	160	WOMEN'S-GIRLS' CLOTHING EXC FOOTWR...	B	B
520	AUTO TIRES-BATTERIES-ACCESS.....	D	D				
	MISCELLANEOUS AUTOMOTIVE DEALERS (SIC 559) REPORTING SALES BY BROAD MERCHANDISE LINE.....	(X)	(X)				
300	REPORTING DETAIL WITHIN THE SPECIFIED BROAD LINE.....						
380	SPORTING-RECREATION EQUIPMENT.....	(X)	(X)				
400	AUTOMOBILES-TRUCKS.....	(X)	(X)				
500	AUTO FUELS-LUBRICANTS.....	(X)	(X)				
520	ALL OTHER MERCHANDISE.....	(X)	(X)				
	NONMERCHANDISE RECEIPTS.....	(X)	(X)				

Note: See merchandise line introductory text for explanation of this table.

A = 90 percent or more. B = 80 to 89 percent. C = 70 to 79 percent. D = 60 to 69 percent. E = Less than 60 percent. X = Not applicable.

TABLE 4. Sales Coverage of Establishments Reporting Merchandise Lines: 1967—Continued

Merchandise line code	Kind of business and merchandise line	Sales of establishments reporting merchandise lines as percent of total sales		Merchandise line code	Kind of business and merchandise line	Sales of establishments reporting merchandise lines as percent of total sales	
		District of Columbia	Washington, D.C.-Md.-Va., SMSA			District of Columbia	Washington, D.C.-Md.-Va., SMSA
160	WOMEN'S ACCESSORY AND SPECIALTY STORES (SIC 563) REPORTING SALES BY BROAD MERCHANDISE LINE.....	(X)	(X)	140 160	FAMILY CLOTHING STORES (SIC 565) REPORTING SALES BY BROAD MERCHANDISE LINE.....	A	A
	REPORTING DETAIL WITHIN THE SPECIFIED BROAD LINE WOMEN'S-GIRLS'CLOTHING,EX FOOTWR....	(X)	(X)		REPORTING DETAIL WITHIN THE SPECIFIED BROAD LINE MEN'S-BOYS' CLOTHING EXC FOOTWR.... WOMEN'S-GIRLS'CLOTHING,EX FOOTWR....	B B	B B
	MILLINERY STORES (SIC 563 PT.) REPORTING SALES BY BROAD MERCHANDISE LINE.....	B	B	160	SHOE STORES (SIC 566) REPORTING SALES BY BROAD MERCHANDISE LINE.....	A	A
160	REPORTING DETAIL WITHIN THE SPECIFIED BROAD LINE WOMEN'S-GIRLS'CLOTHING,EX FOOTWR....	B	B		MEN'S SHOE STORES (SIC 566 PT.) REPORTING SALES BY BROAD MERCHANDISE LINE.....	B	B
	CORSET AND LINGERIE STORES (SIC 563 PT.) REPORTING SALES BY BROAD MERCHANDISE LINE.....	A	A		REPORTING DETAIL WITHIN THE SPECIFIED BROAD LINE ALL FOOTWEAR.....	B	B
160	REPORTING DETAIL WITHIN THE SPECIFIED BROAD LINE WOMEN'S-GIRLS'CLOTHING,EX FOOTWR....	A	A	160	WOMEN'S SHOE STORES (SIC 566 PT.) REPORTING SALES BY BROAD MERCHANDISE LINE.....	A	A
	OTHER WOMEN'S ACCESSORY SPECIALTY STORES (SIC 563 PT.) REPORTING SALES BY BROAD MERCHANDISE LINE.....	A	A		REPORTING DETAIL WITHIN THE SPECIFIED BROAD LINE ALL FOOTWEAR.....	A	A
	REPORTING DETAIL WITHIN THE SPECIFIED BROAD LINE MEN'S-BOYS' CLOTHING EXC FOOTWR..... WOMEN'S-GIRLS'CLOTHING,EX FOOTWR....	A A	A A	160	CHILDREN'S AND JUVENILES' SHOE STORES (SIC 566 PT.) REPORTING SALES BY BROAD MERCHANDISE LINE.....	(E)	(E)
160	FURRIERS AND FUR SHOPS (SIC 56B) REPORTING SALES BY BROAD MERCHANDISE LINE.....	D	D		REPORTING DETAIL WITHIN THE SPECIFIED BROAD LINE ALL FOOTWEAR.....	(E)	(E)
	REPORTING DETAIL WITHIN THE SPECIFIED BROAD LINE WOMEN'S-GIRLS'CLOTHING,EX FOOTWR....	D	O		FAMILY SHOE STORES (SIC 566 PT.) REPORTING SALES BY BROAD MERCHANDISE LINE.....	B	B
160	OTHER APPAREL AND ACCESSORY STORES (OTHER 56) REPORTING SALES BY BROAD MERCHANDISE LINE.....	(X)	(X)	160	REPORTING DETAIL WITHIN THE SPECIFIED BROAD LINE ALL FOOTWEAR.....	B	B
	REPORTING DETAIL WITHIN THE SPECIFIED BROAD LINE MEN'S-BOYS' CLOTHING EXC FOOTWR..... WOMEN'S-GIRLS'CLOTHING,EX FOOTWR.... ALL FOOTWEAR.....	(X) (X) (X)	(X) (X) (X)		CHILDREN'S AND INFANTS' WR. STRS. (SIC 564) REPORTING SALES BY BROAD MERCHANDISE LINE.....	D	D
	MEN'S AND BOYS' CLOTHING-FURNISHING STORES (SIC 561) REPORTING SALES BY BROAD MERCHANDISE LINE.....	B	B	140 160	REPORTING DETAIL WITHIN THE SPECIFIED BROAD LINE MEN'S-BOYS' CLOTHING EXC FOOTWR.... WOMEN'S-GIRLS'CLOTHING,EX FOOTWR....	D E	O E
140 160	REPORTING DETAIL WITHIN THE SPECIFIED BROAD LINE MEN'S-BOYS' CLOTHING EXC FOOTWR.... WOMEN'S-GIRLS'CLOTHING,EX FOOTWR....	B B	B B		MISC. APPAREL AND ACCESSORY STRS. (SIC 569) REPORTING SALES BY BROAD MERCHANDISE LINE.....	(E)	(E)
	CUSTOM TAILORS (SIC 567) REPORTING SALES BY BROAD MERCHANDISE LINE.....	B	B		REPORTING DETAIL WITHIN THE SPECIFIED BROAD LINE MEN'S-BOYS' CLOTHING EXC FOOTWR.... WOMEN'S-GIRLS'CLOTHING,EX FOOTWR....	(E) (E)	(E) (E)
140 160	REPORTING DETAIL WITHIN THE SPECIFIED BROAD LINE MEN'S-BOYS' CLOTHING EXC FOOTWR.... WOMEN'S-GIRLS'CLOTHING,EX FOOTWR....	B B	B B	140 160	APPAREL AND ACCESS. STORES, N.E.C. (SIC 564, 7, 9) REPORTING SALES BY BROAD MERCHANDISE LINE.....	(X)	(X)
					REPORTING DETAIL WITHIN THE SPECIFIED BROAD LINE MEN'S-BOYS' CLOTHING EXC FOOTWR.... WOMEN'S-GIRLS'CLOTHING,EX FOOTWR....	(X) (X)	(X) (X)

Note: See merchandise line introductory text for explanation of this table.

A = 90 percent or more. B = 80 to 89 percent. C = 70 to 79 percent.

D = 60 to 69 percent.

E = Less than 60 percent.

X = Not applicable.

TABLE 4. Sales Coverage of Establishments Reporting Merchandise Lines: 1967—Continued

Merchandise line code	Kind of business and merchandise line	Sales of establishments reporting merchandise lines as percent of total sales		Merchandise line code	Kind of business and merchandise line	Sales of establishments reporting merchandise lines as percent of total sales	
		Dist. of Columbia	Washington, D.C.-Md.-Va., SMSA			Dist. of Columbia	Washington, D.C.-Md.-Va., SMSA
24D	FURNITURE HOME FURNISHINGS, AND EQUIPMENT STORES (SIC 57) REPORTING SALES BY BROAD MERCHANDISE LINE.....	B	B	22D	MUSICAL INSTRUMENT STORES (SIC 5733 PT.) REPORTING SALES BY BROAD MERCHANDISE LINE.....	A	A
	FURNITURE STORES (SIC 5712) REPORTING SALES BY BROAD MERCHANDISE LINE.....	B	B		REPORTING DETAIL WITHIN THE SPECIFIED BROAD LINE MAJOR APPL-RADIO-TV-MUSICAL INSTR..	A	A
	REPORTING DETAIL WITHIN THE SPECIFIED BROAD LINE FURNITURE-SLEEP EQUIP-FLOOR COV....	B	B		EATING AND DRINKING PLACES (SIC 58) REPORTING SALES BY BROAD MERCHANDISE LINE.....	C	C
	HOME FURNISHINGS STORES (OTHER 571) REPORTING SALES BY BROAD MERCHANDISE LINE.....	B	B		EATING PLACES (SIC 5812) REPORTING SALES BY BROAD MERCHANDISE LINE.....	B	B
	FLOOR COVERINGS STORES (SIC 5713) REPORTING SALES BY BROAD MERCHANDISE LINE.....	A	A		RESTAURANTS, LUNCHROOMS, CATERERS (SIC 5812 PT.) REPORTING SALES BY BROAD MERCHANDISE LINE.....	C	C
	DRAPERY, CURTAIN, AND UPHOLSTERY STORES (SIC 5714) REPORTING SALES BY BROAD MERCHANDISE LINE.....	C	C		CAFETERIAS (SIC 5812 PT.) REPORTING SALES BY BROAD MERCHANDISE LINE.....	A	A
	CHINA, GLASSWARE AND METALWARE STORES (SIC 5715) REPORTING SALES BY BROAD MERCHANDISE LINE.....	B	B		REFRESHMENT PLACES (SIC 5812 PT.) REPORTING SALES BY BROAD MERCHANDISE LINE.....	B	B
22D	MISCELLANEOUS HOME FURNISHINGS STORES (SIC 5719) REPORTING SALES BY BROAD MERCHANDISE LINE.....	E	E	12D	DRINKING PLACES (ALCOHOLIC BEV.) (SIC 5813) REPORTING SALES BY BROAD MERCHANDISE LINE.....	D	D
	HOUSEHOLD APPLIANCE STORES (SIC 572) REPORTING SALES BY BROAD MERCHANDISE LINE.....	B	B		DRUG STORES AND PROPRIETARY STORES (SIC 591) REPORTING SALES BY BROAD MERCHANDISE LINE.....	B	B
	REPORTING DETAIL WITHIN THE SPECIFIED BROAD LINE MAJOR APPL-RADIO-TV-MUSICAL INSTR. KITCHENWARE-HOME FURNISHINGS.....	B	B		DRUG STORES (SIC 591 PT.) REPORTING SALES BY BROAD MERCHANDISE LINE.....	B	B
	RADIO, TV, AND MUSIC STORES (SIC 573) REPORTING SALES BY BROAD MERCHANDISE LINE.....	(X)	(X)		REPORTING DETAIL WITHIN THE SPECIFIED BROAD LINE COSMETICS-DRUGS-CLEANERS.....	B	B
	REPORTING DETAIL WITHIN THE SPECIFIED BROAD LINE MAJOR APPL-RADIO-TV-MUSICAL INSTR. KITCHENWARE-HOME FURNISHINGS.....	(X)	(X)		PROPRIETARY STORES (SIC 591 PT.) REPORTING SALES BY BROAD MERCHANDISE LINE.....	E	E
	RADIO AND TELEVISION STORES (SIC 5732) REPORTING SALES BY BROAD MERCHANDISE LINE.....	A	A		REPORTING DETAIL WITHIN THE SPECIFIED BROAD LINE COSMETICS-DRUGS-CLEANERS.....	E	E
	REPORTING DETAIL WITHIN THE SPECIFIED BROAD LINE MAJOR APPL-RADIO-TV-MUSICAL INSTR. KITCHENWARE-HOME FURNISHINGS.....	A	A		MISCELLANEOUS RETAIL STORES (SIC 59 EX. 591) REPORTING SALES BY BROAD MERCHANDISE LINE.....	B	B
22D	RECORD SHOPS (SIC 5733 PT.) REPORTING SALES BY BROAD MERCHANDISE LINE.....	D	D	12D	LICUOR STORES (SIC 592) REPORTING SALES BY BROAD MERCHANDISE LINE.....	B	B
	REPORTING DETAIL WITHIN THE SPECIFIED BROAD LINE MAJOR APPL-RADIO-TV-MUSICAL INSTR.	D	D				

Note: See merchandise line introductory text for explanation of this table.

A = 90 percent or more. B = 80 to 89 percent. C = 70 to 79 percent.

D = 60 to 69 percent.

E = Less than 60 percent.

X = Not applicable.

TABLE 4. Sales Coverage of Establishments Reporting Merchandise Lines: 1967—Continued

Merchandise line code	Kind of business and merchandise line	Sales of establishments reporting merchandise lines as percent of total sales		Merchandise line code	Kind of business and merchandise line	Sales of establishments reporting merchandise lines as percent of total sales	
		Dist. of Columbia	Washington, D.C.-Md.-Va., SMSA			Dist. of Columbia	Washington, D.C.-Md.-Va., SMSA
	ANTIQUE AND SECONDHAND STORES (SIC 593) REPORTING SALES BY BROAD MERCHANDISE LINE.....	(X)	(X)		FUEL AND ICE DEALERS, N.E.C. (SIC 5982) REPORTING SALES BY BROAD MERCHANDISE LINE.....	E	E
	ANTIQUE STORES (SIC 5932) REPORTING SALES BY BROAD MERCHANDISE LINE.....	B	B	4BD	REPORTING DETAIL WITHIN THE SPECIFIED BROAD LINE HOUSEHOLD FUELS-ICE.....	E	E
	SECONDHAND STORES (SIC 5933) REPORTING SALES BY BROAD MERCHANDISE LINE.....	C	C		FLORISTS (SIC 5992) REPORTING SALES BY BROAD MERCHANDISE LINE.....	D	D
	SPORTING GOODS STORES AND BICYCLE SHOPS (SIC 595) REPORTING SALES BY BROAD MERCHANDISE LINE.....	(X)	(X)		CIGAR STORES AND STANDS (SIC 5993) REPORTING SALES BY BROAD MERCHANDISE LINE.....	C	C
3DD	REPORTING DETAIL WITHIN THE SPECIFIED BROAD LINE SPORTING-RECREATION EQUIPMENT.....	(X)	(X)		OTHER MISCELLANEOUS RETAIL STORES (OTHER 59) REPORTING SALES BY BROAD MERCHANDISE LINE.....	(X)	(X)
	SPORTING GOODS STORES (SIC 5952) REPORTING SALES BY BROAD MERCHANDISE LINE.....	A	A		BODK STORES (SIC 5942) REPORTING SALES BY BROAD MERCHANDISE LINE.....	B	B
3DD	REPORTING DETAIL WITHIN THE SPECIFIED BROAD LINE SPORTING-RECREATION EQUIPMENT.....	D	D	240 50D 52D	REPORTING DETAIL WITHIN THE SPECIFIED BROAD LINE FURNITURE-SLEEP EQUIP-FLOOR CDV..... ALL OTHER MERCHANDISE..... NONMERCHANDISE RECEIPTS.....	E E E	E E E
	BICYCLE SHOPS (SIC 5953) REPORTING SALES BY BROAD MERCHANDISE LINE.....	A	A		STATIDNERY STORES (SIC 5943) REPORTING SALES BY BROAD MERCHANDISE LINE.....	E	E
300	REPORTING DETAIL WITHIN THE SPECIFIED BROAD LINE SPORTING-RECREATION EQUIPMENT.....	E	E	24D 50D 52D	REPORTING DETAIL WITHIN THE SPECIFIED BROAD LINE FURNITURE-SLEEP EQUIP-FLOOR CDV..... ALL OTHER MERCHANDISE..... NONMERCHANDISE RECEIPTS.....	E E E	E E E
	JEWELRY STORES (SIC 597) REPORTING SALES BY BROAD MERCHANDISE LINE.....	B	B		HAY, GRAIN, AND FEED STORES (SIC 5962) REPORTING SALES BY BROAD MERCHANDISE LINE.....	E	E
260 2BD 520	REPORTING DETAIL WITHIN THE SPECIFIED BROAD LINE KITCHENWARE-HOME FURNISHINGS..... JEWELRY-OPTICAL GOODS..... NONMERCHANDISE RECEIPTS.....	C B B	C B B		OTHER FARM SUPPLY STORES (SIC 5969 PT.) REPORTING SALES BY BROAD MERCHANDISE LINE.....	E	E
	FUEL AND ICE DEALERS (SIC 598) REPORTING SALES BY BROAD MERCHANDISE LINE.....	(X)	(X)		GARDEN SUPPLY STORES (SIC 5969 PT.) REPORTING SALES BY BROAD MERCHANDISE LINE.....	A	A
4BD	REPORTING DETAIL WITHIN THE SPECIFIED BROAD LINE HOUSEHOLD FUELS-ICE.....	(X)	(X)		NEWS DEALERS AND NEWSSTANDS (SIC 5994) REPORTING SALES BY BROAD MERCHANDISE LINE.....	B	B
	FUEL OIL DEALERS (SIC 5983) REPORTING SALES BY BROAD MERCHANDISE LINE.....	B	B		HOBBY, TOY, AND GAME SHOPS (SIC 5995) REPORTING SALES BY BROAD MERCHANDISE LINE.....	C	C
4BD	REPORTING DETAIL WITHIN THE SPECIFIED BROAD LINE HOUSEHOLD FUELS-ICE.....	B	B		CAMERA AND PHOTO SUPPLY STORES (SIC 5996) REPORTING SALES BY BROAD MERCHANDISE LINE.....	A	A
4BD	LIQUEFIED PETROL. GAS (BTTLD. GAS) DEALERS (SIC 5984) REPORTING SALES BY BROAD MERCHANDISE LINE.....	E	E				
	REPORTING DETAIL WITHIN THE SPECIFIED BROAD LINE HOUSEHOLD FUELS-ICE.....	E	E				

Note: See merchandise line introductory text for explanation of this table.

A = 90 percent or more. B = 80 to 89 percent. C = 70 to 79 percent.

D = 60 to 69 percent.

E = Less than 60 percent.

X = Not applicable.

TABLE 4. Sales Coverage of Establishments Reporting Merchandise Lines: 1967—Continued

Merchandise line code	Kind of business and merchandise line	Sales of establishments reporting merchandise lines as percent of total sales	
		Dist. of Columbia	Washington, D.C.-Md.- Va., SMSA
	GIFT, NOVELTY, AND SOUVENIR SHOPS (SIC 5997) REPORTING SALES BY BROAD MERCHANDISE LINE	C	C
	OPTICAL GOODS STORES (SIC 5999 PT.) REPORTING SALES BY BROAD MERCHANDISE LINE	D	D
	RETAIL STORES, N.E.C. (SIC 5999 PT.) REPORTING SALES BY BROAD MERCHANDISE LINE	D	D
	NONSTORE RETAILERS (SIC 53 PART*) REPORTING SALES BY BROAD MERCHANDISE LINE	E	E
	MAIL ORDER HOUSES (SIC 532) REPORTING SALES BY BROAD MERCHANDISE LINE	D	D
	MERCHANDISING MACHINE OPERATORS (SIC 534) REPORTING SALES BY BROAD MERCHANDISE LINE	E	E
	DIRECT SELLING ESTABLISHMENTS (SIC 535) REPORTING SALES BY BROAD MERCHANDISE LINE	B	B

Note: See merchandise line introductory text for explanation of this table.
A = 90 percent or more. B = 80 to 89 percent. C = 70 to 79 percent. D = 60 to 69 percent.
E = Less than 60 percent. X Not applicable.
*Nonstore retailers, part of SIC major group 53, are shown separately in this table.

Appendix A

GENERAL EXPLANATION

CENSUS COVERAGE

Method of Coverage—Effective with the 1967 Census of Business, a major shift in the method of compiling data was introduced. In the 1954, 1958, and 1963 Censuses data for all “employer” establishments (those which had some paid employment during the census year) were obtained through a mail canvass. Information for “nonemployers” was obtained from Federal income tax records.

In the 1967 Census of Business, retail firms were divided into two categories—the “mail universe” and the “nonmail” universe. The coverage of each component and the method of obtaining census information for these two groups are described below.

1. The “nonmail” universe—This group consists of firms which were not required to file a regular census return and includes the following categories:

a. All “nonemployers”—Consists of all firms with no paid employment during 1967. Sales information for these firms was obtained from 1967 Federal income tax records. Although made up of a large number of firms, the nonemployer segment accounts for only about 5 percent of total retail sales. (See “Comparison of the 1963 Census With the 1967 Census,” item 4, on the next page.)

In the 1967 Census, data for all non-employer establishments were compiled from tax records. In the 1963 Census, data were compiled from only one-half of the non-employer tax returns and were multiplied by 2 to establish census totals.

The census included only those retail non-employer firms which reported a sales volume of \$2,500 or more during 1967 or, having been in operation for less than the full year, reported sales which would have reached a total of \$2,500 or more on an annual basis. This treatment is the same as in the 1963 Census.

b. Selected “small employers”—“Employers” consist of all business firms in the active records of the Internal Revenue Service (IRS) which were subject to payment of Federal Insurance Contribution Act (FICA) taxes. “Small employers” consist basically of all those single unit firms with payroll below a specified cutoff (except for a 10-percent sample of these which were included in the “mail” universe). The cutoff varied by kind of

business and was designed, in most cases, to limit the “nonmail” group to establishments which would account for approximately 20 percent of total sales in each kind of business. The “number-of-employee” equivalent of the payroll cutoff generally was in the range of one to three employees.

Data on sales, payroll, and employment for “under cutoff” employer firms were obtained from the administrative records of the Internal Revenue Service (IRS) and the Social Security Administration (SSA).

2. The “mail” universe—Information for firms in this group was obtained basically by means of a mail canvass. However, information on first quarter payroll and mid-March employment for single-unit employers (section b below) was obtained from IRS and SSA records. The “mail” universe includes the following categories:

a. Firms in the census prec canvass—The census prec canvass operation was basically designed to identify firms which operated units at more than one location.

Firms which were included in the prec canvass were drawn primarily from 1963 Census records of multiunit firms and large employers. Miscellaneous categories of organizations (e.g., cooperative associations; State, county, and municipal liquor stores; and retail stores of utility companies) were also included in the prec canvass.

b. Firms not in the census prec canvass—Other firms included in the “mail” universe consist of the following categories:

- (1) The 10 percent of “small employer” firms referred to in section 1-b above.
- (2) Other employers than those covered by section 1-b or 2-a above.

Comparison of the 1963 Census with the 1967 Census—Except for the method of coverage described above, the 1963 and 1967 censuses were conducted under similar conditions and procedures. Strict comparability of the data for the two censuses is limited by the following factors:

1. Classification—For both 1963 and 1967, nonemployer firms were classified on the basis of information supplied on the Federal income tax returns. However, the 1967 classifications for “nonemployer” firms were coded in less detail than in 1963. Therefore, 1967 data for the combination of “employer” and “nonemployer”

establishments are presented in less kind-of-business detail than was the case in 1963. Data for employer establishments, however, are shown in full detail.

For 1963, nonemployer firms were classified by IRS personnel with technical assistance of Census Bureau personnel. For 1967, classification of these firms was performed by personnel of the IRS through use of a coded listing of the kinds of business which were to be separately identified. While the technique of classification was substantially the same and was based on the firm's description of its principal business activity, greater use was made in 1967 of "basket" classifications (e.g., miscellaneous food stores).

The 1967 Census classification for the small employer firms (see coverage of employers above) which were not mailed the Census report form was based on the following:

- a. If the firm had been in business in 1963, the kind-of-business classification which had been assigned in that census was used.
- b. If the firm was a "birth" since 1963, the SSA classification was used if it corresponded to a census classification.
- c. If an adequate kind-of-business classification could not be assigned under the procedure outlined in a. and b. above, the firm was mailed a brief inquiry requesting information needed to assign such a classification.
- d. If these three procedures proved inadequate, the firm's description of its principal business activity as entered on its IRS business tax return was used.

The 1967 Census classification for establishments in the mail universe (section 2 above) was assigned on the basis of answers to questions on sales by merchandise lines and other special inquiries.

In addition to differences in classification based on the method of enumeration, some changes were made in the 1967 Census in the individual kind-of-business classifications which are detailed in the "Kind-of-Business Classifications" section below. The kinds of business involving significant changes are building materials dealers, optical goods stores, and refreshment places. These changes importantly limit the comparability of the 1967 Census data for these kinds of business with those for the previous census.

2. Areas—The physical area of a number of urban places for which data are shown in the 1967 Census is not the same as it was in the 1963 Census because of annexations and other boundary changes which occurred since 1963.

3. Active proprietors—In the 1963 Census, the number of active proprietors of unincorporated businesses was computed by crediting sole proprietorships with one proprietor and partnerships with two proprietors for each establishment in business during the week of November 15. In the 1967 Census, the count of active proprietors was based on crediting each sole proprietorship with one active proprietor and each partnership with two active proprietors for the following types of firms, including multi-units firms:

- a. All "employer" firms which had first quarter 1967 payroll.
- b. All "nonemployer" firm not in business the full year.
- c. Every second "nonemployer" firm not in business the full year.

4. Coverage of nonemployers—Although a comparison of data for nonemployer firms from the 1963 and 1967 Censuses seems to indicate that there was an increase in the number of such firms and that they accounted for approximately as large a proportion of total retail sales volume in 1967 as in 1963, these conclusions are subject to the following limitations:

The combination of (1) the census processing cutoff occurring before the completion of the flow of tax forms from which the census nonemployer data were derived and (2) other processing omissions is estimated to have led to a loss of about 50,000 nonemployer firms, accounting for about one-half of 1 percent of retail sales volume in 1963. This estimate, which is based on a study of a sample of tax forms made after the 1963 Census results were compiled, reflects a more substantial census omission than previously had been estimated. Because of a later processing date for the 1967 Census, omissions from this census are believed negligible. Both censuses probably omitted a small number of nonemployers (accounting for a negligible sales volume) because the tax form kind-of-business description was inadequate to indicate they conducted an in-scope kind of business.

As noted in section 1—a under "Method of Coverage" above, only those retail nonemployer establishments were included in the census which reported a sales volume of \$2,500 or more during 1967 or, having been in operation for less than the full year, reported sales which would have reached a total of \$2,500 or more on an annual basis. While these are the same rules used in the 1963 Census, a modification to reflect price changes probably would have resulted in the exclusion of several thousand additional marginal firms.

5. **Payroll**—In 1963 the inclusion in payroll of gratuities received by employees from patrons was not requested. In 1967, both in the case of payroll reported to the Internal Revenue Service and payrolls reported to the Census Bureau, businesses were requested to include in payroll the amount of tips and gratuities which were reported to employers as received by employees from patrons.

Types of Areas Covered—The 1967 Census reports present data by kind of business for the following areas:

1. The State as a whole.
2. Each standard metropolitan statistical area.
3. Each county.
4. Each "city" of 2,500 inhabitants or more.

The term "city" for purposes of these reports includes places having 2,500 inhabitants or more in the 1960 Census of Population (or later special censuses) and which were incorporated as cities, boroughs, villages, or towns. It does not include towns in New England, New York, and Wisconsin which are not considered "incorporated places" for Census Bureau purposes.

In addition, data are shown for the following areas not classified as incorporated places:

1. Towns in the New England States which had an urban population, by Census of Population rules, of 2,500 inhabitants or more or which had a total population of 10,000 or more.

2. Townships in New Jersey and Pennsylvania which had 10,000 inhabitants or more.

The standard metropolitan statistical areas (SMSA's) for which data are shown are those defined by the Bureau of the Budget.¹ A standard metropolitan statistical area is a county or group of contiguous counties (except in New England) which contains at least one central city of 50,000 inhabitants or more or twin cities with a combined population of at least 50,000. In addition to the county or counties containing such a city or cities, contiguous counties are included in an SMSA if, according to certain criteria, they are essentially metropolitan in character and are socially and economically integrated with the central city. In New England, towns and cities rather than counties are the units used in defining an SMSA.

In addition to the above areas, the series of reports for "Major Retail Centers" presents data for the central business districts (CBD's) of 134 cities which have a population of 100,000 inhabitants or more and for approximately 1,700 major retail centers (other than CBD's) located in SMSA's.

Appendix B

MERCHANDISE LINE SALES REPORTS EXPLANATIONS

EXPLANATION OF TERMS

Data Covered—Data in the merchandise line series of reports are presented for employer establishments only. No attempt has been made to project merchandise line distributions to the nonemployer segments of the retail trade universe.

Types of Areas—This series of reports presents data by kind of business and merchandise line for (1) each State as a whole, (2) each standard metropolitan statistical area, and (3) that part of each State which is not located in any standard metropolitan statistical area.

The standard metropolitan statistical areas for which data are shown are those defined by the Bureau of the Budget in 1967.¹

Establishments—An establishment is a single physical location at which business is conducted. An establishment is not necessarily identical with the "company" or "enterprise" which may consist of one or more establishments. Census of Business figures represent a summary of reports for individual establishments rather than companies. For businesses which were mailed a census form, separate information was obtained for each location where business was conducted, including each location of multiunit organizations. Each report was tabulated in accordance with the physical location at which the business was conducted.

Where two or more activities were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment, and the entire establishment was classified on the basis of its major activity, with all data for it included in that classification. However, in cases where distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted under the same ownership at a single location, and where conditions prescribed by the Standard Industrial Classification (SIC) Manual² for recogniz-

ing the existence of more than one establishment were met, separate establishment reports for each of the different activities were reported in the census.

In the case of leased departments (separately owned businesses operated as departments of a retail business under another ownership such as a separately owned shoe department in a department store), only a single establishment combining leased departments with the retail establishment in which they are located is recognized for 1967 Census purposes.

Sales—Sales include merchandise sold and receipts from repairs and from other services to customers whether or not payment was received in 1967. Sales are net of deductions for refunds and allowances for merchandise returned by customers. Trade-in allowances are not deducted from total sales. Total sales exclude amounts other than those received from customers, such as income from investments, rental of real estate, etc. They include local and State sales taxes and Federal excise taxes collected by the store directly from customers and paid directly by the store to a local, State, or Federal tax agency. Gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer or wholesaler and passed along to the retailer are also included.

Sales do not include retail sales made by manufacturers, wholesalers, service establishments, and other businesses whose primary activity is other than retail trade. They do, however, include receipts other than from the sale of merchandise at retail (e.g., service receipts, sales to industrial users, and sales to other retailers) by establishments primarily engaged in retail trade.

Although the count of establishments in this report represents the number in business at the end of the year, the sales figures include sales of all establishments in business at any time during the year. Data for nonemployer establishments are included in the tables if they operated at an annual sales volume rate of \$2,500 or more; however, data for part year nonemployers have not been projected to a full year's operation.

¹ Executive Office of the President, Bureau of the Budget, *Standard Metropolitan Statistical Areas, 1967*, as amended January 15, 1968.

² Executive Office of the President, Bureau of the Budget, *Standard Industrial Classification Manual, 1967*.

KIND-OF-BUSINESS CLASSIFICATIONS

Retail trade, as defined in major groups 52 through 59 of the 1967 edition of the SIC Manual, includes establishments primarily engaged in selling merchandise to customers for personal, household, or farm use. Some of the important characteristics of retail trade establishments are: (1) The establishment is engaged in activities to attract the general public to buy; (2) the establishment buys or receives merchandise as well as sells; (3) the establishment may process its products, but such processing is incidental or subordinate to selling; and (4) the establishment is considered "retail" by the trade.

In this report, liquor stores operated by State and local governments, classified in SIC major groups 92 and 93, are also included.

Excluded from retail trade are places of business operated by institutions and open only to members or personnel, such as school cafeterias, restaurants and bars operated by clubs, eating places operated by industrial and commercial enterprises for their own employees, establishments operated by agencies of the Federal Government on military posts, hospitals, etc.

Establishments covered by the census were assigned a kind-of-business classification in accordance with the provisions of the 1967 edition of the SIC Manual. However, because in some instances a more detailed classification is required for census purposes than is available in the SIC Manual, additional kinds of business have been identified within the SIC categories.

It should be noted that kind-of-business classifications are not interchangeable with commodity classifications. Most businesses sell a number of kinds of commodities. The kind-of-business code assigned generally reflects either the individual commodity or the commodity group which is the primary source of the establishment's receipts or some mixture of commodities which characterize the establishment's business. Thus, the classification of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the "food group" classification excludes stores selling some food if the sale of food is not the primary source of receipts; moreover, even though stores are classified as "food stores" some of their receipts may be derived from the sale of nonfood products.

The basis for kind-of-business classification is described above in the sections under "Method of Coverage" and "Comparison of the 1963 Census With the 1967 Census—Classification." Descriptions of those kinds of business for which data are provided follow.

BUILDING MATERIALS, HARDWARE, AND FARM EQUIPMENT DEALERS (SIC Major Group 52)

This major group includes establishments primarily selling lumber, building materials, the basic lines of hardware, paint, wallpaper, glass, electrical supplies, roofing materials, and other equipment and supplies for all types of construction. Establishments primarily selling farm equipment are also included. Establishments in this group sell to contractors as well as to the general public. Establishments in this group which do not deal in lumber or millwork are classified as retail trade if sales to the general public equal 15 percent or more of total sales and sales to the general public and contractors combined equal 50 percent or more of total sales; otherwise they are classified as wholesale trade. (See below for discussion of treatment in 1967 of establishments which deal in lumber.)

Lumber and other building materials dealers (SIC 521)—Establishments primarily selling lumber, millwork, and other building materials and construction supplies such as brick, tile, cement, sand and gravel, cinder blocks, fencing materials, storm doors and windows, wallboard and roofing materials. In the 1967 Census of Business, data for lumber yards and for building materials dealers have been combined into a single kind-of-business classification, "Lumber and other building materials dealers." In the 1963 Census of Business data for these two kinds of business were shown separately.

Establishments which deal in lumber as well as other building materials, whose reported sales of lumber and millwork are 1 percent or more of their total sales and whose sales to the general public amounted to 1 percent or more of total sales, are classified as retail if their sales to the general public and to contractors combined equal 50 percent or more of total sales. In 1963, establishments dealing in lumber and other building materials were classified as "wholesale" if less than 15 percent of their total sales were to the general public.

Plumbing and heating equipment dealers (SIC 522)—Establishments primarily selling plumbing, heating, and air-conditioning equipment and supplies. Establishments primarily en-

gaged in installation on a contract basis or in repairs are included in Contract Construction.

Paint, glass, and wallpaper stores (SIC 523)—Establishments primarily selling paint, glass, and wallpaper or any combination of these lines. Establishments primarily engaged in installing glass or in wallpapering or painting are not included in Retail Trade.

Electrical supply stores (SIC 524)—Establishments primarily selling electrical supplies such as lighting fixtures, lamp bulbs, wiring, cable, and fuse boxes. Establishments primarily selling electrical appliances are included with "Furniture, Home Furnishings, and Equipment Stores" (SIC major group 57).

Hardware stores (SIC 5251)—Establishments primarily selling a number of basic hardware lines such as tools, builders' hardware, paint and glass, housewares and household appliances, cutlery, and roofing materials, no one of which accounts for 50 percent or more of the sales of the establishments.

Farm equipment dealers (SIC 5252)—Establishments primarily selling new or used farm tractors, reapers, mowers, planters, plows, and related farm equipment. Usually these establishments also sell farm hardware and miscellaneous farm supplies.

GENERAL MERCHANDISE GROUP STORES (SIC Major Group 53, Part)

This group includes all establishments within SIC major group 53, "General Merchandise," except for "nonstore" establishments (SIC's 532, 534, and 535), which for purposes of this publication are separately classified. (See "Nonstore Retailers" below.) This major group includes establishments which sell several lines of merchandise such as dry goods, apparel and accessories, furniture and home furnishings, small wares, hardware, and food.

Department stores (SIC 531)—Establishments normally employing 25 people or more, having sales of apparel and softgoods combined amounting to 20 percent or more of total sales, and engaged in selling each of the following lines of merchandise:

1. Furniture, home furnishings, appliances, radio and TV sets.
2. A general line of apparel for the family.
3. Household linens and dry goods.

For establishments classified as department stores in 1963, sales of any one of the above merchandise lines cannot exceed 85 percent

of total sales; for establishments included in classifications other than department stores in 1963, sales of any one of these lines cannot exceed 75 percent of total sales; for all other establishments to qualify as department stores, sales of each of the lines listed above must be less than 80 percent of total sales.

An establishment with total sales of \$5 million or more is classified as a department store even if sales of one of the merchandise lines described above exceeds the maximum percent of total sales, provided that the combined sales of the other two groups is \$500,000 or more. Relatively few stores are included in this classification as a result of this special rule and most of those which are would otherwise have been classified in the apparel group (SIC major group 56).

Variety stores (SIC 533)—Establishments primarily selling a variety of merchandise in the low and popular price ranges such as stationery, apparel and accessories, housewares, toys, toilet articles, hardware, and confectionery. These establishments frequently are known as "5 and 10 cent" stores and "5 cents to a dollar" stores, although merchandise is usually sold outside these price ranges.

Classification of stores in this category is primarily based on self designation by the store operators. In the 1963 Census of Business this industry was titled "limited price variety stores."

General merchandise stores (part of SIC 539)—Establishments primarily selling several lines of merchandise such as household linens and dry goods, and/or a combination of apparel, hardware, housewares, or home furnishings and other lines in limited amounts. Establishments which meet the criteria for department stores, except as to employment, are included in this classification. Also included in this classification are establishments whose sales of "apparel" or of "furniture and home furnishings" exceed half of their total sales providing that sales of the smaller of the two lines in combination with "dry goods and household linens" accounts for 20 percent or more of total sales.

Dry goods stores (part of SIC 539)—Establishments primarily selling piece goods, linens, towels, blankets, spreads, and other dry goods.

Sewing and needlework stores (part of SIC 539)—Establishments primarily selling sewing and knitting supplies, patterns, lace, and notions.

FOOD STORES
(SIC Major Group 54)

Establishments primarily selling food for home preparation and consumption. Establishments primarily selling prepared food and drinks for consumption on their own premises are classified as "Eating and Drinking Places" (SIC major group 58) and stores primarily engaged in selling packaged beers and liquors are classified separately as "Liquor stores" (SIC 592).

Grocery stores (SIC 541)—Establishments primarily selling (1) a wide variety of canned or frozen foods such as vegetables, fruits, and soups; (2) dry groceries, either packaged or in bulk, such as tea, coffee, cocoa, dried fruits, spices, sugar, flour and crackers; (3) other processed food and nonedible grocery items. In addition these establishments often sell smoked and prepared meats, fresh fish and poultry, fresh vegetables and fruits, and fresh or frozen meats.

Establishments commonly known as supermarkets, food stores, and delicatessens are included in this classification if receipts from sales of groceries and food items for off-premise preparation and consumption are 50 percent or more of total sales.

In the 1963 Census of Business this industry was titled "grocery stores, including delicatessens."

Meat markets (part of SIC 542)—Establishments primarily selling fresh, frozen, or cured meats. Frequently these establishments also sell poultry, fish, dairy products, eggs, and some groceries. Establishments included in this category reported that "meat, fish, poultry" sales accounted for 80 percent or more of total sales, and that "fresh, frozen meat" accounted for 50 percent or more of their total receipts.

Fish (seafood) markets (part of SIC 542)—Establishments primarily selling fresh or frozen fish, oysters and other shellfish, and other seafoods. These establishments frequently sell other food items commonly used in preparing seafood or consumed with seafoods. Establishments included in this category reported that "fish, other seafood" accounted for 50 percent or more of total receipts.

Fruit stores and vegetable markets (SIC 543)—Establishments primarily selling fresh fruits and fresh vegetables. These establishments frequently carry a limited line of grocery items. Roadside stands of farmers selling only their

own produce are not included in the Census of Business.

Candy, nut, and confectionery stores (SIC 544)—Establishments primarily selling candy, nuts, sweetmeats, and other confections. A soda fountain or lunch counter is frequently operated in these stores. Candy and popcorn stands operated as concessions in motion picture theaters are included in this classification.

Retail bakeries—baking and selling (SIC 5462)—Establishments primarily selling bakery products such as bread, cakes, pies, or cookies over the counter, some or all of which are baked on their own premises.

Bakeries, most of whose products are distributed directly to consumers or to stores by means of route delivery, are not included in the Census of Business but are included in the Census of Manufactures (SIC 205). In the 1963 Census of Business this industry was titled "Retail bakeries, manufacturing."

Retail bakeries—selling only (SIC 5463)—Establishments primarily selling bakery products such as bread, cakes, pies, or cookies over the counter, none of which are baked on the premises. In the 1963 Census of Business this industry was titled "Retail bakeries, nonmanufacturing."

Dairy products stores (SIC 545)—Establishments primarily selling dairy products such as fluid milk and cream, cheese, ice cream and sherbets, over the counter. A limited line of groceries is frequently carried. Ice cream and frozen custard stands are classified in SIC 5812, "Eating places," and establishments which distribute ice cream and similar products from trucks are classified in SIC 5351, "Direct selling establishments." Establishments which bottle, pasteurize, homogenize, or otherwise process and distribute fluid milk are not included in the Census of Business, but are included in the Census of Manufactures (SIC 202).

Egg and poultry dealers (part of SIC 549)—Establishments primarily selling eggs and live or dressed poultry. A limited line of groceries is frequently carried.

Other miscellaneous food stores (part of SIC 549)—Establishments not elsewhere classified, primarily selling specialized lines of food such as coffee and tea, spice, health foods, dietetic food, etc. In the 1963 Census of Business this industry was titled "Other."

AUTOMOTIVE DEALERS
(SIC Major Group 55, Except 554)

This group includes establishments which sell new and used automobiles and new parts and accessories, aircraft and marine dealers, and mobile home dealers. Establishments dealing exclusively in used parts are classified in SIC 5933, "Secondhand stores." Automotive distributors whose sales are primarily to dealers, and establishments primarily engaged in selling trucks and motorized industrial equipment are included in the Wholesale Trade portion of the Census of Business.

Motor vehicle dealers—new and used cars (SIC 551)—Establishments primarily engaged in the sale of new automobiles or new and used automobiles. These establishments frequently have repair departments, used car lots and carry stocks of replacement parts, tires, batteries, and automotive accessories, and may also sell commercial vehicles. In some tabulations this category is subdivided to show data separately for (1) dealers with domestic car franchises only, (2) dealers with imported car franchises only, and (3) dealers with domestic and imported car franchises. Used car lots and repair departments of franchised dealers are not recognized as separate establishments. Data for such operations are included in a single report from the franchised passenger car dealer. In the 1963 Census of Business this industry was titled "Passenger car dealers, franchised."

Motor vehicle dealers—used cars only (SIC 552)—Establishments primarily selling used cars and not holding a franchise for the sale of new passenger cars. In the 1963 Census of Business this industry was titled "Passenger car dealers, nonfranchised."

Home and auto supply stores (part of SIC 553)—Establishments engaged in selling a combination of lines of merchandise including tires, batteries and accessories, household appliances, radios and television sets, sporting and recreational goods, toys, housewares, and hardware, of which sales of tires, batteries and accessories account for between 25 and 49 percent of total sales.

Other tire, battery, accessory dealers (part of SIC 553)—Establishments primarily selling new automobile tires, batteries, automobile seat covers and other automotive parts and accessories. Establishments primarily selling used merchandise in these categories are classified as "Secondhand stores" (SIC 5933).

Boat dealers (SIC 5591)—Establishments primarily selling motorboats and other watercraft, marine supplies and outboard motors.

Household trailer dealers (SIC 5592)—Establishments primarily selling household trailers, mobile homes and campers.

Aircraft, motorcycle dealers (part of SIC 5599)—Establishments primarily selling new or used motorcycles, or aircraft to noncommercial users. Dealers selling parts and supplies for these products to noncommercial users are also included.

Automotive dealers, n.e.c. (part of SIC 5599)—Establishments primarily selling automotive products not elsewhere classified.

GASOLINE SERVICE STATIONS
(SIC 554)

Establishments primarily selling gasoline and automotive lubricants. Usually these establishments also sell tires, batteries, and accessories, and perform minor repair work and services. Establishments called garages but deriving more than half of their receipts from sale of gasoline and oil are included.

APPAREL AND ACCESSORY STORES
(SIC Major Group 56)

Establishments in this group are primarily engaged in selling clothing of all kinds and related articles for personal wear and adornment. Not included in this group are establishments which meet the criteria for department stores (SIC 531) or general merchandise stores (part of SIC 539) even though most of their receipts are from the sale of apparel and apparel accessories.

Women's ready-to-wear stores (SIC 562)—Establishments primarily selling women's and girls' ready-to-wear apparel. Establishments are included in this category provided (1) their sales of all types of apparel (except as noted in the definition for general merchandise group stores) account for 80 percent or more of total sales, (2) sales of all women's and girls' apparel are three or more times the sales of all men's and boys' apparel, and (3) sales of dresses, coats and suits, and furs are two or more times greater than sales of millinery, hosiery, underwear, blouses, handbags, and other apparel and accessories.

Establishments primarily selling garments made to customer order are classified as "Custom tailors" (SIC 567). This industry includes ready-to-wear "Bridal shops" and "Ma-

ternity shops" which were classified as separate industries in the 1963 Census of Business.

Millinery stores (part of SIC 563)—Establishments primarily selling women's hats, including those making hats on the premises to customer order.

Corsets and lingerie stores (part of SIC 563)—Establishments primarily selling women's foundation garments, lingerie, negligees, robes, and other intimate wear. Establishments primarily engaged in selling foundation garments made or fitted to individual customer order are also included.

Other women's accessory, specialty stores (part of SIC 563)—Establishments primarily selling a specialized line of women's and girls' apparel items (such as sportswear, beachwear, blouses, and hosiery). Included in this industry are establishments which meet the definition for women's ready-to-wear stores except that receipts from sales of dresses, coats, suits, and furs are not twice as much or more than sales of other women's and girls' apparel. Establishments which sell men's and boys' apparel in combination with women's and girls' apparel may be classified as "Family clothing stores" (SIC 565) under conditions specified in the definition for that kind of business.

This industry includes "hosiery stores" which were separately classified in the 1963 Census of Business.

Furriers and fur shops (SIC 568)—Establishments primarily selling furs and fur garments. Establishments primarily engaged in selling fur garments made on their own premises to individual order are also included.

Men's and boys' clothing and furnishings stores (SIC 561)—Establishments primarily selling men's and boys' ready-to-wear clothing and furnishings. Establishments are included in this category provided (1) their sales of all types of apparel (except as noted in the definition for general merchandise group stores) account for 50 percent or more of total sales, and (2) receipts from sales of all men's and boys' apparel are three or more times the receipts from sales of all women's and girls' apparel. Establishments primarily selling garments made to customer order are classified as "Custom tailors" (SIC 567).

Custom tailors (SIC 567)—Establishments primarily selling men's and women's outer garments such as suits, overcoats, uniforms, dresses, etc. made on their own premises to customer order. Establishments primarily sell-

ing furs and fur apparel are classified as "Furriers and fur shops" (SIC 568).

Family clothing stores (SIC 565)—Establishments primarily selling clothing, furnishings, and accessories for men, women, and children, without specializing in any one line. Establishments are included in this category provided (1) their sales of all types of apparel (except as noted in the definition for general merchandise group stores) account for 80 percent or more of their total sales, (2) sales of all women's and girls' apparel items are not more than three times the sales of all men's and boys' items, and (3) the sales of all men's and boys' apparel items are not more than three times the sales of all women's and girls' apparel items.

Men's shoe stores (part of SIC 566)—Establishments primarily selling men's and boys' shoes and other footwear. Establishments selling women's and girls', and/or children's and infants' footwear are included in this classification if sales of men's and boys' footwear are more than three times the combined sales of women's and girls', children's and infants' footwear. See also the definitions for the other types of shoe stores.

Women's shoe stores (part of SIC 566)—Establishments primarily selling women's and girls' shoes and other footwear. Establishments selling men's and boys' and/or children's and infants' footwear are included in this classification provided that sales of women's and girls' footwear are more than three times the combined sales of men's, boys', children's, and infants' footwear. See also the definition for the other types of shoe stores.

Children's and juveniles' shoe stores (part of SIC 566)—Establishments primarily selling children's and infants' shoes and other footwear. Establishments selling men's, boys', and/or women's and girls' footwear are included in this classification provided that sales of children's and infants' footwear are more than three times the combined sales of men's, boys', women's, and girls' footwear. See also the definitions for the other types of shoe stores.

Family shoe stores (part of SIC 566)—Establishments primarily selling shoes and other footwear. Establishments in this classification sell both men's and women's shoes, and may or may not sell children's shoes. Accessory lines such as hosiery, gloves, and handbags are also frequently sold. The sales of any one of the three major groupings (men's and boys' footwear, women's and girls' footwear, and

children's and infants' footwear) are not more than three times the sales of the other two groups combined. If children's and infants' footwear are not carried, sales of the larger of the two remaining groups are not more than three times the sales of the smaller. See also the definitions for the other types of shoe stores.

Children's and infants' wear stores (SIC 564)—Establishments primarily selling children's and infants' clothing, furnishings, and accessories.

Miscellaneous apparel and accessory stores (SIC 569)—Establishments primarily selling specialized lines of apparel and accessories not elsewhere classified.

FURNITURE, HOME FURNISHINGS, AND EQUIPMENT STORES (SIC Major Group 57)

Establishments primarily selling merchandise used in furnishing the home, such as furniture, floor coverings, draperies, glass and chinaware, domestic stoves, refrigerators, other household electrical and gas appliances, and radio and TV sets. Also included are musical instrument stores and music and record shops.

Furniture stores (SIC 5712)—Establishments primarily selling household furniture, beds, mattresses, springs, and other sleep equipment. Also included in this classification are establishments selling household appliances, phonographs, radio and TV sets, and floor coverings provided the receipts from sales of furniture and sleep equipment exceed those from sales of other merchandise.

Floor covering stores (SIC 5713)—Establishments primarily selling floor coverings of any kind or combination such as rugs, carpets, linoleum, floor tile (rubber, vinyl, asphalt, cork), and related products. Installation of floor coverings may be performed incidental to selling by these stores.

Drapery, curtain, and upholstery stores (SIC 5714)—Establishments primarily selling draperies, curtains, slipcovers, and upholstery materials. Establishments primarily selling custom-made draperies and slipcovers for household use are also included. Establishments primarily engaged in reupholstering or repairing furniture are included in the Selected Services portion of the Census of Business.

China, glassware, and metalware stores (SIC 5715)—Establishments primarily selling china, glassware, crockery, tinware, enamelware, aluminumware, stainless steel flatware,

cutlery, and other metalware for table and kitchen use. Establishments primarily selling sterling or plated silver flatware or tableware are classified as "Jewelry stores" (SIC 597).

Miscellaneous home furnishings stores (SIC 5719)—Establishments primarily selling specialized lines of home furnishings not elsewhere classified, such as lamps and lampshades, venetian blinds and window shades, picture frames and mirrors, and other miscellaneous home furnishings.

Household appliance stores (SIC 572)—Establishments primarily selling electric and gas household appliances such as washers, dryers, refrigerators, stoves, freezers, vacuum cleaners, electric irons, percolators, hot plates, dehumidifiers, self-contained room air conditioners, and other household appliances. Some public utility companies operate establishments primarily engaged in the sale of electric and gas appliances for household use. Such establishments are also included in this classification. Also included are establishments selling furniture, sleep equipment, phonographs, radio and TV sets, provided the receipts from the sales of household appliances exceed those of other merchandise.

Radio and television stores (SIC 5732)—Establishments primarily selling radios, television sets, record players, tape recorders, and other sound reproducing equipment. Installation may be performed incidental to the sale of these items.

Establishments which also sell furniture, sleep equipment, and household appliances are included provided the receipts from sales of radios, television sets, phonographs, and tape recorders exceed those of other merchandise. Radio and television repair shops are classified in SIC 7622 and are included in the Selected Services portion of the Census of Business.

Record shops (part of SIC 5733)—Establishments primarily selling phonograph records and albums. Related merchandise is also frequently sold in these stores.

Musical instrument stores (part of SIC 5733)—Establishments primarily selling musical instruments such as organs, pianos, horns, stringed instruments, and percussion instruments. Other musical supplies may also be sold in these stores.

EATING AND DRINKING PLACES (SIC Major Group 58)

This major group includes establishments primarily selling prepared foods and drinks for

consumption on or near the premises; and lunch counters and refreshment stands selling prepared foods and drinks for immediate or take home consumption. Also included are caterers who sell prepared foods which are served elsewhere than at their place of business and in-plant food contractors. Data for in-plant food contractors are included in the United States Summary report. Eating and drinking places operated as leased concessions in theaters, hotels, motels, and places of amusement are included here. Candy and popcorn stands located in theaters are, however, included in "Candy, nut, and confectionery stores" (SIC 5441).

Restaurants, lunchrooms, caterers (part of SIC 5812)—Establishments primarily selling prepared food and drink for consumption either on the premises or at a place designated by the customer. Establishments calling themselves caterers but not selling prepared foods as part of their business activity are not included in this category.

Establishments in which sales of alcoholic beverages for consumption on the premises exceed receipts from sales of prepared foods and nonalcoholic beverages are classified as "Drinking places" (SIC 5813). Counter or table service may be provided at establishments calling themselves restaurants or lunchrooms.

Cafeterias (part of SIC 5812)—Establishments primarily selling prepared foods and drinks for consumption on the premises. In these establishments the customers serve themselves.

Refreshment places (part of SIC 5812)—Establishments primarily selling limited lines of refreshments and prepared food items. Included in this group are establishments which prepare refreshment items such as frozen custard, pizza, barbecued chicken, and hamburgers for consumption either on or near the premises or for "take-home" consumption.

In the 1963 Census of Business, ice cream, frozen custard, soft ice cream, and similar refreshment items sold from trucks were included in this classification. In the 1967 Census of Business, these establishments are classified as "Direct selling (house-to-house canvass) establishments" (SIC 5351) in the "Nonstore Retailers" group.

Drinking places (alcoholic beverages) (SIC 5813)—Establishments primarily selling drinks such as beer, ale, wine, liquor, and other alcoholic beverages for consumption on the premises. Prepared foods are frequently sold at these establishments, but receipts from sales of alcoholic beverages exceed receipts from sales of food.

DRUG STORES AND PROPRIETARY STORES (SIC 591)

Drug stores (part of SIC 591)—Establishments which fill and sell prescriptions. These establishments also sell proprietary drugs, patent medicines, and other health and first-aid products. Usually these establishments also sell a variety of other merchandise such as cosmetics, toiletries, candy, tobacco products, magazines, and toys.

Proprietary stores (part of SIC 591)—Establishments generally selling the same merchandise as drug stores, except that prescriptions are not filled and sold.

MISCELLANEOUS RETAIL STORES (SIC Major Group 59, Except 591)

This major group includes retail stores not elsewhere classified. In the 1963 Census of Business this group was called "Other retail stores."

Liquor stores (SIC 592), also government-operated liquor stores (part of major groups 92 and 93)—Establishments primarily selling packaged alcoholic beverages such as ale, beer, wine, and whiskey for consumption off the premises. Liquor stores operated by States, counties, and municipalities are included.

Antique stores (SIC 5932)—Establishments primarily selling antique furniture and home furnishings, glassware, and objects of art.

Secondhand stores (SIC 5933)—Establishments primarily selling secondhand merchandise such as apparel, furniture, appliances, books, automobile parts, musical instruments, etc. in any combination. Pawnshops and pawnbrokers are included in this classification. Establishments selling used automobiles, household trailers, motorcycles, aircraft, and boats are classified in the "Automotive Dealers" group (SIC major group 55, except 554).

Sporting goods stores (SIC 5952)—Establishments primarily selling a general or specialized line of sporting goods and equipment for hunting, camping, fishing, skiing, riding, tennis, golf, and other sports; and gymnasium and playground equipment.

Bicycle shops (SIC 5953)—Establishments primarily selling bicycles and bicycle parts and accessories.

Jewelry stores (SIC 597)—Establishments primarily selling any combination of the lines of jewelry such as diamonds and other precious stones mounted in precious metals as rings,

bracelets, and brooches; sterling and plated silverware; and watches and clocks.

Fuel oil dealers (SIC 5983)—Establishments primarily selling fuel oil.

Liquefied petroleum gas (bottled gas) dealers (SIC 5984)—Establishments primarily selling liquefied petroleum gas (bottled gas) either in bulk, or bottled. In the 1963 Census of Business, this industry was titled "bottled gas dealers."

Fuel and ice dealers, n.e.c. (SIC 5982)—Establishments primarily selling coal, coke, charcoal, wood, ice, or any combination of these lines.

In the 1963 Census of Business, data were shown separately for "Coal and wood dealers" (part of SIC 5982) and "Ice dealers" (part of SIC 5982).

Florists (SIC 5992)—Establishments primarily selling cut flowers and growing plants. Greenhouses and nurseries are not included in the Census of Business unless receipts are primarily from sales of products not grown on the premises. However, retail establishments primarily selling seeds, bulbs, and nursery stock are classified in SIC 5969, "Farm and garden supply stores, n.e.c."

Cigar stores and stands (SIC 5993)—Establishments primarily selling cigars, cigarettes, tobacco, and smokers' supplies. Many of the establishments included in this classification are operated as concessions in places of amusement, railway stations, airports, and other public places. Establishments operated by the blind, but owned by State agencies are included here.

Book stores (SIC 5942)—Establishments primarily selling new books and periodicals. Stationery and related items may also be sold by these establishments. Book clubs (not engaged in publishing) primarily selling new books through the mail are included in SIC 532 "Mail order houses" in the "Nonstore Retailers" group.

Stationery stores (SIC 5943)—Establishments primarily selling stationery items such as paper and paper products (including printing and engraving), school and office supplies, accounting and legal forms, greeting cards, post cards and novelties. Establishments selling primarily to business and institutional users are classified in Wholesale Trade.

Hay, grain, and feed stores (SIC 5962)—Establishments primarily selling hay, grain, and feed. These establishments also frequently

sell fertilizer and other farm supplies and equipment.

Other farm supply stores (part of SIC 5969)—Establishments primarily selling farm supplies other than hay, grain, and feed, not elsewhere classified such as seed, fertilizer, irrigation and drainage equipment, pumps, agricultural chemicals, and dairy supplies.

Garden supply stores (part of SIC 5969)—Establishments primarily selling seeds, bulbs, nursery stock, garden tools, and other farm, and garden supplies and tools. Nurseries and greenhouses are not within the scope of the Census of Business unless receipts are primarily from sales of products not grown on the premises.

News dealers and newsstands (SIC 5994)—Establishments primarily selling newspapers, magazines, and other periodicals.

Hobby, toy, and game shops (SIC 5995)—Establishments primarily selling toys, games, and hobby kits and supplies. Establishments primarily selling artists' supplies, or collectors' items such as coins, stamps, and autographs are classified in SIC 5999, "Miscellaneous retail stores, n.e.c."

Camera and photographic supply stores (SIC 5996)—Establishments primarily selling cameras, film, and other photographic supplies and equipment. Establishments primarily engaged in finishing films are classified in Industry 7395 in the Selected Services portion of the Census of Business.

Gift, novelty, and souvenir shops (SIC 5997)—Establishments primarily selling combined lines of gift and novelty merchandise, souvenirs, and miscellaneous small art goods such as greeting cards and holiday decorations.

Optical goods stores (part of SIC 5999)—Establishments primarily engaged in selling eyeglasses and related optical goods. In 1967 establishments whose receipts were primarily from eye examinations and prescribing eyeglasses or contact lenses and providing the eyeglasses or contact lenses they prescribed were not included in the Census of Business; in 1963 such establishments were included in this classification.

Retail stores, n.e.c. (part of SIC 5999)—Establishments not elsewhere classified primarily selling specialized lines of merchandise such as collectors' items and supplies, artists' supplies, orthopedic and artificial limbs, drafting materials, typewriters, luggage and leather goods, pets, religious goods, hearing aids, rub-

ber stamps, monuments and tombstones, and other merchandise not elsewhere classified.

In the 1963 Census of Business, data for typewriter stores, luggage, leather goods stores, religious goods stores, and pet shops (all parts of SIC 5999) were shown separately. For the 1967 Census of Business, no separate data are available for these kinds of business.

NONSTORE RETAILERS

(Part of SIC Major Group 53)

Mail-order houses (SIC 532)—Establishments primarily selling merchandise as a result of orders received by mail. Customers are made aware of goods available for sale through catalogs, mailing pieces, advertisements in newspapers and magazines, and advertising on radio and television. Houses operated by companies which operate catalog order stores and catalog order desks in other retail establishments of the company, also fill orders from those sources. Catalog order stores are included in this classification and they are counted as separate establishments. Sales made from catalog order desks are included with the sales of the retail establishment in which they are located.

In some tabulations at the national or geographic division level, mail-order houses are divided into subclassifications on the basis of the merchandise they sell in the same manner as the store-type establishments.

Merchandising machine operators (SIC 534)—Establishments primarily selling merchandise through coin-operated vending machines which are generally located on the premises of other businesses. In the 1963 Census of Business this industry was titled "Merchandise vending machine operators."

Since a large number of merchandise vending machine operations are conducted in conjunction with the operation of manufacturing plants and of wholesale and other establishments not classified in retail trade, data for "retail" merchandise vending machine operators should not be interpreted as providing a measure of total sales through merchandise vending machines. The data for "retail" merchandise vending machine operators also do not include sales made through vending machines owned by establishments classified in other kinds of retail trade. Merchandise vending machine operators are divided into subclassifications on the basis of the merchandise sold in the machines on location as of the end of the census year. Operators of coin-operated service machines such as wash-

ers, dryers, music machines, and amusement and game machines are included in the Selected Services portion of the 1967 Census of Business.

Direct selling establishments (SIC 535)—Establishments primarily selling merchandise by house-to-house canvass, by party plan, or from a truck. When the canvassers are employed by the organization which they represent, the "establishment" is the location from which they operate. However, many of the important organizations whose products are distributed in this manner utilize self-employed canvassers as their representatives. Each such canvasser is counted as an "establishment" in this report. As a result, the "number of establishments" count is considerably larger than would be the case if the count were based on the primary organizations whose products are being distributed. Establishments in operation throughout the census year were included if their annual sales were \$2,500 or more; establishments in operation during part of the census year were included only if their sales were at an annual rate of \$2,500 or more. Consequently, the "number of establishments" in this category should not be interpreted as being a count of the total number of self-employed canvassers.

Direct selling organizations are divided into subclassifications on the basis of the merchandise they sell. Establishments selling ice cream, frozen custard, soft ice cream and similar refreshment items from trucks were included with "refreshment places" (part of SIC 5812) in the 1963 Census of Business but are now included in this classification. In the 1963 Census of Business this industry was titled "Direct selling (house-to-house) organizations."

SPECIAL TABULATIONS

Special tabulations of data collected in the 1967 Census of Business may be obtained on computer tape, on punch cards, or in tabular form. The data provided in such special tabulations will be in summary form and will be subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) as are the regular publications.

Special tabulations are prepared on a cost basis and the request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to: Chief, Business Division, Bureau of the Census, Washington, D. C. 20233.

Appendix C

RETAIL TRADE GENERAL QUESTIONS

PENALTY FOR FAILURE TO REPORT

Form approved: Budget Bureau No. 41-S67017

<p>U.S. DEPARTMENT OF COMMERCE BUREAU OF THE CENSUS</p> <h3 style="margin: 0;">1967 CENSUS OF BUSINESS</h3>		<p>NOTICE—Response to this inquiry is required by law (Title 13 U.S. Code). By the same law, your report to the Census Bureau is confidential. It may be seen only by sworn Census employees and may be used only for statistical purposes. The law also provides that copies retained in your files are immune from legal process.</p> <p>In correspondence pertaining to this report, please refer to this Census File Number ➤</p> <p style="text-align: right;">Employer Identification No. ➤</p>																					
<p>1. NAME AND PHYSICAL LOCATION</p> <p>a. Is the name shown in the label the name by which this establishment is known to the public?</p> <p><input type="checkbox"/> Yes <input type="checkbox"/> No (If "No," enter trade name above the label.)</p>		<p>2. EMPLOYER IDENTIFICATION NUMBER</p> <p>Is the Employer Identification (EI) Number printed in the address label the SAME as that used for this establishment on your latest 1967 Employer's Quarterly Federal Tax Return, Treasury Form 941?</p> <p><input type="checkbox"/> Yes <input type="checkbox"/> No (If "No," enter the currently assigned EI Number here (9 digits)) </p>																					
<p>b. Is the address in the label—</p> <p>1. <input type="checkbox"/> The mail address of your establishment but not the actual physical location.</p> <p>2. <input type="checkbox"/> The mail address of your establishment (including number and street) which also is its actual physical location.</p> <p>3. <input type="checkbox"/> Neither of the above (e.g. accountant's office).</p> <p>(NOTE: If you marked box 1 or 3, or number and street are not shown in the label, complete c, d, and e below. If you marked box 2, complete d and e below.)</p>		<p>3. LEGAL FORM OF ORGANIZATION OF COMPANY OPERATING THIS ESTABLISHMENT X-1</p> <p>1 <input type="checkbox"/> Individual proprietor</p> <p>2 <input type="checkbox"/> Partnership</p> <p>0 <input type="checkbox"/> Corporation (Do not mark if any form of cooperative association)</p> <p>8 <input type="checkbox"/> Co-op (cooperative association), corporate or noncorporate</p> <p>9 <input type="checkbox"/> Other (Specify) </p>																					
<p>c. Enter following physical location information</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 50%;">Number and street</td> <td style="width: 50%;">City, village, or other place</td> </tr> <tr> <td>State</td> <td>ZIP code</td> </tr> </table> <p>(NOTE: If location cannot be described by number and street give name or number of highway and approximate distance from nearest town.)</p>		Number and street	City, village, or other place	State	ZIP code	<p>4. PERIOD OPERATED IN 1967 X-2</p> <p>a. Was this establishment in business at the end of 1967?..... 1 <input type="checkbox"/> Yes 2 <input type="checkbox"/> No</p> <p>(NOTE: For establishments which were inactive during December 1967 due to seasonal or part-time operations, answer "Yes," unless the establishment was not owned at the end of the year.)</p> <p>b. How many months during 1967 did you own this establishment?..... Months X-3</p>																	
Number and street	City, village, or other place																						
State	ZIP code																						
<p>d. Enter name of county in which your establishment is located.....</p>		<p>e. Is your establishment physically located within the boundaries of the city, village, or other place specified in the label or in "c"?</p> <p>1 <input type="checkbox"/> Yes 2 <input type="checkbox"/> No</p>																					
<p>5. CLASS OF CUSTOMER X-4 ➤</p> <p>Report the approximate percentage of your total 1967 sales to each class of customer.</p> <p>1 _____ % General public (household consumers, farmers, and individuals) 4-XX</p> <p>2 _____ % Construction and building trade contractors 4-3</p> <p>3 _____ % Other business firms, government, and institutions 4-4</p> <p>4 _____ % Other (Specify) 4-5</p> <p style="text-align: right;">4-6*</p>		<p>6. METHOD OF SELLING X-5</p> <p>Mark the box which describes your principal method of selling. Do not mark more than one box.</p> <p>1 <input type="checkbox"/> Selling at this establishment</p> <p>2 <input type="checkbox"/> Mail order (catalog selling)</p> <p>3 <input type="checkbox"/> House-to-house (direct selling)</p> <p>4 <input type="checkbox"/> Operating merchandise vending machines</p>																					
<p>7. DOLLAR VOLUME OF BUSINESS AND PAYROLL IN 1967</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th></th> <th>Dollars</th> <th>Cents</th> <th>Key</th> </tr> </thead> <tbody> <tr> <td>a. Sales of merchandise and other receipts from customers.....</td> <td></td> <td>XX</td> <td>X-6</td> </tr> <tr> <td colspan="4">h. Does the entry in "a" include sales taxes and excise taxes collected from customers?..... 1 <input type="checkbox"/> Yes 2 <input type="checkbox"/> No X-7</td> </tr> <tr> <td>c. If "No," how much did you forward to taxing agencies for such taxes?.....</td> <td></td> <td>XX</td> <td>X-8</td> </tr> <tr> <td>d. Total ANNUAL payroll in 1967 before deductions.....</td> <td></td> <td>XX</td> <td>X-9*</td> </tr> </tbody> </table>			Dollars	Cents	Key	a. Sales of merchandise and other receipts from customers.....		XX	X-6	h. Does the entry in "a" include sales taxes and excise taxes collected from customers?..... 1 <input type="checkbox"/> Yes 2 <input type="checkbox"/> No X-7				c. If "No," how much did you forward to taxing agencies for such taxes?.....		XX	X-8	d. Total ANNUAL payroll in 1967 before deductions.....		XX	X-9*	<p>8. COMPANY AFFILIATION</p> <p>a. Mark this box <input type="checkbox"/> if this business is owned or controlled by another company and enter the name, mailing address, and Employer Identification Number of owning or controlling company (if known).</p> <p>b. Mark this box <input type="checkbox"/> if this business owns or controls any other company or companies and enter the name, mailing address, and Employer Identification Number of owned or controlled companies (if known).</p> <p>Name of company </p> <p>Mailing address (Number, street, city, State, ZIP code) </p> <p>EI No. (9 digits) </p>	
	Dollars	Cents	Key																				
a. Sales of merchandise and other receipts from customers.....		XX	X-6																				
h. Does the entry in "a" include sales taxes and excise taxes collected from customers?..... 1 <input type="checkbox"/> Yes 2 <input type="checkbox"/> No X-7																							
c. If "No," how much did you forward to taxing agencies for such taxes?.....		XX	X-8																				
d. Total ANNUAL payroll in 1967 before deductions.....		XX	X-9*																				

RETAIL TRADE GENERAL QUESTIONS--Continued

9. DEPARTMENT OR CONCESSION LOCATED IN THE ESTABLISHMENT OF ANOTHER FIRM						1-1
a. Is your business at this location conducted as a department or concession (such as a paint department in a department store) in an establishment operated by another firm? 1 <input type="checkbox"/> Yes 2 <input type="checkbox"/> No						
Mark "Yes," if customers normally consider your operation as part of the establishment operated by the other firm, or if your sales to customers are billed by that establishment.						
b. If "Yes," please enter the name and description (kind of business) of the establishment which is operated by the other firm	Name	Kind of business				

10. DEPARTMENT OR CONCESSION LOCATED IN THIS ESTABLISHMENT						1-2XX
a. Is any department, concession, or business not owned by you, operated within this establishment? 1 <input type="checkbox"/> Yes 2 <input type="checkbox"/> No						
Mark "Yes," if there is any operation of others which customers normally consider part of your establishment, or if you bill customers for sales of such department, concession, or business.						
b. If "Yes," please complete a line for each.						

	2XX	2-3	2-4		2-5		2-6*
Name and address of owner of department or concession	Kind of business of department or concession	Estimated sales during 1967	Are the sales of this department included in item 7a?		Is the pay-roll of this department included in item 7d?		Census Use Only
		Dollars	Yes	No	Yes	No	
1.			1	2	1	2	
2.			1	2	1	2	
3.			1	2	1	2	

11. YOUR BUSINESS LOCATIONS					
a. In 1967 did you operate your business at more than one location under the Employer Identification Number you had at the end of 1967? 1 <input type="checkbox"/> Yes 2 <input type="checkbox"/> No					
b. If "Yes," is marked above, separately list below each location, including your main selling location and facilities other than selling establishments (such as warehouses, central administrative offices, buying offices, etc.).					

Address of business (Number, street, city or town, county, State, ZIP code)	Description of business	Census Use Only	Sales		Number of paid employees (Pay period including March 12)
			Dollars	Cents	
1.				XX	
2.				XX	
3.				XX	
4.				XX	
Totals for this Employer Identification Number (Sales total should equal the entry in item 7a)				XX	

100-005

Appendix D

KIND-OF-BUSINESS TITLES AND REPORTING-FORM NUMBERS

Listed below are retail kind-of-business titles and their corresponding reporting-form numbers. Requests for copies of any of these forms, including the inquiries used to classify establishments by kind of business, should be directed to the Business Division, Bureau of the Census, Washington, D.C. 20233.

Kind-of-business title	Form number	Kind-of-business title	Form number
BUILDING MATERIALS, HARDWARE, AND FARM EQUIPMENT DEALERS		SHOE STORES	
Building materials and supply stores:		Men's shoe stores -----	} CB-56B
Lumber and other building materials dealers -----	CB-52A	Women's shoe stores -----	
Plumbing and heating equipment dealers-----	CB-52D	Children's and juveniles' shoe stores -----	
Paint, glass, and wallpaper stores -----	CB-52B	Family shoe stores -----	
Electrical supply stores -----	CB-52D		
Hardware stores -----	CB-52C	FURNITURE, HOME FURNISHINGS, AND EQUIPMENT STORES	
Farm equipment dealers -----	CB-52D	Furniture and home furnishings stores:	
GENERAL MERCHANDISE GROUP STORES		Furniture stores -----	CB-57A
Department stores -----	CB-53A	Home furnishings stores:	
Variety stores -----	CB-53B	Floor coverings stores -----	} CB-57D
Miscellaneous general merchandise stores:		Drapery, curtain, and upholstery stores-----	
General merchandise stores -----	CB-53A	China, glassware, and metalware stores---	
Dry goods stores -----	} CB-53B	Miscellaneous home furnishings stores---	
Sewing and needlework stores -----		Household appliance stores -----	} CB-57B
FOOD STORES		Radio, television, and music stores:	
Grocery stores -----	} CB-54A	Radio and television stores -----	} CB-57C
Meat and fish (seafood) markets:		Music stores:	
Meat markets -----		Record shops -----	} CB-57C
Fish (seafood) markets -----		Musical instrument stores -----	
Fruit stores and vegetable markets -----		EATING AND DRINKING PLACES	
Candy, nut, and confectionery stores -----		Eating places:	
Retail bakeries:		Restaurants and lunchrooms -----	} CB-58
Retail bakeries—baking and selling -----	} CB-54B	Cafeterias -----	
Retail bakeries—selling only -----		Refreshment places -----	
Other food stores:		Caterers -----	
Dairy products stores -----	} CB-54A	Drinking places (alcoholic beverages) -----	
Egg and poultry dealers -----			DRUG STORES AND PROPRIETARY STORES
Other miscellaneous food stores -----		Drug stores -----	} CB-59A
AUTOMOTIVE DEALERS		Proprietary stores -----	
Motor vehicle dealers:		MISCELLANEOUS RETAIL STORES	
Motor vehicle dealers—new and used cars:		Liquor stores -----	} CB-59E
Dealers with domestic car franchise only-----	} CB-XA	Antique stores and secondhand stores:	
Dealers with imported car franchise only-----		Antique stores -----	
Dealers with domestic, imported car franchises -----		Secondhand stores -----	
Motor vehicle dealers—used cars only -----		Sporting goods stores and bicycle shops:	
Tire, battery, and accessory dealers:		Sporting goods stores -----	CB-59C
Home and auto supply stores -----	} CB-XB	Bicycle shops -----	CB-59E
Other tire, battery, and accessory dealers---			Jewelry stores -----
Miscellaneous automotive dealers:		Fuel and ice dealers:	
Boat dealers -----	} CB-XC	Fuel oil dealers -----	} CB-59E
Household trailer dealers -----		Liquefied petroleum gas (bottled gas) dealers -----	
Aircraft, motorcycle dealers -----		Fuel and ice dealers, n.e.c. -----	
Automotive dealers, n.e.c. -----		Florists -----	
GASOLINE SERVICE STATIONS		Cigar stores and stands -----	
Gasoline service stations -----	CB-XD	Other miscellaneous retail stores:	
APPAREL AND ACCESSORY STORES, EXCEPT SHOE STORES		Book and stationery stores:	
Women's clothing, specialty stores; furriers:		Book stores -----	} CB-59B
Women's ready-to-wear stores -----	} CB-56A	Stationery stores -----	
Women's accessory and specialty stores:		Hay, grain, and feed stores -----	} CB-59E
Millinery stores -----		Other farm supply stores -----	
Corset and lingerie stores -----		Garden supply stores -----	
Other women's accessory, specialty stores -----		News dealers and newsstands -----	
Furriers and fur shops -----	Hobby, toy, and game shops -----		
Other apparel and accessory stores:		Camera and photographic supply stores -----	
Men's and boys' clothing and furnishings stores -----		Gift, novelty, and souvenir shops -----	
Custom tailors -----		Optical goods stores -----	CB-59G
Family clothing stores -----		Retail stores, n.e.c. -----	CB-59E
Children's and infants' wear stores -----			
Miscellaneous apparel and accessory stores -----			

Appendix E

MERCHANDISE LINES, CODES, AND REPORTING-FORM NUMBERS

Code	As abbreviated in tables	As shown on reporting form	Form number
020	Groceries—other foods	Groceries, other food items for preparation and consumption away from this establishment (including candy, bottled or canned soft drinks)	ALL
021	Meats-fish-poultry	Meat, fish, poultry (include canned meats requiring refrigeration on this line; include all meats sold in a frozen state on line 023)	
022	Produce (fresh fruits-vegtbls)	Produce (fresh fruits, vegetables)	CB-54A
023	Frozen foods	Frozen foods (all packaged foods—fruits, vegetables, juices, baked goods, prepared foods, etc., sold in a frozen state). (Include frozen dairy products such as ice cream, sherbets on line 024)	
024	All other foods	All other foods (dry groceries, dairy products, bakery products, candy, bottled and canned soft drinks and other items not covered by lines 021 to 024, 517, and 100).	CB-54B
025	Bakery products—exc. frozen	Bakery products, except frozen	
026	Bakery products—frozen	Bakery products, frozen	
027	All other foods	All merchandise on line 020 except items on lines 021, 022, 023, 024, 025, and 026.	
040	Meals-snacks	Meals, snacks, sandwiches, nonalcoholic beverages generally served for consumption at this establishment	ALL
060	Alcoholic drinks	Alcoholic drinks served at this establishment	
080	Packaged alcoholic beverages	Packaged liquor, wine, and beer	
100	Cigars-cigarettes-tobacco	Cigars, cigarettes, tobacco (exclude sales from vending machines owned by others)	
120	Cosmetics-drugs-cleaners	Cosmetics, drugs, health, first aid, and sickroom needs, toiletries, dentifrices, soaps and detergents, household cleansers	CB-59A
121	Medicines exc. prescription	Drugs (other than prescriptions), proprietary medicines, health, first aid products	
122	Prescription medicines	Prescriptions	CB-54A
123	All other drugs-proprietarys	Prescription medicines (see line 124 for related merchandise)	
124	Cosmetics-health needs-cleaners, etc. ..	All other merchandise on line 120 except items on line 121 and 122.	CB-59A
140	Men's-boys' clothing exc. footwear.	Cosmetics, health, first aid, and sickroom needs, toiletries, dentifrices, soaps and detergents, household cleansers.	CB-54A
141	Men's clothing	Men's and boys' clothing and furnishings (exclude footwear; all footwear should be reported on line 180).	ALL
142	Boys' clothing	Men's clothing and furnishings.	
143	Men's tailored outerwear	Boys' clothing and furnishings	CB-53A
144	Other men's outerwear	Boys' wear	
145	Men's hats	Tailored outerwear (suits, overcoats, topcoats, sport jackets).	CB-56A
146	Other men's clothing	Other outerwear (sport and casual clothing, rainwear)	
160	Women's-girls' clothing, exc. footwr.	Men's hats	ALL
161	Children's-infants' wear	Other men's apparel and furnishings.	
162	Handbags-accessories	All women's and girls' clothing and accessories, infants' and children's wear, etc. (exclude footwear; all footwear should be reported on line 180).	CB-56A
163	Millinery	Children's, infants' wear	
164	Hosiery	Infants' and children's wear up to size 6X (do not include infants' furniture, to be reported on line 240, or baby carriages, to be reported on line 500).	CB-53A
165	Lingerie	Handbags, small leather goods, gloves, umbrellas, handkerchiefs, neckwear, and accessories	
		Millinery	CB-53A, 56A
		Hosiery—women's and children's	
		Hosiery	CB-53A
		Corsets, brassieres, underwear, negligees, and robes.	CB-56A
		Underwear, intimate garments, foundation garments.	CB-53A

MERCHANDISE LINES, CODES, AND REPORTING-FORM NUMBERS—Continued

Code	As abbreviated in tables	As shown on reporting form	Form number
166	Women's coats-suits-furs-rainwr	Women's, misses', juniors', coats, suits, furs, and rainwear.	CB-53A
167	Women's dresses	Women's, misses', juniors' dresses, aprons, housedresses, uniforms, formals, maternity and bridal dresses.	
168	Women's blouses, sptswr.	Women's, misses', juniors' blouses (including street floor blouses), sportswear, swimwear, ski clothes.	CB-56A
169	Girls'-subteen-teen wear	Sportswear, including skirts, blouses, sweaters, etc.	
171	Other women's-girls' clothes, acc	Girls', subteen and teen wear, including accessories, underwear, and Girl Scout wear.	CB-53A
172	Dresses	All merchandise on line 160 except items on lines 161 to 169.	
173	Coats-suits	Dresses	CB-56A
174	Handbags	Coats and suits	
175	Furs	Handbags	
176	Other women's-girls' clothes, acc	Furs	
		All other women's and children's apparel, apparel accessories.	
180	All footwear	All footwear	ALL
181	Men's and boys' footwear	Men's and boys' footwear	CB-56B
182	Women's and girls' footwear	Women's and girls' footwear	
183	Children's and infants' footwear	Children's and infants' footwear	
200	Curtains-draperies-dry goods	Curtains, draperies, bedsheets, blankets, linens, piece goods, patterns, laces, trimmings, notions, closet accessories, blinds, window shades.	ALL
201	Piece goods-notions	Piece goods, patterns, laces, trimmings, ribbons, art needlework, notions, closet accessories.	CB-53A
202	Curtains-draperies	Curtains, draperies, decorator upholstery fabrics, blinds and window shades, linens, domestics, blankets.	
203	All other domestics	All merchandise on line 200 except lines 201 and 202.	
220	Major appl-radio-TV-musical inst	Major household appliances, radio, TV, record players, tape recorders, records, tapes, sheet music, musical instruments.	ALL
221	Major household appliances	Major household appliances (vacuum cleaners, sewing machines, refrigerators, freezers, dehumidifiers, room air conditioners, dishwashers, stoves, ovens, clothes dryers and washers, ironers, and disposal units).	CB-53A, XB CB-57C
222	Radios-TV's-musical instruments	Major household appliances.	
223	All other appliances	Radio, TV, record players, records, sheet music, musical instruments.	CB-53A, XB
224	New major appliances	All other merchandise on line 220 (except lines 221 and 222).	
225	New radios-TV's, etc.	New major appliances.	CB-57B
226	Used major appl-radios-TV's	New radios, TV's, record players, tape recorders.	
227	Records-tapes-musical inst	Used major appliances, radios, TV, record players, tape recorders ..	
228	Pianos	Records, tapes, sheet music, pianos, organs, musical instruments. ..	CB-57C
229	Organs	Pianos	
231	Musical inst-accessories	Organs (all types)	
232	Radios-phono-tape rcds-TV's	Musical instruments and accessories.	
233	Records-tapes-related acc	Radios, phonographs, tape recorders, TV's.	
234	Sheet music-related items	Records, tapes, and related accessories.	
		Sheet music and related items.	
240	Furniture-sleep equip-floor cov.	Furniture, sleep equipment, floor coverings.	ALL
241	Floor coverings	Floor coverings—carpets, rugs, orientals, throw rugs, linoleum, floor tile, etc.	CB-53A
242	Furniture-sleep equip	Furniture—upholstered, dining, bedroom, summer and metal beds, mattresses, springs, and studio beds (include lawn and garden furniture, and dinette, infants', and unpainted furniture).	
243	Sleep equipment	Sleep equipment including springs, mattresses, and dual purpose pieces.	
244	Other household furniture	Other household furniture, all kinds.	CB-57A
245	Floor coverings—soft surface	Floor coverings, soft surface.	
246	Floor coverings—hard surface	Floor coverings, hard surface.	
247	Nonhousehold furniture	Nonhousehold furniture	CB-59B
248	Office furniture	Office furniture	
249	Other furn-sleep equip-fl. cov.	All other merchandise on line 240 (except items on line 248).	

MERCHANDISE LINES, CODES, AND REPORTING-FORM NUMBERS—Continued

Code	As abbreviated in tables	As shown on reporting form	Form number
260	Kitchenware-home furnishings	Kitchenware, small electric appliances, china, glassware, lamps, lamp shades, mirrors, pictures and other home furnishings.	ALL
261	China-glassware	China, glassware, gift shop, lamps, lamp shades, mirrors, and pictures.	CB-53A
262	Kitchenware-housewares	Kitchenware and housewares, including small electric appliances, fireplace and barbecue equipment (include dinette furniture on line 240—not here).	
263	Other kitchenware-home furnish.	All other merchandise on line 260 (except lines 261 and 262).	
264	Small electrical appliances	Small electric appliances	
265	All other kitchenwr-houswr	All other merchandise on line 260 (except items on line 264).	CB-57B, XB
266	All other home furn exc. china	All other merchandise on line 260 (except line 267).	CB-59D
267	China, glassware	China, glassware	
280	Jewelry-optical goods	Jewelry, watches, clocks, silverware, optical goods	ALL
281	Watches-clocks	Watches, clocks, including diamond watches	CB-59D
282	Silverware	Silverware, all kinds (flatware, hollowware, sterling, plate, and stainless steel).	
285	All other jewelry items	All other jewelry items, including costume and novelty.	
286	Optical goods	Optical goods	
287	Diamonds, exc. diamond watches	Diamonds, diamond jewelry except diamond watches.	
288	Rings, exc. diamonds	Rings, except diamonds.	
300	Sporting-recreation equip	Sporting and recreational equipment, boats, bicycles, luggage, hunting, fishing, camping equipment.	ALL
301	Athletic goods—individuals	Athletic goods, sales to individuals.	CB-59C
302	Athletic goods—teams	Athletic goods, sales to teams.	
303	Hunting equip.	Hunting equipment	
304	Fishing equip.	Fishing equipment	
305	Winter sports equip.	Winter sports equipment	CB-59C, XB
306	Boats-motors-marine equip.	Boats, motors, other marine equipment	
307	Outboard boats	Outboard boats	CB-XC
308	Outboard motors	Outboard motors	
309	Inboard motor boats	Inboard motor boats	
311	Inboard outdrive boats	Inboard outdrive boats	
312	Boat trailers	Boat trailers	CB-59C
313	Marine access. and parts	Marine accessories and parts	
315	Camping equip.-supplies	Camping equipment, supplies (tents, sleeping bags, stoves, lanterns, etc.).	
316	Bicycles-luggage	Bicycles, luggage, other merchandise on line 300 (except items on line 315).	
317	All other sptg goods, exc. boats	All other merchandise on line 300 (except items on line 306).	CB-XB
318	All other boats	All other boats not listed above.	CB-XC
319	All other mdse, except boats	All other merchandise on line 300 (except items on lines 307, 308, 309, 311, 312, and 313).	
320	Hardware—gardening equipment	Hardware, tools, gardening equipment and supplies, electrical supplies.	ALL
321	Hardware-tools	Hardware, tools, power tools, electrical supplies (include unpainted furniture on line 242—not here).	CB-53A
322	Gardening equipment-supplies	Lawn and garden supplies	CB-52C
323	Plumbing-electrical supplies	Gardening equipment and supplies, power mowers, nursery, farm equipment and fencing (include lawn and garden furniture on line 242—not here).	CB-53A
324	Other hardware-tools	Plumbing and electrical supplies.	CB-52C
		Other hardware, tools (except items or lines 322 and 323).	
340	Lumber-building materials	Lumber, millwork, building materials, paints, heating and plumbing equipment, home repair and modernization equipment and supplies (include major appliances on line 220—not here).	ALL
341	Lumber	Lumber (all kinds, including glued, laminated, softwood flooring, wood shingles, and hardware flooring, strip and block).	CB-52A
342	Plywood	Plywood (all kinds, softwood and hardwood).	
343	Windows-doors and frames (metal)	Windows, doors, and frames, metal.	
344	Kitchen cabinets	Kitchen cabinets (include wood and metal).	
345	All other millwork	All other millwork (include moldings, wood window and door frames and units).	
346	Wallboard	Wallboard (all kinds, including gypsum, insulating, hardboards, wall and ceiling tile, particle boards, and roof decking).	
347	Asphalt and asbestos products	Asphalt and asbestos products (including shingles, roofing, siding, paper, felt coatings). (Report floor tile on line 240.)	

MERCHANDISE LINES, CODES, AND REPORTING-FORM NUMBERS—Continued

Code	As abbreviated in tables	As shown on reporting form	Form number
348	Paint-glass-wallpaper	Paint, glass, and wallpaper.	CB-52A, 53A
349	Heating and plumbing equip.	Heating and plumbing equipment (all kinds).	
351	Metal roofing and siding	Metal roofing and siding.	CB-52A
352	Masonry supplies	Masonry supplies (including cement, lime, plaster, brick, clay pipe).	
353	Insulation	Insulation (including batt, fill and roll).	
354	Prefabricated bldgs. and parts	Prefabricated building and parts, including components such as panels, trusses, floor systems.	
355	All other building materials	All other buliding materials and supplies.	
356	All other lumber, millwork	All other merchandise except 357, 358, 359, 361.	CB-52B
		All other merchandise on line 340 (except items on line 348).	CB-53A
		Other lumber, millwork, building materials, heating and plumbing equipment, home repair and modernization equipment and supplies.	CB-52C
357	Paint-varnish, etc.	Paint, varnish, shellac, enamel, lacquer.	CB-52B
358	Paint sundries	Paint sundries (brushes, thinners, ladders, compound, spackling paste, etc.).	
359	Wallpaper-other wall coverings	Wallpaper, other wall coverings.	CB-59F
361	Glass	Glass (include glassware items on line 260—not here).	
362	Lumber-millwork	Lumber, millwork	
363	Other building materials	Other building materials (items on line 362).	
364	Paint-sundries-glass-wallpaper	Paint, paint sundries, glass, and wallpaper.	CB-52C
380	Automobiles-trucks	Automobiles, trucks, other powered road vehicles.	ALL
381	New passenger cars—retail	New passenger cars—retail.	CB-XA
382	New passengers cars—wholesale	New passenger cars—wholesale (for resale).	
383	New commercial vehicles—retail	New commercial vehicles—retail.	
384	New commercial vehicles—whsle.	New commercial vehicles—wholesale (for resale).	
385	Used passenger cars—retail	Used passenger cars—retail.	
386	Used passenger cars—whsle	Used passenger cars—wholesale (for resale).	
387	Used commercial vehicles	Used commercial vehicles	CB-XA, XC, XD
389	Motorcycles-motor scooters	Motorcycles, motor scooters	
391	Other power road vehicles	All other merchandise on line 380 (except items on line 389).	CB-XB, XC, XD
392	All other autos-trucks	All other merchandise on line 380 (except items on lines 381, 382, 383, 384, 385, 386, 387, and 389).	CB-XA
400	Auto fuels-lubricants	Automotive fuels and lubricants.	ALL
401	Gasoline	Gasoline	CB-XA, XB, XC, XD
402	Other automotive fuels	Other automotive fuels (including diesel).	
403	Motor oils-greases-other oils	Motor oil, greases, other automotive lubricants.	
420	Auto tires-batteries-access.	Automobile tires, tubes, batteries, accessories, parts.	ALL
416	New tires-tubes (fleet operators)	New automobile tires and tubes sold to fleet operators.	CB-XB
417	New tires-tubes-other users	New automobile tires sold to other users.	
418	Retreads (fleet operators)	Retread automobile tires sold to fleet operators.	
419	Retreads (other users)	Retread automobile tires sold to other users.	
421	Parts installed in repair work	Parts—installed in repair work.	CB-XA, XD
422	Parts—wholesale	Parts—wholesale (to other businesses).	CB-XA
423	Parts—retail	Parts—retail (over the counter).	CB-XA, XD
424	Automoblie tires-batteries-acc.	Automobile tires, batteries, access., tubes.	
426	Automobile accessories	Automobile accessories, parts (over the counter).	CB-XB
428	New auto tires—sold to dealers	New automobile tires and tubes sold to dealers for resale.	
429	New truck-bus tires (to users)	New truck and bus tires (include industrial, off-the-road, farm tractor tires) sold to users.	
431	New truck-bus tires (to dealers)	New truck and bus tires (include industrial, off-the-road, farm tractor tires) sold to dealers for resale.	
433	Retreads sold to dealers	Retread automobile tires sold to dealers for resale.	
434	Retreads-truck-bus (to users)	Retread truck and bus tires (include industrial, off-the-road, farm tractor tires) sold to users.	CB-XB
435	Retreads-truck-bus (to dealers)	Retread truck and bus tires (include industrial, off-the-road, farm tractor tires) sold to dealers for resale.	
436	Storage batteries	Storage batteries.	ALL
440	Farm equipment-machinery	Farm equipment, machinery.	

MERCHANDISE LINES, CODES, AND REPORTING-FORM NUMBERS—Continued

Code	As abbreviated in tables	As shown on reporting form	Form number
460	Hay-grain-feed-farm supplies	Hay, grain, feed, farm supplies, fertilizer.	ALL
461	Hay-grain-feeds	Hay, grain, feeds.....	CB-59F
462	Seed	Seed	
463	Fertilizers-insecticides	Fertilizers, insecticides, fungicides, etc.	
464	Other farm supplies	Other farm supplies	
480	Household fuels-ice	Fuels (coal and wood, oil, LP gas), ice.	ALL
481	LP gas—wholesale	LP gas to others for resale.	CB-59E
482	Other LP gas sales	Other LP gas sales.	
483	Other fuels	Other fuels (coal, wood, oil), ice.	
500	All other merchandise	All other merchandise (photographic equipment and supplies, toys, books, magazines, newspapers, stationery, baby carriages, etc.).	ALL
501	Toys-games-wheel goods	Toys, games, wheel goods, baby carriages, adult games, and hobbies (include bicycles on line 300—not here).	CB-53A
502	Books-stationery-photo. equip.	Books, stationery, photographic equipment and supplies, greeting cards, wrapping paper, office equipment.	
504	Mobile homes-household trailers	Mobile homes, household trailers.	CB-XC
505	Camp trailers-travel trailers	Camp trailers, travel trailers.	
506	Utility trailers	Utility and other trailers, except boat trailers (include boat trailers on line 312).	
507	All other merchandise	All other merchandise (toys, baby carriages, photographic equipment and supplies, books, magazines, newspapers, stationery, etc.).	CB-59B
508	Commercial stationery-off. suppl.	Commercial stationery and office supplies.	
509	Office mach. exc. typewriters	Office machines, except typewriters.	
511	Typewriters	Typewriters	CB-59B
512	Social stationery-greeting cards	Social stationery and greeting cards.	
513	Books-periodicals	Books and periodicals—all kinds.	
514	Art-drafting-eng. supplies	Art, drafting, and engineering supplies.	CB-54A
515	All other merchandise	All other merchandise specified on line 500 except items on lines 508 through 514.	
516	All other merchandise	All other merchandise (toys, baby carriages, photographic equipment and supplies, books, magazines, newspapers, stationery, etc.).	
517	Paper-paper products	Paper, paper products (facial tissues, stationery, other household paper products).	CB-53A
518	Mdse. exc. toys-games-books-sta.	Other merchandise on line 500 except items on lines 501 and 502.	
520	Nonmerchandise receipts	All nonmerchandise receipts from customers (include receipts from carrying charges and all other charges to customers for credit. Also include all receipts from customers for installation, delivery, repair, maintenance, on-site construction, and rental of tools and equipment.) If sales and excise taxes are not included with the merchandise lines, include them here.	CB-54A, 52A
521	Printing to order	Printing to order.	CB-59B
522	Renting-leasing—office mach.	Rental and leasing of office machines and furniture.	
523	Other nonmerchandise receipts	All other receipts on line 520.	
524	Brake and wheel services	Brake and wheel services.	CB-XB
525	Tire services other than retread	Tire services other than retreading.	
526	Other nonmerchandise receipts	All other services to customers on line 520 except items on lines 524 and 525.	
527	Service labor	Service labor	CB-XA, XD CB-XC
		Repair service labor.	
528	Other nonmerchandise receipts	All other nonmerchandise receipts on line 520 except items on lines 527 and 539.	CB-XA
529	Watch-clock-jewelry repairs	Receipts from watch, clock, and jewelry repairs and engraving.	CB-59D
531	Storage and docking services	Storage and docking services.	CB-XC
532	Other nonmerchandise receipts	All other nonmerchandise receipts on line 520 except items on lines 527 and 531.	
533	All nonmdse. rcpts from customers	All nonmerchandise receipts from customers.	CB-59D
534	Auto repair	Automotive repair-service labor receipts.	
535	All other service receipts	All other service receipts on line 520 except items on line 534.	CB-53A
539	Auto-truck rental or lease	Rental or lease of automobiles or trucks.	CB-XA

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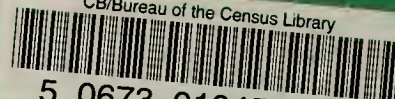


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